



# USDA BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices for next week's trading were trending higher in the West, unchanged to higher elsewhere. Trade sentiment was firm in the West, no better than steady in the East, steady in the Midwest. Retail demand was fair to moderate, and food service was fair to fairly good for fast food. The topic of conversation centered around the blackout in the Northeast and parts of the Midwest, causing shipping delays, cancelled orders, and several plant closures. Supplies were usually sufficient to instances short. In the parts structure, trading was light to fair. Wings were close to tight and in the strongest position, and all other parts were mixed. In production areas, live supplies were moderate at mostly desirable weights.

**Preliminary report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 08/18/03-08/22/03 (cents per lb)

### US GRADE A

(Including branded product)

AREAS	MAJORITY	RANGE	WTD AVG	LOADS
Delivered to First Receivers				
Chicago	54.00-57.00	53.50-64.00	56.79	24
Los Angeles	74.00			
New York	58.00-61.00			
Southeast Area FOB Dock Equivalent				
Mississippi	67.00-68.50	52.00-70.00	67.40	82

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 68.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	FRIDAY PRELIM. WTD. AVG.
877	62.75-70.50	68.15

Georgia f.o.b. dock confirmed preliminary weighted average price on ice packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	208.00	1,074
BREASTS - B/S	211.50	4,862
BREASTS - WHOLE	107.50	1,753
THIGH MEAT - B/S	83.00	708
LEG QUARTERS	32.50	8,311
WINGS	77.00	2,839

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**MIDWEST REGION BROILER/FRYERS** Preliminary majority prices into the Chicago was unchanged from Monday's final. The market tone was mostly steady. Offerings were mostly in balance to instances short. The region's major cities of Detroit, Michigan and Cleveland, Ohio were severely impacted on operations due to the power outage in the area; areas immediately surrounding these cities were generally not affected. Several operations remained closed and the availability of electrical power was slowly being restored. Reports indicated that Detroit proper would probably not be at full electrical power through the weekend. Retail movement was slow to moderate. Food service demand was mixed, slow to good, mostly light to fair. Floor stocks were generally adequate. Weights were desirable. Parts trading was light to fair, best for wings. Supplies of wings remained close to short with balance adequate. The market tone was fully steady to firm on wings and whole breasts, steady to cautiously steady on all other items.

**SOUTHERN BROILER** Trade sentiment was mostly steady. Demand entering the weekend was fair to moderate, best for fast food specials and where weekend needs increased. Supplies were usually sufficient to satisfy trade needs. In the parts structure, trading was light to moderate. Availability for all parts was no more than adequate to well cleared, at times tight. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

**WESTERN REGION BROILER/FRYERS** Preliminary majority prices were 1 cent higher throughout the region. Trading reported for next weeks' deliveries at mainly higher prices. Offerings were adequate to

cover trade needs. Retailer demand was good, best where features in progress. Dealers anticipated fairly good weekend clearances.

The market tone was fully steady to firm on parts.

**Ads noted** (per pound unless otherwise stated):

Arizona - whole body 89-99 and 139 buy one get one free, boneless breast 299-399, boneless thigh meat 169, leg quarter 79-99, thigh 99 and 4# bag IQF 396, drumstick 99 and 4# bag IQF 396, chicken breast kabob 399;

**Northern California** - whole cut-up 99, boneless breast 499, boneless breast fillets 299, boneless thigh meat 249, breast 199, leg quarter 79, whole leg 109-149, drumstick 149, thigh 149;

**Southern California** - whole body 57-89, whole cut-up 87-139, roaster 139, Cornish hen marinated 199, Cornish hen 197, Cornish hen 6 count case 999, boneless breast 197-499, boneless breast 3# bag IQF 687 and 2.5# bag IQF 699, boneless thigh meat 197-399, boneless leg meat 98-99, boneless leg meat marinated 199, split breast 138-199, leg quarter 77, leg quarter seasoned 77, leg quarter marinated 99, leg quarter 10# bag IQF 330-390, wing 119, wing 40# case 3199, thigh 59-99, thigh 4# bag IQF 250, drumstick 59-99, drumstick 4# bag IQF 250, drumstick 5# bag 245-259, drumstick 10# bag 390, gizzard 59, combo pack includes drumstick/thigh/wing 98, picnic pack includes drumstick/thigh 99, (food service deli section fried - mixed 8 piece 399).

**NORTHEAST BROILER/FRYERS** Trucklot buying interest on ready-to-cook whole broiler/fryers was no better than fair in the Northeast area entering the weekend. Where the power outage was still in effect, demand ranged light to non-existent. Offerings were mixed in availability, although, the 2.5 pound birds remained balanced and the larger sizes were available. Retail and distributive movement was scattered with areas not affected by the blackout providing the best draw. The market tone was cautiously steady. In the parts complex, wings remained in good balance. Dark meat cuts were manageable. Breast items were at least sufficient.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was noted as light and unaggressive as the continued power outage caused shipping delays throughout areas of the Northeast. Offerings of the 3 pound and heavier birds remained available. However, the 2.5 pound sizes were in good balance. Live supplies were moderate; weights were desirable to heavy. Processor schedules were moderate. Less than trucklot asking prices were unchanged at 59 to 68 cents. The market tone was no better than steady on the heavier weights; steady on the smaller sizes. In the parts complex, wings remained the best item and were clearing well. On other cuts, trade sentiment was cautious, but generally steady as power returns, channels open up, and product is absorbed.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA. **BRANDED U.S. GRADE A**

RANGE		58-72
WEIGHTED AVERAGE		61.60
NO. OF BOXES		8,342
CUMULATIVE	08/11/03-08/15/03	61.78
	08/12/02-08/16/02	50.28
NO. OF BOXES	08/11/03-08/15/03	38,906
	08/12/02-08/16/02	41,841

\*8 of 8 plants reporting.

AUGUST 14

**SOUTHERN STATES BROILER/FRYER PARTS**

AUGUST 15

ITEM	POUNDS				POUNDS				WEEKLY	
	(000)	RANGE	MAJORITY	WTD AVG	(000)	RANGE	MAJORITY	WTD AVG	(000)	WTD AVG
BREAST - B/S	899	178.00-240.00	179-181	181.13	889	178.00-240.00	179-184	183.62	4,534	181.98
TENDERLOINS	240	145.00-215.00	149-150	156.57	238	147.00-215.00	147-150	156.65	1,140	157.96
BREAST - LINE RUN	114	96.00-112.00	96-98	98.11	124	94.00-112.00	96-98	97.61	509	97.63
FRONT HALVES	TOO FEW TO REPORT				TOO FEW TO REPORT				330	84.32
LEGS	113	31.00-50.00	32-33	33.76	103	30.00-50.00	32-33	33.88	557	33.77
LEG QUARTERS (BULK)	631	26.00-28.00	26-27	26.99	631	26.00-28.00	-	27.05	2,909	26.96
LEG QUARTERS (4/10)	1,300	28.00-34.00	28-30	28.95	1,330	27.00-34.00	29-30	29.53	5,786	28.94
WINGS (WHOLE)	265	70.00-79.00	-	76.91	295	70.00-79.00	-	76.31	1,197	75.63
WINGS (CUT)	480	79.00-87.00	82-84	82.73	492	79.00-88.00	79-85	83.17	2,401	82.70
DRUMSTICKS	TOO FEW TO REPORT				TOO FEW TO REPORT				78	54.87
THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				219	51.54
B/S THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				247	76.68
*****					*****					
WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS					WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS					
TRADING FOR AUGUST 14, 2003 F.O.B. DOCK. TODAY'S					TRADING FOR AUGUST 15, 2003 F.O.B. DOCK. TODAY'S					
	RANGE		AVERAGE			RANGE		AVERAGE		5-DAY AVERAGE
	53.00 - 58.00		56.16			53.00 - 58.00		56.07		55.68

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity was very light and unaggressive overall, and had drawn to a complete standstill in areas of the Northeast where dealers grappled with shipping delays, suspended orders and a general lack of communication due to the continuing power outage. Offerings were mixed and irregular, however, wings remained in good balance and product was noted as manageable overall. Movement through retail and distributive channels was about fair. Trade sentiment was cautious, but the market tone was steady.

ICE PACKED B/F PARTS, DLVRD TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER LB.

ITEM	August 14			August 15			WEEKLY	
	CURRENT NEG TRADING*	WTD AVG**	VOL/LBS	CURRENT NEG TRADING*	WTD AVG**	VOL/LBS	WTD AVG	VOL/LBS
BREAST - B/S	180-185	181.96	577,810	180-185	183.87	636,480	182.18	2,703,277
TENDERLOINS	145	142.35	139,600	145	144.46	139,360	142.25	657,130
BREAST - WITH RIBS	87-88	92.56	309,280	87-88	91.79	219,000	92.54	1,108,600
BREAST - LINE RUN	87	87.99	146,240	87	87.17	122,200	88.18	611,200
LEGS	37-38	38.19	231,360	37-38	35.78	276,000	36.47	1,438,160
LEG QUARTERS (BULK)	27-28	28.97	405,074	27-28	29.57	347,249	28.75	2,095,145
DRUMSTICKS	33-34	36.82	148,200	33-34	37.72	106,460	37.57	668,390
THIGHS	26-27	37.17	79,190	26-27	37.38	56,320	38.05	316,100
B/S THIGHS	69-70	73.97	102,720	69-70	72.30	101,000	73.22	459,310
WINGS (WHOLE)	67-68	75.62	200,640	68-69	72.40	286,120	73.17	1,118,270
BACKS AND NECKS (STRIPPED)	10-12	12.27	35,160	10-12	12.28	19,840	12.13	153,280
LIVERS (5 POUND TUBS)	25-30	27.45	11,680	25-30	30.85	6,320	29.11	54,860
GIZZARDS (HEARTS)	35-40	45.80	13,480	35-40	42.90	26,160	44.06	113,660

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG). \* TODAY'S NEG. SALES AS OF 11:30 A.M.

\*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPE, OR TO BE SHIPPED AS OF 1:30 P.M.

**ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)**

	ESTIMATED		ACTUAL		AVG WT		ACTUAL		AVG WTS	
	08/15/08	14/08/13	08/13	08/12	08/08	08/06				
ALA	4,0574	1,373,9743,986	5.19	5.22	4,180	5.19				
ARK	5,2655	2,665,1735,173	4.95	4.99	5,696	4.92				
DELMARVA	2,2332	3,452,3412,270	5.39	5.46	2,519	5.41				
KY-LA-TN	1,9341	9,581,9341,962	4.89	4.93	2,354	4.74				
MISS	3,0062	9,592,9193,115	5.37	5.34	3,264	5.37				
NC	2,6682	6,052,4482,659	6.05	6.06	2,613	5.98				
TEXAS	2,4612	4,742,4972,489	4.93	4.97	2,566	4.84				
TOTAL	21,62421	7,4421,28621,5605,22	5.25	5.25	23,192	5.19				
MON-WED	109,056(A)						109,004(A)			

(A) Weekly cumulative for states listed above. Broiler-fryer slaughter under federal inspection for 15-Aug 03 and is estimated to be 32,352,000 down 7.04 percent from a week ago and down 2.5 percent from a year ago.

(Last week 34,802,000; last year 33,169,000)

Weekly broiler-fryer slaughter under federal inspection for the weekending 16-Aug-03 is estimated to be 157,249,000 head down 2 percent from a week ago, and down 1 percent from a year ago

(Last week 160,883,000 Last year 159,433,000)

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RETAILERS**

	RANGE
FRESH FRYERS	91-97
ROASTERS 4# & UP	80-95
HENS UNDER 5#	
HENS OVER 5#	63
DUCKS	-
RABBITS-WHOLE	-
RABBITS-CUT UP	-

**SAN FRANCISCO PROCESSED POULTRY****DELIVERED TO RESTAURANTS AND INSTITUTIONS**

		RANGE
FRESH FRYERS	DRY PACK	107-108
	ICE PACK	100-102
ROASTERS 4# & UP	DRY PACK	113
	ICE PACK	104-105
HENS OVER 5#	ICE PACK	91-98
	DRY PACK	
DUCKS		155-166

**YOUNG CHICKENS SLAUGHTERED** Under federal inspection, classified by live wt., week ending 02-Aug-03 (Preliminary),

(A) Fast food/ (B) Retail (C) Deboning

Food service  
4.20 Lbs & down 4.21-5.25 Lbs 5.26 Lbs & Up

-----THOUSANDS-----

Head	21,506	25,470	42,988
Avg Weight	3.79	4.87	5.99
% of total /1	24%	28%	48%

## COMPARISONS

Last week	25,641	25,332	45,084
Avg Weight	3.80	4.81	6.10
% of total /1	27%	26%	47%

Same week, yr ago /2	21,747	19,729	25,444
Avg Weight	3.70	4.97	6.10
% of total /1	32%	29%	38%

To date/2003	754,348	720,037	1,410,685
To date/2002	871,075	736,941	1,386,085

/1 May not total to 100% due to rounding. /2 Comparable week.

(A) This weight class generally denotes chickens marketed in the fast food and food service industries. May also include cornish hens.

(B) This weight class generally denotes chickens marketed in the retail industry.

(C) This weight class generally denotes chickens used in further processing. May also include heavy roasters sold in retail channels.

**LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION** W/E 09-Aug-03 (PRELIMINARY)

YOUNG CHICKENS LIGHT HENS HEAVY HENS TOTAL HENS DUCKS

-----THOUSANDS-----

HEAD	160,883	1,044	1,471	2,515	430
AVG WT	5.26	3.59	7.89	6.11	6.19
LAST WEEK	159,246	1,133	1,499	2,632	522
SAME WK YR AGO	160,570	1,738	1,605	3,343	396
AVG WT	5.02	3.36	7.86	5.52	6.43
TO-DATE/2003	4,887,243	49,463	44,077	93,540	13,328
TO-DATE/2002	4,955,044	56,499	43,665	100,164	13,783

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 162.3 million head. Estimated U.S. slaughter for this period was 162.8 million head or 0.5 million head more than or 100% of estimated fryers available.

**EAST PETERSBURG POULTRY** - DATE OF AUCTION: AUG 12, 2003

PRICES PAID PER POUND, EXCEPT AS NOTED

\*\*\*AI PAPERS REQUIRED FOR ALL OUT OF STATE POULTRY\*\*\*

	RANGE		RANGE
Muscovy Ducks - Drakes	.70 - .75	Geese	
Red Fowl 4-5 LBS	.45 - .75	9-14 LBS	.60 - .75
Red Fowl 5-6 LBS	.60 - .70	Pigeons	1.00 - 1.50ea.
Crossbred Fowl 5-9 LBS	.50 - .85	White Pigeons	2.75 - 4.00ea.
Crossbred Roosters		Rabbits	
4-6 LBS	.55 - .85	4-6 LBS	.75 - 1.00
Crossbred Roosters		Rabbits	
7-11 LBS	.80 - .90	6-9 LBS	.60 - 1.00
Banty Roosters	3.00 - 4.00ea.	Bunnies	1.25 - 4.00ea.
Banty Hens	1.50 - 2.50ea.	Guinea Pigs	4.00 - 7.50ea.
Silkie	2.00 - 3.50ea.	Goats	25.00ea.
		Doves	4.00 - 6.00ea.

Total Coops Sold 400

**EASTERN REGION MISCELLANEOUS POULTRY**

FOR CURRENT DELIVERY FOR THE WEEK OF 11-AUG-2003

**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES

ORIGIN	FROZEN	FRESH
LONG ISLAND MOSTLY	140	146
MIDWEST MOSTLY	124-128	125-130

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	61-64.50	62-63.50
VACUUM PACKED (6-9 PER BOX)	57-86.50	65-70.50

**SQUABS:** NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ.	60.48-69.66
14 OZ.	66.96-76.14
16 OZ.	73.44-83.43

THE EASTERN REGION INCLUDES:

CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA RI,SC,VA,VT,WV

**CENTRAL REGION DUCKLINGS** Prices remained unchanged. Trade sentiment was mostly steady. Demand was moderate to fairly good. Weights were desirable. Schedules usually full time. Prices paid to first receivers for 10-18 oz boneless breast at \$4.25-5.25, bone in legs at \$1.35-1.45, gizzards at \$1.35-1.40, wings at \$0.30-0.45, livers at \$0.75-1.70, and feet at \$0.80-1.15.

NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, WEEK OF 11-AUG-2003

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS MOSTLY	107-124	125

**ESTIMATED U.S. SLAUGHTER COMPARED TO ESTIMATED FRYERS AVAILABLE FOR MARKETING.**

WEEK ENDING	MILLION HEAD SLAUGHTERED	MILLION HEAD AVAILABLE	PCT	AVG WT	
JULY	5	145.3	160.9	90%	5.24
	12	161.8	160.4	101%	5.23
	19	159.1	160.8	99%	5.14
	26	159.2	162.6	98%	5.11
AUGUST	2	161.2	162.7	99%	5.14
	9	162.8	162.3	100%	5.26
YEAR TO DATE	4946.7	5013.2	99%		
AUGUST	16	161.7			
	23	160.3			

**BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

W/E	08/16/03	08/09/03	% CHG	08/17/02	% CHG
Broilers	157,249	160,883*	-02	159,433*	-01
Cattle	723	715	+01	714*	+01
Hogs	1,968	1,805	+09	1,893*	+04

Under Federal Inspection

\* ACTUAL

**NATIONAL CANNER FOWL MARKET** Majority prices were unchanged on both light and heavy canners when compared to a week earlier. Demand ranged light to moderate. Trading was very light. Offerings were about adequate to adequate. The undertone was generally steady. CENTS PER POUND, CURRENT NEGOTIATIONS, WITHOUT FREIGHT COST

<b>LIGHT CANNER HENS (LINE RUN WITHOUT NECKS)</b>	<b>HEAVY CANNER HENS (WITHOUT NECKS)</b>
20-25 MAJORITY 23-24	28.5-36 MAJORITY 32.5-34.5
CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED	
<b>LIGHT CANNER HENS (LINE RUN WITHOUT NECKS)</b>	<b>HEAVY CANNER HENS (WITHOUT NECKS)</b>
21-26 MAJORITY 25.5-26	30-38 MAJORITY 34.5-36.5

**LIGHT TYPE HENS**

CENTS PER HEAD, GENERALLY FOR REMOVAL WITHIN THE NEXT 10 DAYS (INCLUDES HANDLING, FREIGHT AND ANY OTHER CHARGES, WEIGHTS AVERAGE ABOUT 3.50 POUNDS)

**EASTERN REGION LIGHT LIVE HEN** Values were unchanged when compared to a week earlier. Offerings of spent fowl were fully adequate for current trade needs. Demand was light to fair at best. Processing schedules were mostly normal. Opinions on removal cost were steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	0-12	9-11

**SOUTH CENTRAL LIGHT LIVE HEN** Costs required for disposal were too few to report. Supplies of salvagable hens remained fully adequate for processing requirements. Finished sales were fair. Opinions on values were about steady for next weeks supplies.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM PRODUCER LOADING	TOO FEW TO REPORT	

**NORTH CENTRAL LIGHT LIVE HEN** Values were irregular when compared to the previous week. Offerings were fully adequate to ample as most spent hens found placement in animal protein operations and traditional slaughter processors. Demand was light to instances moderate. Opinions of values were about steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	0-10	0-5

**WEST COAST LIGHT LIVE HEN** Plants schedules light. Offerings held for egg production.

**HEAVY TYPE HENS (7 POUNDS AND UP) \***  
PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR  
SLAUGHTER THE WEEK OF 18-AUG-03

**SOUTHEAST HEAVY LIVE HEN** Sales were too few to report prices. Demand ranged light to fair for the at least adequate to fully adequate offerings. Finished product supplies were about adequate and clearing. Processing schedules were mostly normal. The undertone was steady.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING	TOO FEW TO REPORT	
AT FARM PRODUCER LOADING	TOO FEW TO REPORT	
FOB PLANT	TOO FEW TO REPORT	

**SOUTH CENTRAL HEAVY LIVE HEN** Trading was too few to report price levels. Demand was moderate for at least adequate offerings from production areas. Finished sales were fair. Schedules were normal. The undertone was generally steady.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING	TOO FEW TO REPORT	

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.



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