



USDA BROILER MARKET NEWS REPORT

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Poultry Programs

Market News Branch

NATIONAL BROILER MARKET-AT-A-GLANCE



Trade sentiment was no better than steady, instances weak. Regular commitments continued to satisfy trade needs resulting in a more hesitant buying interest; however, fast food/retail promotions, festivals, and delis all displayed best movement. Supplies of all sizes were readily available. In the parts structure, trading was limited with all items at least adequate and some discounting present to help clear. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

GEORGIA F.O.B. DOCK PRICES The Georgia f.o.b. dock quoted price on broilers/fryers for next week's trading remains unchanged at 64.25 cents based on full truck load lots of ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. This compares to 64.50 cents last year on July 18, 2001.

Georgia f.o.b. dock quoted prices on ice-packed parts for next week's trading.

| ITEM | DOCK PRICE (CENTS PER POUND) |
|------------------|---------------------------------|
| LINE RUN TENDERS | 175.00 |
| BREASTS - B/S | 151.50 |
| BREASTS - WHOLE | 84.50 |
| THIGH MEAT - B/S | 69.50 |
| LEG QUARTERS | 19.50 |
| WINGS | 52.50 |

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

SOUTHERN Trade sentiment was steady at best, mostly about steady. Demand was light and aggressive, best for retail ads and fast food, but limited due to regular commitments being utilized. Supplies were more than sufficient to handle needs. In the parts structure, movement was slow to fair. Although availability was not as plentiful, all items were still at least adequate or available with some discounting. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

NORTHEAST Trucklot buying activity on ready-to-cook whole broiler/fryers remained light as dealers continued with a cautious and unaggressive posture. Offerings of all sizes were at least adequate to available for current needs. Movement through retail and distributive channels was sluggish. The market tone was no better than steady. In the parts complex, bone-in breasts were available at discounted levels. Boneless-skinless breasts were at least sufficient. Leg quarters were ample. The balance of product was more than adequate.

MIDWEST Whole fryer market tone was about steady, undertone barely steady to weak. Offerings were light to moderate as regular commitments satisfy trade needs. Movement into all channels was dwindling, slow to moderate at best. Fast food, festivals and delis were showing best interest. Floor stocks were adequate. Weights were mixed. Market activity on parts continued limited for the fully sufficient supplies. The market tone was steady on whole breasts; barely steady to weak on dark meat and barely steady with a weak undertone on wings and boneless/skinless breasts.

WESTERN Trade sentiment was about steady. Offerings were adequate overall as floods in some production areas and heat related conditions helped to keep some of the excess product temporarily off the market. Live weights trended lighter. Retailer demand was good overall best where features in progress. Floor stocks were adequate to cover needs. Trade sentiment weak on dark meat items and about steady on white meat items.

CHICK PLACEMENT AND EGG SET TOTAL

| 19 STATES WEEK ENDING 07/13/02 | 2002 | 2001 | PERCENT CHANGE PREVIOUS YEAR |
|-----------------------------------|---------|---------|---------------------------------|
| EGGS SET | 209,053 | 207,061 | +01 |
| CHICKS PLACED | 168,295 | 165,397 | +02 |

BROILER EGGS SET IN 19 SELECTED STATES UP 1 PERCENT

Commercial hatcheries in the 19-State weekly program set 209 million eggs in incubators during the week ending July 13, 2002. This was up 1 percent from the eggs set the corresponding week a year earlier. Average hatchability for chicks hatched during the week was 83 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

BROILER CHICKS PLACED UP 2 PERCENT

Broiler growers in the 19-State weekly program placed 168 million chicks for meat production during the week ending July 13, 2002. Placements were up 2 percent from the comparable week in 2001. Cumulative placements from December 30, 2001 through July 13, 2002 were 4.77 billion.

BASED ON THE PRELIMINARY CHICK PLACEMENTS, THE NUMBER OF FRYERS AVAILABLE FOR MARKETING DURING THE WEEK ENDING 24-Aug-02 IS ESTIMATED AT 156.7 MILLION HEAD. THIS COMPARES TO 158.5 MILLION HEAD THE PREVIOUS WEEK AND TO 159.1 MILLION HEAD THE SAME WEEK A YEAR AGO, WHEN THE SLAUGHTER WAS 161.2 MILLION HEAD AND THE 12-CITY WEIGHTED AVERAGE PRICE WAS 61.39 CENTS PER POUND.

JULY 16 **SOUTHERN STATES BROILER/FRYER PARTS** JULY 17
 F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM | POUNDS (000) | RANGE | MAJORITY | WTD AVG |
|---------------------|-------------------|---------------|----------|---------|
| BREAST - B/S | 915 | 125.00-219.00 | 130-136 | 137.66 |
| TENDERLOINS | 79 | 105.00-185.00 | 105-110 | 139.23 |
| BREAST - LINE RUN | 81 | 84.00-87.00 | 84-85 | 84.28 |
| FRONT HALVES | TOO FEW TO REPORT | | | |
| LEGS | 87 | 21.00-36.00 | 21-22 | 22.21 |
| LEG QUARTERS (BULK) | 389 | 10.50-17.00 | 11-12 | 11.45 |
| LEG QUARTERS (4/10) | 1,216 | 12.50-25.50 | 17-18 | 18.06 |
| WINGS (WHOLE) | 281 | 47.00-55.00 | 50-52 | 53.19 |
| WINGS (CUT) | 437 | 61.00-75.00 | 61-63 | 64.11 |
| DRUMSTICKS | 69 | 36.00-42.50 | - | 36.85 |
| THIGHS | 30 | 30.00-46.00 | - | 35.33 |
| B/S THIGHS | TOO FEW TO REPORT | | | |

| ITEM | POUNDS (000) | RANGE | MAJORITY | WTD AVG |
|---------------------|-------------------|---------------|----------|---------|
| BREAST - B/S | 890 | 124.00-219.00 | 130-136 | 138.56 |
| TENDERLOINS | 85 | 105.00-185.00 | 105-110 | 136.81 |
| BREAST - LINE RUN | 79 | 84.00-86.00 | 84 | 84.25 |
| FRONT HALVES | TOO FEW TO REPORT | | | |
| LEGS | 85 | 21.00-36.00 | 21-22 | 22.24 |
| LEG QUARTERS (BULK) | 369 | 10.50-17.00 | 11-12 | 11.25 |
| LEG QUARTERS (4/10) | 1,296 | 12.50-25.50 | 17-18 | 18.21 |
| WINGS (WHOLE) | 281 | 47.00-54.00 | 50-52 | 52.47 |
| WINGS (CUT) | 409 | 61.00-75.00 | 61-63 | 63.70 |
| DRUMSTICKS | 69 | 36.00-42.00 | - | 36.78 |
| THIGHS | TOO FEW TO REPORT | | | |
| B/S THIGHS | TOO FEW TO REPORT | | | |

 WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR JULY 16, 2001 -- FOB DOCK

 WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR JULY 17, 2001 -- FOB DOCK

| RANGE | TODAY'S AVERAGE | RANGE | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---------------|-----------------|---------------|-----------------|---------------|
| 34.00 - 40.50 | 34.57 | 35.38 - 40.50 | 35.85 | 36.31 |

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER/FRYER PARTS Trucklot buying activity was limited and noted as typical of midweek trading. Offerings of bone-in breasts were fully sufficient with discounting necessary to move product. Boneless-skinless breasts were at least adequate. Leg quarters were ample and the balance of dark meat cuts were fully adequate. Wings were available. Movement through retail and distributive channels was light to no better than fair. The market tone remained barely steady to weak on bone-in breasts, barely steady on dark meat cuts and cautiously steady on the balance of product.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

| JULY 16 | CURRENT NEG TRADING* | WTD AVG** | VOL/LBS |
|----------------------------|----------------------|-----------|---------|
| BREAST - B/S | 135-140 | 137.78 | 568,050 |
| TENDERLOINS | 100-105 | 102.47 | 200,990 |
| BREAST - WITH RIBS | 77-78 | 82.74 | 248,520 |
| BREAST - LINE RUN | 77 | 75.68 | 95,560 |
| LEGS | 32-33 | 36.91 | 123,360 |
| LEG QUARTERS (BULK) | 18-19 | 18.10 | 494,800 |
| DRUMSTICKS | 34-35 | 31.87 | 186,810 |
| THIGHS | 18-19 | 25.21 | 127,400 |
| B/S THIGHS | 62-63 | 66.37 | 77,040 |
| WINGS (WHOLE) | 53-54 | 59.31 | 160,380 |
| BACKS AND NECKS (STRIPPED) | 10-12 | 12.08 | 29,560 |
| LIVERS (5 POUND TUBS) | 15-20 | 15.99 | 17,020 |
| GIZZARDS (HEARTS) | 30-35 | 39.87 | 21,960 |

| JULY 17 | CURRENT NEG TRADING* | WTD AVG** | VOL/LBS |
|----------------------------|----------------------|-----------|---------|
| BREAST - B/S | 135-140 | 139.77 | 402,890 |
| TENDERLOINS | 100-105 | 102.53 | 119,720 |
| BREAST - WITH RIBS | 75-76 | 81.58 | 151,280 |
| BREAST - LINE RUN | 75 | 77.20 | 153,120 |
| LEGS | 32-33 | 35.86 | 111,120 |
| LEG QUARTERS (BULK) | 17-18 | 18.43 | 343,110 |
| DRUMSTICKS | 34-35 | 33.87 | 136,000 |
| THIGHS | 18-19 | 27.55 | 73,350 |
| B/S THIGHS | 62-63 | 66.90 | 75,440 |
| WINGS (WHOLE) | 53-54 | 60.32 | 192,320 |
| BACKS AND NECKS (STRIPPED) | 10-12 | 11.96 | 37,240 |
| LIVERS (5 POUND TUBS) | 15-20 | 15.58 | 28,240 |
| GIZZARDS (HEARTS) | 30-35 | 37.82 | 22,720 |

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG).

* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

| | ESTIMATED | | ACTUAL | | AVG WTS | | AVG WTS | |
|----------|-----------|--------|--------|--------|---------|-------|---------|-------|
| | 07/17 | 07/16 | 07/15 | 07/12 | 07/15 | 07/12 | 07/10 | 07/08 |
| ALA | 4,074 | 4,147 | 4,027 | 4,129 | 5.14 | 4.87 | 4,040 | 5.08 |
| ARK | 5,450 | 5,448 | 5,302 | 5,311 | 5.03 | 4.74 | 5,312 | 5.05 |
| DELMARVA | 2,354 | 2,280 | 2,405 | 2,268 | 5.26 | 5.15 | 2,391 | 5.29 |
| KY-LA-TN | 1,907 | 2,016 | 1,998 | 2,209 | 4.60 | 4.19 | 2,007 | 4.56 |
| MISS | 2,938 | 2,897 | 2,906 | 2,813 | 5.36 | 5.23 | 2,861 | 5.35 |
| NC | 2,658 | 2,660 | 2,639 | 2,659 | 5.93 | 5.79 | 2,614 | 5.96 |
| TEXAS | 2,448 | 2,435 | 2,316 | 2,705 | 4.91 | 4.81 | 2,427 | 5.02 |
| TOTAL | 21,829 | 21,883 | 21,593 | 22,162 | 5.18 | 4.95 | 21,652 | 5.19 |
| MON-WED | 65,715(A) | | | | | | | |
| | 64,783(A) | | | | | | | |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 17-Jul 02 and is estimated to be 32,659,000 up 0.52 percent from a week ago and up 2.6 percent from a year ago.

(Last week 32,491,000; last year 31,838,000)

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY

| DELIVERED TO RETAILERS | RANGE |
|--|------------------|
| FRESH FRYERS | 91-93 |
| ROASTERS 4# & UP | 80-95 |
| HENS UNDER 5# | - |
| HENS OVER 5# | - |
| DUCKS | - |
| RABBITS-WHOLE | - |
| RABBITS-CUT UP | - |
| SAN FRANCISCO PROCESSED POULTRY | |
| DELIVERED TO RESTAURANTS AND INSTITUTIONS | |
| FRESH FRYERS | DRY PACK 96-103 |
| | ICE PACK 94-95 |
| ROASTERS 4# & UP | ICE PACK 104-113 |
| | DRY PACK 113 |
| HENS OVER 5# | DRY PACK - |
| | ICE PACK 94-98 |
| DUCKS | 152-166 |

ESTIMATED U.S. LIVE POULTRY SLAUGHTER

UNDER FEDERAL INSPECTION FOR WEEK ENDING 20-JUL-02

| CLASS | CURRENT WEEK | PREVIOUS WEEK |
|-------------|---------------|---------------|
| | 07/20/02 (1) | 07/13/02 |
| | THOUSAND HEAD | |
| BRO-FRY | 164,653(2) | 169,833 |
| LT HENS | 1,731 | 1,960 |
| HVY HENS | 1,845 | 1,667 |
| CHECK TOTAL | 168,229 | 173,460 |

(1)ESTIMATED

(2)The estimated number of broiler-fryers available for slaughter the week ending 20-Jul-02 is 162.0 million head compared to 160.4 million head slaughtered the same week last year. The estimated U.S. slaughter this week is 165.0 million head or 3.0 million more than estimated available. For week of 27-Jul-02 the estimated available is 163.4 million head.

WEEKLY COLD STORAGE HOLDINGS-SELECTED STGE CENTERS (INCL GOVT STOCKS) (IN THOUSANDS)

| | PROCESSED TURKEY | PROCESSED POULTRY |
|--------------|------------------|-------------------|
| | LBS | LBS |
| AM 15-JUL-02 | 211,845 | 74,237 |
| AM 01-JUL-02 | 208,058 | 76,269 |
| CHG | 3,787 | -2,032 |
| PCT CHG | 2 | -3 |

COLD STORAGE MOVEMENT (IN THOUSANDS)

| | PROCESSED TURKEYS | | | PROCESSED POULTRY | | |
|----------------------|-------------------|----------|----------|-------------------|----------|----------|
| | 07/15/02 | 07/08/02 | 07/16/01 | 07/15/02 | 07/08/02 | 07/16/01 |
| PACIFIC COAST | 26,127 | 26,466 | 30,277 | 4,898 | 5,162 | 3,806 |
| LOS ANGELES | 353 | 395 | 5,233 | 3,297 | 3,550 | 2,109 |

CENTRAL MISCELLANEOUS POULTRY RTC HENS

READY-TO-COOK PRICES NEGOTIATED FOR DELIVERY TO FIRST RECEIVERS, U.S. GRADE A AND PLANT GRADE, 5 LBS. AND UP, FOR WEEK OF JULY 15, 2002

| | RANGE |
|------------------------------|-------|
| HENS ICE PACKED (12 PER BOX) | 58-59 |
| VACUUM PACKED (6-9 PER BOX) | 59-69 |

HACKETTSTOWN POULTRY SALES

| | FOR 7/16/02 | | | | FOR 7/16/02 | | |
|------------------|-------------|------|------|-----------------|-------------|-------|-----|
| | LOW | HIGH | AVG | | LOW | HIGH | AVG |
| HEAVY FOWL lb. | .60 | 1.30 | .94 | HEAVY FOWL ea. | - | - | - |
| LIGHT FOWL lb. | - | .85 | - | LIGHT FOWL ea. | 1.25 | 3.50 | - |
| MIXED FOWL lb. | - | .60 | - | MIXED FOWL ea. | - | - | - |
| BANTAMS lb. | - | - | - | BANTAMS ea. | .50 | 6.25 | - |
| BROILERS lb. | .40 | .50 | .42 | BROILERS ea. | - | - | - |
| ROASTERS lb. | - | - | - | ROASTERS ea. | - | - | - |
| FRYERS lb. | - | - | - | FRYERS ea. | - | - | - |
| CHICKS lb. | - | - | - | CHICKS ea. | .20 | 1.40 | - |
| PULLETS lb. | - | - | - | PULLETS ea. | - | 7.50 | - |
| BUNNIES lb. | - | - | - | BUNNIES ea. | .25 | .50 | - |
| ROOSTERS lb. | .35 | 1.65 | .91 | ROOSTERS ea. | .70 | 8.00 | - |
| GEESE lb. | - | - | - | GEESE ea. | - | 10.00 | - |
| TURKEYS lb. | - | .40 | - | TURKEYS ea. | 3.00 | 18.00 | - |
| DUCKS lb. | 1.20 | 1.55 | 1.24 | DUCKS ea. | 1.00 | 3.00 | - |
| RABBITS lb. | .35 | 1.50 | .87 | RABBITS ea. | .75 | 1.50 | - |
| PIGEONS lb. | - | - | - | PIGEONS ea. | 1.50 | 4.75 | - |
| GUINEA FOWL lb. | - | - | - | GUINEA FOWL ea. | 2.00 | 7.50 | - |
| DUCKLINGS lb. | - | - | - | DUCKLINGS ea. | - | - | - |
| GUINEA KEETS ea. | .80 | .75 | - | CALL DUCKS ea. | - | - | - |
| SILKIES lb. | - | - | - | SILKIES ea. | 1.00 | 2.50 | - |
| GOSLINGS ea. | - | - | - | GUINEA PIGS ea. | - | - | - |

TOTAL COOPS 151

MAJOR WHOLESALE MARKETS - Mexico City

Cents per pound for the week ending July 12, 2002

| | Whole | | Legs | Necks, Backs | Livers/ | |
|--------------|----------|---------|-----------|--------------|----------|-------|
| | Chickens | Breasts | W/ Thighs | & Wings | Gizzards | Hens |
| RAYON | | | | | | |
| Low | 63.07 | 140.15 | 84.09 | 14.02 | 18.69 | 49.05 |
| High | 70.08 | 149.50 | 93.43 | 23.36 | 23.36 | 49.05 |
| Mostly | 65.40 | 149.50 | 93.43 | 18.69 | 23.36 | 49.05 |

SAN JUAN

| | | | | | | |
|--------|-------|--------|-------|-------|-------|-------|
| Low | 63.07 | 126.14 | 84.09 | 28.03 | 14.02 | 53.73 |
| High | 67.74 | 140.15 | 93.43 | 37.37 | 18.69 | 53.73 |
| Mostly | 65.40 | 130.81 | 84.09 | 35.04 | 18.69 | 53.73 |

NEW SAN JUAN

| | | | | | | |
|--------|-------|--------|-------|-------|-------|-------|
| Low | 62.60 | 140.15 | 84.09 | 14.02 | 18.69 | 46.72 |
| High | 70.08 | 149.50 | 93.43 | 23.36 | 23.36 | 46.72 |
| Mostly | 67.74 | 140.15 | 84.09 | 14.02 | 23.36 | 46.72 |

BECERRA

| | | | | | | |
|--------|-------|--------|--------|-------|-------|-------|
| Low | 64.94 | 130.81 | 88.76 | 32.70 | 16.35 | 53.73 |
| High | 68.21 | 144.82 | 102.78 | 37.37 | 18.69 | 53.73 |
| Mostly | 67.74 | 130.81 | 93.43 | 35.04 | 18.69 | 53.73 |

DELMARVA

Movement of ready-to-cook whole birds was typically light and cautious at mid-week. Seller offerings were readily available and competitively priced in an effort to stimulate buyer interest. Live supplies were mostly moderate; weights were in a full range of light to heavy. Processor schedules were moderate to moderately heavy. Less than trucklot asking prices were unchanged at 52 to 64 cents. Trade sentiment remained weak. In the parts complex, all cuts were generally noted as more than sufficient for current inquiry.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

| | BRANDED |
|------------------|--------------|
| | U.S. GRADE A |
| RANGE | 47-68 |
| WEIGHTED AVERAGE | 53.28 |
| NO. OF BOXES | 8,818 |

*8 of 8 plants reporting.

USDA, AMS, POULTRY PROGRAMS,**POULTRY MARKET NEWS OFFICES**

| | | | |
|----------------|----------|---------------|-----------------------------------|
| Washington, DC | Voice | (202)720-6911 | Grover T. Hunter |
| | Fax | (202)720-2403 | (Chief) |
| Atlanta, GA | Voice | (404)562-5850 | Johnny Freeman |
| | Fax | (404)562-5875 | (Officer-In-Charge) |
| | Recorded | (404)562-5856 | |
| Jackson, MS | Voice | (601)965-4662 | Gary Brown |
| | Fax | (601)965-4661 | (Southern States Area Supervisor) |
| Des Moines, IA | Voice | (515)284-4471 | Mary L. Adkins |
| | Fax | (515)284-4468 | (Officer-In-Charge) |
| | Recorded | (515)284-4545 | |
| Bell, CA | Voice | (323)269-4154 | Jim Derby |
| | Fax | (323)269-5926 | (Officer-In-Charge) |
| | Recorded | (323)260-4676 | |