



USDA BROILER MARKET NEWS REPORT

MONDAY,
APRIL 08, 2002
VOL. 49 NO. 42

ISSN 1522-0567

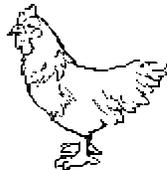
U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were irregular, but mostly unchanged. Trade sentiment was mixed, but overall no better than steady. Retail demand was slow to moderate, best where features were present and active. Food service covered the full range with best movement into fast food for promotions. Supplies were adequate to ample with heavier sizes at times more available. In the parts structure, trading was light to moderate. Dark meat was better balanced to tight, but still obtainable. Breast items were mixed, but available, and wings were fully adequate to ample. In production areas, live supplies were moderate. Weights were desirable to heavy, mostly desirable.

Final report of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 04/08/02-04/13/02 (cents per lb)

| AREAS | US GRADE A (Includes branded product) | | COMPOSITE | | |
|---------------|--|------------|-----------|------------|-------|
| | MAJORITY | WTD AVG | LOADS | WTD AVG | LOADS |
| Bos/New Eng | 44.00-47.00 | 45.54 | 13 | 49.32 | 30 |
| Chicago | 42.00-45.00 | 45.43 | 40 | 47.10 | 74 |
| Cincinnati | TFEWR | — | — | 51.70 | 20 |
| Cleveland | TFEWR | — | — | 55.40 | 10 |
| Denver | 66.50 | 66.50 | 18 | 65.17 | 24 |
| Detroit | 44.00 | 45.50 | 12 | 51.11 | 41 |
| Los Angeles | 67.00 | 64.94 | 64 | 62.23 | 147 |
| New York | 44.00-46.00 | 45.76 | 21 | 49.61 | 47 |
| Philadelphia | 44.00-46.00 | 44.40 | 10 | 45.70 | 22 |
| Pittsburgh | 44.00-45.50 | 44.59 | 11 | 52.52 | 56 |
| St. Louis | 44.50-44.75 | 44.17 | 20 | 45.86 | 36 |
| San Francisco | 67.50 | 66.48 | 30 | 62.80 | 121 |

Composite 12 City Weighted Average

| Loads | 04/08/02 | Change/Last Wk | 04/01/02 | 04/09/01 |
|-------|----------|----------------|----------|----------|
| 628 | 53.64 | 0.69 | 52.95 | 58.42 |

WOG BROILERS (without giblets) - prices paid per lb delv'd to first receivers in trucklot and less than trucklot quantities.

| REGIONS | MAJORITY | WTD AVG | LOADS |
|---------|-------------|---------|-------|
| East | 48.50-50.00 | 49.69 | 34 |
| Central | 46.00-54.00 | 50.93 | 60 |
| West | 48.00-60.00 | 58.02 | 45 |

Southeast Area FOB Dock Equivalent

| | | | |
|-------------|-------------|-------|----|
| Mississippi | 59.00-62.00 | 61.00 | 82 |
|-------------|-------------|-------|----|

GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 62.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

| LOADS | RANGE | MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT |
|-------|-------------|--|
| 1,159 | 42.00-64.50 | 60.60 |

The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts:

| ITEM | WTD AVG (CENTS PER POUND) | VOLUME (000 POUNDS) |
|------------------|------------------------------|------------------------|
| LINE RUN TENDERS | 178.50 | 1,488 |
| BREASTS - B/S | 133.50 | 4,913 |
| BREASTS - WHOLE | 67.00 | 1,158 |
| THIGH MEAT - B/S | 82.50 | 800 |
| LEG QUARTERS | 19.50 | 9,496 |
| WINGS | 67.00 | 3,375 |

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

NORTHEAST REGION BROILER/FRYER Trucklot buying activity was fair but still unaggressive entering the week as traders are cautious and assessing market conditions. Offerings of all sizes were readily available. Although, the 2.5 pound birds were in the longer position. Movement through retail and distributive channels was light to moderate. The market tone was no better than steady. In the parts complex, b/s breast items were fully sufficient, bone-in were adequate but clearing. Dark meat cuts were adequate and wings irregular but somewhat available.

SOUTHERN REGION BROILER/FRYERS Trade sentiment was about steady. Demand following the weekend showed some improvement, but overall remained moderate at best. Supplies were usually sufficient to cover trade needs. In the parts structure, trading was light to moderate. Leg quarters were better balanced, but at least adequate and available. Breast items were adequate to closer balanced for bone-in, and wings were fully sufficient. In production areas, live supplies were moderate at mostly desirable weights.

WESTERN REGION BROILER/FRYERS The market tone was generally steady. Offerings in fairly good balance on light weight whole body and ample on heavier weights. Buying interest was moderate to good. Demand was good where features planned to break later in the week elsewhere moderate. Dealers reported satisfactory weekend clearances. Trading reported on parts: drumstick in the mid 30s, leg quarter 19.5-22.5 for bulk and 4/10s 22.25-22.5, breast 69-74.5 bone-in and boneless 125-126. The Los Angeles negotiated WOGs average was 51.87 up .65 with the volume reported down 6 percent at 30 loads

MIDWEST REGION BROILER/FRYER Final majority prices for this week's deliveries were unchanged into all areas with Ohio TFEWR. Trade sentiment on whole fryers was about steady to instances weak. Offerings of light weight birds limited, heavy weights adequate. Retail demand was slow to fair with rainy weather over the weekend noted as affecting sales. Food service movement was fair to instances good, best where promoted. Floor stocks were adequate to long. Weights were desirable. Trading on parts items was light overall for the adequate offerings. The market tone was unsettled on wings, steady to fully steady on leg quarters with breast items barely steady to weak.

DELMARVA BROILER/FRYERS Movement of ready-to-cook whole birds was fair at most points. Seller offerings were fully adequate to ample and were generally more readily available on the heavier sizes. Live supplies were mostly moderate; weights were often heavier than desired. Processing schedules were moderate to moderately heavy. Less than trucklot asking prices were unchanged at 47 to 61 cents. Trade sentiment was barely steady. In the parts complex, whole breast and leg quarters were in a closer, better balance, however, both items were fully adequate for current inquiry. Boneless skinless breasts and wings were in ample supply and slow to clear.

***BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.**

| BRANDED U.S. GRADE A | |
|----------------------|-------|
| RANGE | 40-63 |
| WEIGHTED AVERAGE | 49.54 |
| NO. OF BOXES | 9,787 |

*8 of 8 plants reporting:

NORTHEAST BROILER/FRYER PARTS Prices were unchanged. Trucklot buying activity improved but was only moderate and reported as no better than seasonal normal. However, overall buyer interest remain somewhat cautious and unaggressive. Offerings of boneless-skinless breasts were adequate to fully adequate. Bone-in breasts were sufficient but clearing, wings remain adequate to available. Leg quarters were at least adequate. Movement through retail and distributive channels was mostly light to fair. The market tone was steady. However, trade sentiment was barely steady on b/s breast, steady on breast and leg quarters, and at best steady on wings.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

| ITEM | CURRENT NEGOTIATED TRADING | WTD AVG | VOLUME /LBS |
|----------------------------|----------------------------|---------|-------------|
| BREAST - B/S | 120 | 123.16 | 554,100 |
| TENDERLOINS | 125-130 | 131.86 | 118,320 |
| BREAST - WITH RIBS | 59-60 | 66.28 | 167,160 |
| BREAST - LINE RUN | 59 | 61.07 | 75,600 |
| LEGS | 32-33 | 34.56 | 167,920 |
| LEG QUARTERS (BULK) | 17-18 | 19.77 | 541,372 |
| DRUMSTICKS | 32-33 | 33.83 | 130,444 |
| THIGHS | 25-26 | 32.86 | 69,640 |
| B/S THIGHS | 81-82 | 81.29 | 59,160 |
| WINGS (WHOLE) | 58-59 | 64.06 | 319,320 |
| BACKS AND NECKS (STRIPPED) | 10-12 | 12.76 | 30,520 |
| LIVERS (5 POUND TUBS) | 20-25 | 20.07 | 11,160 |
| GIZZARDS (HEARTS) | 40-45 | 43.96 | 27,960 |

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF

ARKANSAS BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM | LBS (000) | RANGE | MAJORITY | WT. AVG |
|---------------------|---------------------|---------------|----------|---------|
| BREAST - B/S | 1,030 | 105.00-130.00 | 115-120 | 117.23 |
| TENDERLOINS | 305 | 130.00-197.00 | 130-135 | 138.33 |
| BREAST - WITH RIBS | 166 | 56.00-85.00 | - | 64.45 |
| FRONT HALVES | 280 | 54.00-58.00 | 54-57 | 56.71 |
| LEGS | NO TRADING REPORTED | | | |
| LEG QUARTERS (BULK) | 640 | 14.00-17.00 | 14-15 | 14.88 |
| LEG QUARTERS (4/10) | 6,827 | 17.00-20.00 | 17-18 | 17.99 |
| WINGS (WHOLE) | 55 | 66.00-77.00 | - | 67.59 |
| DRUMSTICKS | NO TRADING REPORTED | | | |
| THIGHS | 1,742 | 20.00-38.00 | 20-21 | 20.62 |

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

| | ESTIMATE | ACTUAL | AVG WTS | ACTUAL | AVG WTS |
|----------|-----------|--------|-----------|--------|---------|
| | 04/08 | 04/04 | 04/04 | 04/01 | 03/28 |
| ALA | 4,076 | 3,984 | 4.96 | 3,648 | 4.93 |
| ARK | 5,536 | 4,877 | 4.85 | 5,234 | 4.83 |
| DELMARVA | 2,359 | 2,397 | 5.17 | 1,377 | 5.14 |
| KY-LA-TN | 2,011 | 2,020 | 4.50 | 1,759 | 4.51 |
| MISS | 2,852 | 2,827 | 5.25 | 2,606 | 5.09 |
| NC | 2,606 | 2,579 | 6.06 | 1,954 | 5.92 |
| TEXAS | 2,414 | 2,443 | 4.85 | 2,186 | 4.97 |
| TOTAL | 21,854 | 21,127 | 5.07 | 18,764 | 5.03 |
| MON | 21,854(A) | | 18,764(A) | | |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 08-Apr 2002 is estimated to be 32,696,000 up 16.12 percent from a week ago and up 9.72 percent from a year ago.

(Last week 28,157,000, last year 29,799,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM | (000) | RANGE | MAJORITY | WTD AVG |
|---------------------|-------------------|---------------|----------|---------|
| BREAST - B/S | 842 | 112.00-189.00 | 121-125 | 123.59 |
| TENDERLOINS | 142 | 135.00-195.00 | - | 146.83 |
| BREAST - LINE RUN | 113 | 64.00-69.00 | 64-67 | 66.25 |
| FRONT HALVES | TOO FEW TO REPORT | | | |
| LEGS | 89 | 26.00-36.00 | 26-27 | 27.01 |
| LEG QUARTERS (BULK) | 349 | 14.00-18.00 | 14-15 | 14.33 |
| LEG QUARTERS (4/10) | 1,420 | 16.00-25.50 | 18-19 | 19.25 |
| WINGS (WHOLE) | 281 | 51.00-71.00 | 66-68 | 67.69 |
| WINGS (CUT) | 453 | 69.00-80.00 | 70-74 | 73.20 |
| DRUMSTICKS | 69 | 36.00-40.00 | - | 36.52 |
| THIGHS | TOO FEW TO REPORT | | | |
| B/S THIGHS | TOO FEW TO REPORT | | | |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR APRIL 08, 2002 — F.O.B. DOCK.

| RANGE | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---------------|-----------------|---------------|
| 34.50 - 39.50 | 36.17 | 36.44 |

MIDWEST REGION BROILER/FRYER ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 08-APR - 12-APR 2002 CENTS PER POUND

| | Price Per Lb. | Mostly |
|----------------------------|-----------------|-----------------|
| BREAST - B/S | 110.00 - 132.00 | 115.00 - 125.00 |
| BREAST - LINE RUN | 62.00 - 84.00 | 63.00 - 68.00 |
| LEGS | 26.00 - 45.00 | - |
| LEG QUARTERS (BULK) | 16.00 - 25.00 | 17.00 - 19.00 |
| DRUMSTICKS | 29.00 - 40.00 | - |
| THIGHS | 21.00 - 41.50 | - |
| WINGS (WHOLE) | 50.00 - 66.00 | 57.00 - 61.00 |
| BACKS AND NECKS (STRIPPED) | 10.00 - 20.00 | - |
| LIVERS | 25.00 - 42.00 | - |
| GIZZARDS (HEARTS) | 40.00 - 52.00 | - |

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | RANGE |
|----------------------------------|-------|
| WOGS 2# & UP - WHOLE | 80-84 |
| WOGS 2# & UP - CUT UP 8&9 PIECES | 83-87 |
| FROZEN HENS 5# & UP | 85 |
| FROZEN DUCKS | 139 |
| FROZEN SQUABS | 589 |

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

| | |
|------------------|-------|
| FRESH FRYERS | 85-87 |
| ROASTERS 4# & UP | 85-90 |
| HENS UNDER 5# | |
| HENS OVER 5# | 75 |
| DUCKS | 139 |
| RABBITS-WHOLE | |
| RABBITS-CUT UP | |

| SAN FRANCISCO PROCESSED POULTRY DELIVERED TO RESTAURANTS AND INSTITUTIONS | | |
|--|----------|---------|
| FRESH FRYERS | DRY PACK | 94-101 |
| | ICE PACK | 92-93 |
| ROASTERS 4# & UP | ICE PACK | 104-113 |
| | DRY PACK | 113 |
| HENS OVER 5# | ICE PACK | 94-98 |
| | DRY PACK | |
| DUCKS | | 152-166 |

EASTERN REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

CHICKEN 05-APR-2002
 _____ PRICES _____ VOLUME _____
 (Cents per Pound)

| FAT CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
|-------------|--------|-------|-------|--------|
| 15% OR LESS | | | | |
| RANGE | - | - | - | - |
| WTD AVERAGE | | | | |

CHICKEN WITH SKIN ADDED _____ PRICES _____ VOLUME _____
 (Cents per Pound)

| FAT CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
|-------------|-------------|-------------|-----------|---------|
| 15% OR LESS | | | | |
| RANGE | 11.50-14.50 | 12.75-14.00 | 1,194,950 | 374,000 |
| WTD AVERAGE | 13.78 | 13.50 | | |
| 15-20% | | | | |
| RANGE | 11.00-12.00 | 9.00-12.50 | 1,389,600 | 528,000 |
| WTD AVERAGE | 11.90 | 11.24 | | |
| 20% OR MORE | | | | |
| RANGE | - | - | - | - |
| WTD AVERAGE | | | | |

* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

SOUTH CENTRAL HEAVY LIVE HEN Prices were generally unchanged from the past week. Demand for spent heavy hens was moderate. Offerings were fully adequate for normal schedules. Finished sales were fair. Trade sentiment was usually steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *
 FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER
 THE WEEK OF 08-APR-02

| | RANGE CENTS/LB. | MAJORITY | WTD AVG |
|-----------------------|--------------------|----------|------------|
| AT FARM BUYER LOADING | 6.75-11.5 | 7.75-9 | 8.81 |

*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

CENTRAL REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

CHICKEN 05-APR-2001
 _____ PRICES _____ VOLUME _____
 (Cents per Pound)

| FAT CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
|-------------|--------|-------|-------|--------|
| 15% OR LESS | | | | |
| RANGE | - | - | - | - |
| WTD AVERAGE | | | | |

CHICKEN, WITH SKIN ADDED _____ PRICES _____ VOLUME _____
 (Cents per Pound)

| FAT CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
|-------------|-------------|------------|-----------|---------|
| 15% OR LESS | | | | |
| RANGE | 9.75 | 11.00 | 285,600 | - |
| WTD AVERAGE | 9.75 | 11.00 | | |
| 15-20% | | | | |
| RANGE | 10.00-11.00 | 9.00-13.00 | 1,498,200 | 204,000 |
| WTD AVERAGE | 10.60 | 10.43 | | |
| 20% OR MORE | | | | |
| RANGE | - | - | - | - |
| WTD AVERAGE | | | | |

* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

SOUTHEAST HEAVY LIVE HEN Majority prices were unchanged to slightly higher when compared to a week earlier. Demand was moderate for usually fully adequate offerings. Processing schedules were reported as normal to occasionally heavy. Interest for finished product was clearing the increased availability of offerings. The undertone was steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *FINAL PRICE, CENTS
 PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 08-APR-02.

| | RANGE CENTS/LB. | MAJORITY | WTD AVG |
|--------------------------|--------------------|----------|------------|
| AT FARM BUYER LOADING | 8-10.5 | 8.25-9 | 8.82 |
| AT FARM PRODUCER LOADING | TOO FEW TO REPORT | | |
| FOB PLANT | TOO FEW TO REPORT | | |

*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**USDA, AMS, POULTRY PROGRAMS,
 POULTRY MARKET NEWS OFFICES**

| | | | |
|----------------|----------|---------------|-----------------------------------|
| Washington, DC | Voice | (202)720-6911 | Grover T. Hunter |
| | Fax | (202)720-2403 | (Chief) |
| Atlanta, GA | Voice | (404)562-5850 | Johnny Freeman |
| | Fax | (404)562-5875 | (Officer-In-Charge) |
| | Recorded | (404)562-5856 | |
| Jackson, MS | Voice | (601)965-4662 | Gary Brown |
| | Fax | (601)965-4661 | (Southern States Area Supervisor) |
| Des Moines, IA | Voice | (515)284-4471 | Mary L. Adkins |
| | Fax | (515)284-4468 | (Officer-In-Charge) |
| | Recorded | (515)284-4545 | |
| Bell, CA | Voice | (323)269-4154 | Jim Derby |
| | Fax | (323)269-5926 | (Officer-In-Charge) |
| | Recorded | (323)260-4676 | |