



# USDA BROILER MARKET NEWS REPORT

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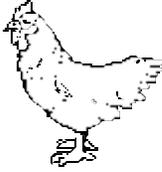
U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were unchanged when compared to previous week. Trade sentiment was mostly about steady. Demand over the weekend was limited to fair, best for refill needs, active retail ads, and fast food promotions. Supplies of all sizes were at least adequate or available to fulfill trade needs. In the parts structure, availability was mixed with wings and leg items adequate to ample with frequent discounts for leg quarters. Breast items were usually sufficient and moving. In production areas, live supplies were moderate. Weights were in a full range, but mostly desirable.

**Final report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 03/11/02-03/16/02 (cents per lb)

AREAS	US GRADE A (Includes branded product)		COMPOSITE		
	MAJORITY	WTD AVG	LOADS	WTD AVG	LOADS
Bos/New Eng	48.00-51.00	49.38	8	54.28	36
Chicago	45.00-48.00	48.12	41	50.07	78
Cincinnati	TFEWR	—	—	52.58	19
Cleveland	TFEWR	—	—	57.20	10
Denver	67.50	67.46	17	66.85	20
Detroit	47.00-49.00	48.80	10	53.96	36
Los Angeles	68.00	65.58	68	63.72	150
New York	46.00-48.00	47.43	23	50.10	45
Philadelphia	46.50-48.00	47.00	10	48.84	22
Pittsburgh	46.00-47.50	47.10	10	55.20	52
St. Louis	47.25-47.50	46.90	20	48.28	35
San Francisco	68.50	67.48	30	68.25	53

### Composite 12 City Weighted Average

Loads	03/11/02	Change/Last Wk	03/04/02	03/12/01
556	55.70	0.31	55.39	59.08

**WOG BROILERS** (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

REGIONS	MAJORITY	WTD AVG	LOADS
East	51.00-53.00	52.41	39
Central	50.00-57.00	54.13	62
West	52.00-62.00	59.12	41

### Southeast Area FOB Dock Equivalent

Mississippi	60.00-63.00	62.55	80
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**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 62.75 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
1,121	45.00-64.75	60.94

The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	180.00	1,483
BREASTS - B/S	132.00	4,924
BREASTS - WHOLE	66.50	1,117
THIGH MEAT - B/S	83.00	820
LEG QUARTERS	23.00	9,616
WINGS	73.50	3,380

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**NORTHEAST REGION BROILER/FRYER** Trucklot buying activity was mostly light to fair entering the week as dealers cautiously assessed the market. Offerings of all sizes were at least adequate to available. Movement through retail and distributive channels was limited. The market tone was about steady. In the parts complex, breast items were in good balance. Boneless-skinless breasts were at least sufficient. Legs and leg quarters were available. Wings were fully adequate.

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was mostly steady at best. Demand following the weekend was fair to moderate, best where retail features and fast food promotions were active. Supplies were at least sufficient to satisfy light trade needs. In the parts structure, dark meat and wings were readily available with mixed interest and some discounting, but breast items were in good balance and moving well. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

**WESTERN REGION BROILER/FRYERS** Majority prices were unchanged from last week's reported level. Trading for this week's deliveries were at generally unchanged prices on regular commitments and new negotiations mixed with lighter weights at unchanged to higher prices and heavy weights unchanged to lower prices. Offerings were fully adequate to cover current needs. Buying interest was fair at best. Demand was fairly good were limited features planned otherwise moderate. Dealers reported satisfactory weekend clearances. Parts trading reported: leg quarters bulk 21.5-22.5 and bagged 4/10s 22.5-24.5, breast 77-84 bone-in and 121-130 boneless. The Los Angeles negotiated WOG average was 54.50 down .15 from last week with the volume reported at 28 loads down 17 percent.

**MIDWEST REGION BROILER/FRYER** Final majority prices for this week's deliveries were unchanged into all areas with Ohio TFEWR. Whole fryer market tone was about steady. Offerings were light for a like demand. Movement into all channels was less than anticipated over the weekend, mostly slow into retail with food service fair at best, occasionally fairly good for fast food. Floor stocks were adequate to ample with sizes generally desirable. Supplies of breast items adequate, wings available with leg quarters ample and discounted. The market tone was steady on breast items, unsettled on wings and weak on leg quarters.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was about moderate with the bulk of today's activity centered on filling previous commitments. Seller offerings were fully sufficient for current inquiry. Live supplies were mostly moderate; weights were irregular in a full range of light to heavy. Processing schedules were moderately heavy. Less than trucklot asking prices were unchanged at 49 to 63 cents. Trade sentiment was about steady. In the parts complex, buying interest was fair. Offerings varied from plant to plant, but all cuts were at least adequate for immediate needs.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

BRANDED U.S. GRADE A	
RANGE	44-68
WEIGHTED AVERAGE	51.26
NO. OF BOXES	11,075

\*8 of 8 plants reporting:

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity was about fair entering the week as dealers assessed the market and usually limited orders to current needs. Offerings of boneless-skinless breasts were at least adequate, however, bone-in breasts remained in good balance. Legs and leg quarters were readily available. Wings ranged adequate to fully adequate. Movement through retail and distributive channels was about fair with best draw noted into refill activity. The market tone was fully steady on bone-in breasts, steady on boneless-skinless breasts, about steady on wings and barely steady on legs and leg quarters.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

ITEM	CURRENT NEGOTIATED TRADING	WTD AVG	VOLUME /LBS
BREAST - B/S	130	131.35	387,760
TENDERLOINS	125	127.43	84,800
BREAST - WITH RIBS	65-66	72.28	156,800
BREAST - LINE RUN	65	68.01	174,280
LEGS	36-37	39.76	157,920
LEG QUARTERS (BULK)	20-21	22.17	389,457
DRUMSTICKS	38-39	40.97	73,230
THIGHS	28-29	33.92	68,260
B/S THIGHS	85-86	84.80	50,200
WINGS (WHOLE)	67-68	72.30	251,600
BACKS AND NECKS (STRIPPED)	10-12	12.40	29,760
LIVERS (5 POUND TUBS)	25-30	21.11	9,040
GIZZARDS (HEARTS)	40-45	38.48	29,200

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ARKANSAS BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	LBS (000)	RANGE	MAJORITY	WT. AVG
BREAST - B/S	1,094	115.00-125.00	120-125	120.65
TENDERLOINS	325	127.00-191.00	127-130	137.23
BREAST - WITH RIBS		NO TRADING REPORTED		
FRONT HALVES		NO TRADING REPORTED		
LEGS		NO TRADING REPORTED		
LEG QUARTERS (BULK)	1,401	16.00-23.00	17-18	17.29
LEG QUARTERS (4/10)	2,529	17.00-25.00	19-20	19.62
WINGS (WHOLE)	328	54.00-73.00	57-62	59.75
DRUMSTICKS		NO TRADING REPORTED		
THIGHS	1,859	28.00-39.00	28-29	28.60

**ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)**

	ESTIMATE	ACTUAL	AVG WTS	ACTUAL	AVG WTS
	03/11	03/07	03/07	03/04	02/28
ALA	4,104	4,015	5.01	4,237	5.01
ARK	5,300	5,153	4.96	5,055	4.82
DELMARVA	2,340	2,293	5.08	2,287	5.07
KY-LA-TN	1,972	2,013	4.58	1,984	4.49
MISS	2,797	2,793	5.19	2,743	5.22
NC	2,633	2,599	5.90	2,531	5.86
TEXAS	2,409	2,403	4.85	2,376	4.84
TOTAL	21,555	21,269	5.08	21,213	5.03
MON	21,555(A)			21,213(A)	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 11-Mar 2002 is estimated to be 32,248,000 up 1.31 percent from a week ago and up 4.69 percent from a year ago.

(Last week 31,832,000, last year 30,804,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	(000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	853	118.00-193.00	122-130	126.95
TENDERLOINS	146	130.00-204.00	-	146.42
BREAST - LINE RUN	79	67.00-71.00	68-69	68.75
FRONT HALVES		TOO FEW TO REPORT		
LEGS	88	31.00-41.00	31-33	31.91
LEG QUARTERS (BULK)	406	15.00-21.00	17-18	17.75
LEG QUARTERS (4/10)	1,096	17.00-25.50	19-21	20.00
WINGS (WHOLE)	125	61.00-78.00	70-72	70.44
WINGS (CUT)	428	71.00-87.00	77-79	80.08
DRUMSTICKS	68	41.00-52.00	-	42.29
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

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WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS  
TRADING FOR MARCH 11, 2002 — F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
39.25 - 43.50	41.25	41.95

**MIDWEST REGION BROILER/FRYER** ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN MO, NE, ND, OH, SD, AND WI WEEK OF 11-MAR-2002 TO 15 MAR-2002, CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	115.00 - 137.00	120.00 - 130.00
BREAST - LINE RUN	62.00 - 82.00	65.00 - 70.00
LEGS	35.00 - 45.00	-
LEG QUARTERS (BULK)	17.00 - 24.00	17.00 - 21.00
DRUMSTICKS	35.00 - 45.00	-
THIGHS	28.00 - 45.00	-
WINGS (WHOLE)	55.00 - 79.00	64.00 - 66.00
BACKS AND NECKS (STRIPPED)	10.00 - 20.00	-
LIVERS	25.00 - 42.00	-
GIZZARDS (HEARTS)	40.00 - 52.00	-

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
WOGS 2# & UP - WHOLE	80-88
WOGS 2# & UP - CUT UP 8&9 PIECES	83-90
FROZEN HENS 5# & UP	883
FROZEN DUCKS	139
FROZEN SQUABS	589

**DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)**

FRESH FRYERS	86-88
ROASTERS 4# & UP	85-90
HENS UNDER 5#	
HENS OVER 5#	75
DUCKS	139
RABBITS-WHOLE	
RABBITS-CUT UP	

**SAN FRANCISCO PROCESSED POULTRY**

**DELIVERED TO RESTAURANTS AND INSTITUTIONS**

FRESH FRYERS	ICE PACK	93-94
	DRY PACK	95-102
ROASTERS 4# & UP	DRY PACK	113
	ICE PACK	104-113
HENS OVER 5#	DRY PACK	
	ICE PACK	94-98
DUCKS		152-166

**EASTERN REGION MECHANICALLY SEPARATED CHICKEN**  
F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

**CHICKEN** 08-MAR-2002  
PRICES (Cents per Pound) VOLUME

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				

**CHICKEN WITH SKIN ADDED** PRICES (Cents per Pound) VOLUME

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	14.00-16.00	13.50-14.00	1,053,900	478,000
WTD AVERAGE	15.12	13.58		
15-20%				
RANGE	13.00-13.90	10.00-13.50	1,457,700	104,000
WTD AVERAGE	13.63	12.11		
20% OR MORE				
RANGE	-	-	-	-
WTD AVERAGE				

\* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**SOUTH CENTRAL HEAVY LIVE HEN** Trading was generally unchanged compared to the past week. Demand was moderate for adequate offerings of spent hens. Finished sales were fair with current schedules normal. Trade sentiment was generally steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*  
FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 11-MAR-02

	RANGE CENTS/LB.	MAJORITY	WTD AVG
AT FARM BUYER LOADING	7-11.75	8.5-9.25	9.05

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**CENTRAL REGION MECHANICALLY SEPARATED CHICKEN**  
F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

**CHICKEN** 08-MAR-2001  
PRICES (Cents per Pound) VOLUME

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				

**CHICKEN, WITH SKIN ADDED** PRICES (Cents per Pound) VOLUME

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				
15-20%				
RANGE	11.00-14.00	8.00-12.50	1,719,600	530,400
WTD AVERAGE	12.66	9.76		
20% OR MORE				
RANGE	-	-	-	-
WTD AVERAGE				

\* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**SOUTHEAST HEAVY LIVE HEN** Majority prices were unchanged when compared to a week earlier. Demand was moderate for about adequate to adequate offerings. Processing schedules were normal to less than normal. Movement of finished product was clearing available offerings. The undertone was steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 11-MAR-02.

	RANGE CENTS/LB.	MAJORITY	WTD AVG
AT FARM BUYER LOADING	6.75-10.5	8.5-9	8.82
AT FARM PRODUCER LOADING	TOO FEW TO REPORT		
FOB PLANT	TOO FEW TO REPORT		

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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