



USDA BROILER MARKET NEWS REPORT

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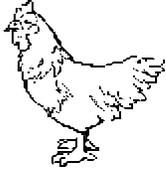
U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were unchanged in the West, lower elsewhere when compared to previous week. Trade sentiment was mostly about steady to barely steady. Retail demand was slow to fair with little assistance from first of the month business. Food service was light to fairly good, best into fast food for promotions. Supplies of all sizes were more than sufficient and frequently discounted. In the parts structure, buying interest was unaggressive with all items at least adequate or available. In production areas, live supplies were moderate. Weights were in a full range, but mostly desirable.

Final report of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 02/04/02-02/09/02 (cents per lb)

| AREAS | US GRADE A (Includes branded product) | | COMPOSITE | | LOADS |
|---------------|--|------------|------------|-------|-------|
| | MAJORITY | WTD AVG | WTD AVG | LOADS | |
| Bos/New Eng | 51.50-53.00 | 52.50 | 17 | 54.52 | 26 |
| Chicago | 45.00-48.00 | 48.21 | 39 | 50.50 | 76 |
| Cincinnati | TFEWR | — | — | 52.72 | 18 |
| Cleveland | TFEWR | — | — | 59.20 | 10 |
| Denver | 67.50 | 67.47 | 17 | 66.00 | 22 |
| Detroit | 45.00-49.00 | 49.44 | 16 | 54.11 | 40 |
| Los Angeles | 68.00 | 66.03 | 72 | 62.79 | 178 |
| New York | 46.00-48.00 | 47.52 | 23 | 49.53 | 43 |
| Philadelphia | 48.00-49.50 | 48.90 | 10 | 49.34 | 22 |
| Pittsburgh | 47.50-49.00 | 48.30 | 10 | 55.35 | 55 |
| St. Louis | 47.00-47.25 | 46.91 | 19 | 48.50 | 39 |
| San Francisco | 68.50 | 67.53 | 31 | 69.13 | 55 |

Composite 12 City Weighted Average

| Loads | 02/03/02 | Change/Last Wk | 01/27/02 | 02/04/01 |
|-------|----------|----------------|----------|----------|
| 584 | 55.67 | -1.43 | 57.10 | 56.96 |

WOG BROILERS (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

| REGIONS | MAJORITY | WTD AVG | LOADS |
|---------|-------------|---------|-------|
| East | 52.00-56.00 | 53.16 | 38 |
| Central | 50.00-55.00 | 54.54 | 62 |
| West | 50.00-59.00 | 58.41 | 51 |

Southeast Area FOB Dock Equivalent

| | | | |
|-------------|-------------|-------|----|
| Mississippi | 61.50-63.00 | 62.20 | 81 |
|-------------|-------------|-------|----|

GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 63.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

| LOADS | RANGE | MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT |
|-------|-------------|--|
| 987 | 45.00-65.25 | 60.82 |

The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts:

| ITEM | WTD AVG (CENTS PER POUND) | VOLUME (000 POUNDS) |
|------------------|------------------------------|------------------------|
| LINE RUN TENDERS | 179.50 | 1,394 |
| BREASTS - B/S | 127.50 | 4,953 |
| BREASTS - WHOLE | 59.00 | 1,129 |
| THIGH MEAT - B/S | 84.00 | 810 |
| LEG QUARTERS | 27.50 | 9,615 |
| WINGS | 90.50 | 3,261 |

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

NORTHEAST REGION BROILER/FRYER Trucklot buying activity ranged fair to moderate entering the week with best interest noted into refill activity. Offerings of all sizes remained at least adequate and available at discounted levels. Movement through retail and distributive channels was fair to moderate. In the parts complex, boneless-skinless breasts were fully adequate, however, bone-in breasts were in a better balance. Dark meat cuts were at least sufficient. Wings were ample.

SOUTHERN REGION BROILER/FRYERS Trade sentiment was steady at best. Demand following the weekend was mixed, slow to fair, with limited trading as further market developments were closely watched and evaluated. Supplies were usually sufficient to handle trade needs. In the parts structure, movement was light, and all items were at least adequate or available. In production areas, live supplies were moderate at mostly desirable weights.

WESTERN REGION BROILER/FRYERS The trade sentiment was steady to barely steady. Trading reported for this week's deliveries at generally unchanged prices on regular commitments with new negotiations at unchanged to mainly lower prices. Offerings were ample with heavy weights in the longest position. Sharper discounts reportedly helped to stimulate buying interest, along with anticipated first-of-the-month needs. Demand for whole body product moderate to good best to cover planned features, parts fairly good overall. Dealers reported satisfactory weekend clearances. Parts trading reported - leg quarter bulk 28-28.5 and 4/10s 28.5-29.5, breast bone-in 65-70 and boneless 110-121, wing 93-94. Trade sentiment barely steady on boneless breasts and wings about steady on balance of parts. The Los Angeles negotiated WOG weighted average was down 1.75 to 53.69 with the volume reported at 34 loads up 6 percent from last week.

MIDWEST REGION BROILER/FRYER Final majority prices for this week's deliveries were 2-4 cents lower into Detroit, 2 cents lower into Chicago, 3 cents lower into St. Louis, and TFEW into Ohio. Trade sentiment was about steady with some discounting on heavy wogs. Offers were more than sufficient for the light to fair interest. First of month retail demand was slow to materialize. Fast food was fairly good, otherwise food service was fair at best. Floor stocks were adequate to ample. Sizes were mostly desirable. Supplies of wings and breast meat were fully adequate, leg quarters were balanced. The market tone was weak on wings, steady at best on the balance.

DELMARVA BROILER/FRYERS Movement of ready-to-cook whole birds was generally fair following the weekend. Seller offerings were fully adequate to available with some spot discounting noted. Live supplies were at least moderate; weights were in a full range of light to heavy. Processing schedules were moderately heavy. Less than trucklot asking prices were unchanged at 52 to 66 cents. Trade sentiment was barely steady. In the parts complex, all items were at least adequate for the generally light and unaggressive buyer interest.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

BRANDED U.S. GRADE A

| | |
|------------------|--------|
| RANGE | 44-67 |
| WEIGHTED AVERAGE | 52.92 |
| NO. OF BOXES | 11,305 |

*8 of 8 plants reporting.

NORTHEAST BROILER/FRYER PARTS Trucklot buying activity was fair to moderate entering the week as dealers cautiously assessed the market. Offerings of boneless-skinless breasts were fully adequate, however, bone-in breasts ranged adequate to balanced. Legs and leg quarters were at least sufficient. Wings remained readily available. Livers and gizzards were noted as building in areas and difficult to place. Movement through retail and distributive channels ranged fair to instances fairly good, with best draw noted for refill activity. The market tone was barely steady to weak on wings, barely steady on boneless-skinless breasts, about steady on the balance.
 ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

| ITEM | CURRENT NEGOTIATED TRADING | WTD AVG | VOLUME /LBS |
|----------------------------|----------------------------|---------|-------------|
| BREAST - B/S | 115 | 117.78 | 303,440 |
| TENDERLOINS | 100 | 105.13 | 59,000 |
| BREAST - WITH RIBS | 56-57 | 63.01 | 186,400 |
| BREAST - LINE RUN | 56 | 57.69 | 155,400 |
| LEGS | 38-39 | 40.57 | 167,720 |
| LEG QUARTERS (BULK) | 24-25 | 25.30 | 459,331 |
| DRUMSTICKS | 38-39 | 41.02 | 84,500 |
| THIGHS | 28-29 | 37.81 | 70,140 |
| B/S THIGHS | 85-86 | 87.03 | 29,240 |
| WINGS (WHOLE) | 80-82 | 87.47 | 260,320 |
| BACKS AND NECKS (STRIPPED) | 10-12 | 12.40 | 35,240 |
| LIVERS (5 POUND TUBS) | 25-30 | 21.53 | 18,120 |
| GIZZARDS (HEARTS) | 50-55 | 50.46 | 24,120 |

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ARKANSAS BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM | LBS (000) | RANGE | MAJORITY | WT. AVG |
|---------------------|-----------|---------------------|----------|---------|
| BREAST - B/S | 692 | 103.00-128.00 | 105 | 116.68 |
| TENDERLOINS | 118 | 100.00-192.00 | - | 134.54 |
| BREAST - WITH RIBS | 242 | 53.00-84.00 | 53-54 | 58.72 |
| FRONT HALVES | 360 | 55.00-61.00 | - | 57.89 |
| LEGS | | NO TRADING REPORTED | | |
| LEG QUARTERS (BULK) | 125 | 23.00-25.00 | - | 23.72 |
| LEG QUARTERS (4/10) | 2,048 | 24.50-26.00 | 24.5 | 24.54 |
| WINGS (WHOLE) | 162 | 66.00-94.00 | 66-71 | 73.45 |
| DRUMSTICKS | | NO TRADING REPORTED | | |
| THIGHS | 1,723 | 30.00-39.00 | 30 | 30.02 |

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

| | ESTIMATE | ACTUAL | AVG WTS | ACTUAL | AVG WTS |
|----------|-----------|--------|---------|-----------|---------|
| | 02/04 | 01/31 | 01/31 | 01/28 | 01/24 |
| ALA | 4,147 | 4,061 | 4.95 | 4,051 | 5.07 |
| ARK | 5,287 | 5,196 | 4.86 | 5,169 | 4.90 |
| DELMARVA | 2,312 | 2,337 | 5.04 | 2,272 | 5.18 |
| KY-LA-TN | 1,980 | 1,967 | 4.52 | 1,801 | 4.47 |
| MISS | 2,767 | 2,767 | 5.20 | 2,746 | 5.26 |
| NC | 2,620 | 2,652 | 5.92 | 2,591 | 6.11 |
| TEXAS | 2,383 | 2,338 | 4.80 | 2,036 | 4.76 |
| TOTAL | 21,496 | 21,318 | 5.03 | 20,666 | 5.11 |
| MON | 21,496(A) | | | 20,666(A) | |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 04-Feb 2002 is estimated to be 32,160,000 up 3.71 percent from a week ago and up 4.65 percent from a year ago.

(Last week 31,011,000, last year 30,730,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND. **POUNDS**

| ITEM | (000) | RANGE | MAJORITY | WTD AVG |
|---------------------|-------|-------------------|----------|---------|
| BREAST - B/S | 873 | 100.00-175.00 | 115-120 | 115.40 |
| TENDERLOINS | 55 | 105.00-190.00 | - | 151.28 |
| BREAST - LINE RUN | 107 | 59.00-63.00 | 59-61 | 60.50 |
| FRONT HALVES | | TOO FEW TO REPORT | | |
| LEGS | 88 | 36.00-46.00 | 36-38 | 36.91 |
| LEG QUARTERS (BULK) | 446 | 22.00-27.00 | 23-24 | 23.50 |
| LEG QUARTERS (4/10) | 1,265 | 25.00-29.00 | 26-27 | 26.41 |
| WINGS (WHOLE) | 281 | 73.00-93.00 | 87-89 | 89.53 |
| WINGS (CUT) | 417 | 89.00-106.00 | 97-99 | 94.18 |
| DRUMSTICKS | 67 | 46.00-49.00 | - | 48.69 |
| THIGHS | 27 | 46.00-50.50 | - | 47.17 |
| B/S THIGHS | | TOO FEW TO REPORT | | |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR FEBRUARY 04, 2002 — F.O.B. DOCK.

| RANGE | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---------------|-----------------|---------------|
| 40.00 - 45.00 | 42.00 | 41.93 |

MIDWEST REGION BROILER/FRYER ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 02/04/02 -02/08/02 CENTS PER POUND

| | Price Per Lb. | Mostly |
|----------------------------|-----------------|-----------------|
| BREAST - B/S | 105.00 - 125.00 | 112.00 - 115.00 |
| BREAST - LINE RUN | 56.00 - 76.00 | 56.00 - 61.00 |
| LEGS | 38.00 - 45.00 | - |
| LEG QUARTERS (BULK) | 23.00 - 29.00 | 25.00 |
| DRUMSTICKS | 36.00 - 45.00 | - |
| THIGHS | 29.00 - 45.00 | - |
| WINGS (WHOLE) | 55.00 - 89.00 | 77.00 - 79.00 |
| BACKS AND NECKS (STRIPPED) | 10.00 - 20.00 | - |
| LIVERS | 25.00 - 40.00 | - |
| GIZZARDS (HEARTS) | 40.00 - 45.00 | - |

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | RANGE |
|----------------------------------|-------|
| WOGS 2# & UP - WHOLE | 80-93 |
| WOGS 2# & UP - CUT UP 8&9 PIECES | 83-97 |
| FROZEN HENS 5# & UP | 93 |
| FROZEN DUCKS | 139 |
| FROZEN SQUABS | 589 |

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

| | |
|------------------|-------|
| FRESH FRYERS | 86-88 |
| ROASTERS 4# & UP | 85-90 |
| HENS UNDER 5# | |
| HENS OVER 5# | |
| DUCKS | 139 |
| RABBITS-WHOLE | |
| RABBITS-CUT UP | |

SAN FRANCISCO PROCESSED POULTRY DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | | |
|------------------|----------|---------|
| FRESH FRYERS | ICE PACK | 93-94 |
| | DRY PACK | 95-102 |
| ROASTERS 4# & UP | DRY PACK | 113 |
| | ICE PACK | 104-113 |
| HENS OVER 5# | DRY PACK | |
| | ICE PACK | 94-98 |
| DUCKS | | 152-166 |

EASTERN REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

CHICKEN 01-FEB-2002
 _____ PRICES _____ VOLUME _____
 (Cents per Pound)

| FAT CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
|-------------|--------|-------|-------|--------|
| 15% OR LESS | | | | |
| RANGE | - | - | - | - |
| WTD AVERAGE | | | | |

CHICKEN WITH SKIN ADDED _____ PRICES _____ VOLUME _____
 (Cents per Pound)

| FAT CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
|-------------|-------------|-------------|-----------|---------|
| 15% OR LESS | | | | |
| RANGE | 15.00-17.00 | 12.75-17.00 | 1,165,400 | 266,000 |
| WTD AVERAGE | 15.99 | 14.67 | | |
| 15-20% | | | | |
| RANGE | 13.50-15.00 | 10.00-13.50 | 1,985,784 | 160,000 |
| WTD AVERAGE | 14.36 | 12.20 | | |
| 20% OR MORE | | | | |
| RANGE | - | - | - | - |
| WTD AVERAGE | | | | |

* INCLUDES THE STATES OF CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

SOUTH CENTRAL HEAVY LIVE HEN Prices were generally unchanged to higher. Demand was moderate for adequate offerings of spent hens. Finished sales were fair. Schedules were normal. Trade sentiment was about steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *
 FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 04-FEB-02.

| | RANGE | MAJORITY | WTD AVG |
|-----------------------|--------|----------|---------|
| AT FARM BUYER LOADING | 8.5-12 | 9-9.5 | 9.48 |

* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

CENTRAL REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

CHICKEN 01-FEB-2001
 _____ PRICES _____ VOLUME _____
 (Cents per Pound)

| FAT CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
|-------------|--------|-------|-------|--------|
| 15% OR LESS | | | | |
| RANGE | - | - | - | - |
| WTD AVERAGE | | | | |

CHICKEN, WITH SKIN ADDED _____ PRICES _____ VOLUME _____
 (Cents per Pound)

| FAT CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
|-------------|------------|------------|-----------|---------|
| 15% OR LESS | | | | |
| RANGE | - | 13.00 | 61,200 | - |
| WTD AVERAGE | | 13.00 | | |
| 15-20% | | | | |
| RANGE | 9.50-12.50 | 9.50-12.00 | 1,713,600 | 856,800 |
| WTD AVERAGE | 12.13 | 11.08 | | |
| 20% OR MORE | | | | |
| RANGE | - | - | - | - |
| WTD AVERAGE | | | | |

* INCLUDES THE STATES OF AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

SOUTHEAST HEAVY LIVE HEN Majority prices were unchanged to slightly lower when compared to a week earlier. Offerings were generally adequate for immediate needs. Demand was fair. Processing were schedules were normal. The undertone was steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 04-FEB-02.

| | RANGE | MAJORITY | WTD AVG |
|--------------------------|-------------------|----------|---------|
| AT FARM BUYER LOADING | 7-10.5 CENTS/LB. | 8.5-9.5 | 8.78 |
| AT FARM PRODUCER LOADING | TOO FEW TO REPORT | | |
| FOB PLANT | TOO FEW TO REPORT | | |

*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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