



# USDA BROILER MARKET NEWS REPORT

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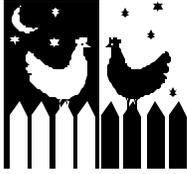
U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were unchanged. Trade sentiment was mostly steady with caution noted in the Northeast. Demand improved over the weekend in some areas for first of the month; however, in the Northeast, a surge in retail business was in preparation for severe snow storms that, on the contrary, reduced food service business and disrupted deliveries. Supplies were usually sufficient for trade needs and limited inquiry. In the parts structure, wings were tight to adequate with best interest, and all other items were adequate or available. In production areas, live supplies were moderate. Weights were in a full range, but mostly desirable.

**Final report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 03/05/01-03/10/01 (cents per lb)

AREAS	US GRADE A (Includes branded product)		COMPOSITE		
	MAJORITY	WTD AVG	LOADS	WTD AVG	LOADS
Bos/New Eng	57.50-59.00	58.53	16	61.02	28
Chicago	50.00-54.00	53.99	43	55.57	78
Cincinnati	TFEWR	—	—	58.40	20
Cleveland	TFEWR	—	—	62.00	12
Denver	66.50	66.41	17	65.98	20
Detroit	52.00-55.00	53.69	16	56.55	39
Los Angeles	67.00	65.90	58	64.66	113
New York	56.00-58.00	56.88	26	58.36	51
Philadelphia	53.00-55.00	53.75	8	54.84	22
Pittsburgh	52.50-55.00	53.85	10	57.78	54
St. Louis	53.00-53.25	52.37	20	54.58	36
San Francisco	67.50	67.02	28	69.43	51

### Composite 12 City Weighted Average

Loads	03/05/01	Change/Last Wk	02/26/01	03/06/00
524	59.91	0.27	59.64	54.24

**WOG BROILERS** (without giblets) - prices paid per lb delv'd to first receivers in trucklot and less than trucklot quantities.

REGIONS	MAJORITY	WTD AVG	LOADS
East	57.00-64.00	62.36	43
Central	56.00-62.00	58.84	63
West	58.00-63.00	62.54	35

### Southeast Area FOB Dock Equivalent

Mississippi	62.00-63.50	62.51	81
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**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 62.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
1,142	50.00-65.00	60.81

The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
BREASTS - B/S	146.00	4,876
BREASTS - WHOLE	76.00	1,551
THIGH MEAT - B/S	94.00	775
LEG QUARTERS	23.50	9,446
WINGS	90.50	3,154

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was generally steady. Demand was light to fair, best for features and food service. Supplies were usually sufficient for trade needs. Transportation problems in the Northeast have been reported due to severe snow storms. In the parts structure, trading was fair to good with planned and present retail ads aiding movement. Wings were tight, breast items were adequate to close balanced and dark meat was mostly sufficient. In production areas, live supplies were moderate at mostly desirable weights.

**NORTHEAST REGION BROILER/FRYER** Trucklot buying interest on ready-to-cook whole birds was mixed and irregular entering the week as inclement weather disrupted shipping lines throughout the Northeast. Offerings of all sizes were more than sufficient, although, product delivery was the limiting factor due to the lingering snow storm. Movement into retail channels was very good as consumers stocked up on perishable items, conversely, restaurant lines were anticipating a dramatic downswing in business. The market tone was cautiously steady. In the parts complex, breast items were readily available, and dark meat cuts were more than sufficient. Again however, delivery problems due to snow and ice was prevalent.

**WESTERN REGION BROILER/FRYERS** Final majority prices unchanged from last week. Trading for this week's deliveries were at unchanged to higher prices. Offerings were in fair balance. Buyer's needs only fair allowing them to reject sellers higher asking prices for extra product. Retail demand was light to moderate by stores and fairly good by fast food, best for parts. Dealers reported moderate weekend clearances. Trading reported on leg quarters 4/10s 23-24 and bulk 21.5-24, bone-in breasts 74-84 and boneless 128-136. The Los Angeles negotiated WOG average was up 2.80 to 59.06 and up 9 percent on the reported volume.

**MIDWEST REGION BROILER/FRYER** Final majority prices for this week's deliveries were unchanged from last Monday's final majority into all areas with TFEWR into Ohio. Whole fryer market tone was steady. Offerings were adequate and in line with buyer needs. Movement into all channels was improved for first of the month business with retail mostly fair and food service demand moderate to fairly good. Floor stocks were generally balanced with sizes desirable. Parts trading was limited. Supplies were tight for wings with the remainder of items adequate or available. Trade sentiment was fully steady to firm on wings and steady on all other items.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was limited as weather forecasts of heavy snow and road closings disrupted movement throughout the Northeast. Seller offerings were fully sufficient for current restricted inquiry. Live supplies were at least moderate; weights were mixed in a full range of light to heavy. Processings schedules were light to moderate. Less than trucklot asking prices were unchanged at 58 to 72 cents. Trade sentiment was steady at best. In the parts complex, all items were at least adequate for immediate needs.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

	BRANDED U.S. GRADE A
RANGE	52-68
WEIGHTED AVERAGE	60.58
NO. OF BOXES	11,138

\*7 of 8 plants reporting.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity was mixed and irregular entering the week as inclement winter weather impeded product shipment throughout the Northeast and dealers cautiously assessed conditions which were expected to worsen into the evening. Offerings of all product were usually sufficient for the light and selective purchasing interest; breast items were readily available, and dark meat cuts were at least adequate. Movement through retail channels was very active over the weekend as consumers prepare to weather the storm, however, caution was noted throughout the restaurant sector with delivery cancellations not uncommon. The market tone was cautiously steady.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

ITEM	NEGOTIATED	CURRENT	WTD	VOLUME
	TRADING*		AVG**	/LBS
BREAST - B/S		135	136.15	563,510
TENDERLOINS	130-135		138.35	89,920
BREAST - WITH RIBS	69-70		75.82	243,000
BREAST - LINE RUN	69		70.62	147,400
LEGS	32-33		35.62	209,800
LEG QUARTERS (BULK)	20-21		21.21	546,134
DRUMSTICKS	28-29		35.04	121,750
THIGHS	29-30		35.97	96,020
B/S THIGHS	90-91		93.11	45,360
WINGS (WHOLE)	87-88		96.98	312,030
BACKS AND NECKS (STRIPPED)	10-12		12.12	56,760
LIVERS (5 POUND TUBS)	30-35		34.54	54,200
GIZZARDS (HEARTS)	45-50		49.87	86,240

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

**ARKANSAS BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	LBS (000)	RANGE	MAJORITY	WT. AVG
BREAST - B/S	835	100.00-130.00	120-125	123.71
TENDERLOINS	209	135.00-200.00	-	171.58
BREAST - WITH RIBS		NO TRADING REPORTED	-	-
FRONT HALVES	520	71.00-83.00	-	77.54
LEGS		NO TRADING REPORTED	-	-
LEG QUARTERS (BULK)	810	16.00-19.00	17	16.97
LEG QUARTERS (4/10)	2,164	19.00-20.00	19-19.5	19.27
WINGS (WHOLE)	174	74.00-93.00	84	84.97
DRUMSTICKS		NO TRADING REPORTED	-	-
THIGHS	1,321	27.00-39.00	29	28.98

**ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)**

	ESTIMATE	ACTUAL	AVG WTS	ACTUAL	AVG WTS
	03/05	03/01	03/01	02/26	02/22
ALA	3,826	3,871	4.93	3,614	4.95
ARK	5,104	4,732	4.83	5,175	4.84
DELMARVA	2,193	2,344	4.89	2,096	4.90
KY-LA-TN	1,985	1,989	4.44	1,857	4.42
MISS	2,790	2,773	4.93	2,702	4.82
NC	2,516	2,554	5.77	2,438	5.74
TEXAS	2,291	2,217	4.89	2,271	4.77
TOTAL	20,705	20,480	4.96	20,153	4.93
MON	20,705(A)			20,153(A)	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 05-Mar 2001 is estimated to be 30,977,000 up 2.43 percent from a week ago and up 1.13 percent from a year ago.

(Last week 30,242,000, last year 30,630,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND. **POUNDS**

ITEM	(000)	RANGE	MAJORITY	WTD
				AVG
BREAST - B/S	906	120.00-210.00	140-150	144.68
TENDERLOINS	92	140.00-215.00	140-150	160.65
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS	126	30.00-40.00	30-33	31.43
LEG QUARTERS (BULK)	459	16.00-21.00	18-19	18.34
LEG QUARTERS (4/10)	1,496	18.00-25.00	21-23	21.75
WINGS (WHOLE)	276	88.00-94.00	88-90	88.73
WINGS (CUT)	672	87.00-118.00	102-105	107.36
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

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WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS

TRADING FOR MARCH 05, 2001 — F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
45.50 - 52.00	48.96	49.24

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION BROILER/FRYER** ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO:

IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI

WEEK OF 05-MAR-2001 TO 09-MAR-2001, CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	120.00 - 170.00	125.00 - 135.00
BREAST - LINE RUN	68.00 - 86.00	70.00 - 75.00
LEGS	31.00 - 42.00	-
LEG QUARTERS (BULK)	17.00 - 25.00	19.00 -
DRUMSTICKS	32.00 - 41.00	-
THIGHS	30.00 - 38.00	-
WINGS (WHOLE)	80.00 - 96.00	90.00 - 92.00
BACKS AND NECKS (STRIPPED)	12.00 - 17.00	-
LIVERS	25.00 - 46.00	-
GIZZARDS (HEARTS)	35.00 - 48.00	-

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
WOGS 2# & UP - WHOLE	80-86
WOGS 2# & UP - CUT UP 8&9 PIECES	82-87
FROZEN HENS 5# & UP	81
FROZEN DUCKS	139
FROZEN SQUABS	589

**DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)**

FRESH FRYERS	82-85
ROASTERS 4# & UP	71-90
HENS UNDER 5#	
HENS OVER 5#	81
DUCKS	139

RABBITS-WHOLE  
RABBITS-CUT UP

**SAN FRANCISCO PROCESSED POULTRY**

**DELIVERED TO RESTAURANTS AND INSTITUTIONS**

FRESH FRYERS	ICE PACK	93-98
	DRY PACK	108
ROASTERS 4# & UP	ICE PACK	104-111
	DRY PACK	116
HENS OVER 5#	ICE PACK	93
	DRY PACK	91
DUCKS		152-172

**EASTERN REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

02-MAR-2001

**CHICKEN**

— PRICES ——— VOLUME —  
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
<b>15% OR LESS</b>				
RANGE	20.00	-	360,000	360,000
WTD AVERAGE	20.00			

**CHICKEN, WITH SKIN ADDED**

— PRICES ——— VOLUME —  
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
<b>15% OR LESS</b>				
RANGE	15.50-18.00	15.00-17.00	892,000	212,000
WTD AVERAGE	15.84	16.20		
<b>15-20%</b>				
RANGE	12.25-18.00	11.00-14.00	1,977,000	616,000
WTD AVERAGE	14.67	12.71		
<b>20% OR MORE</b>				
RANGE	-	11.00	120,000	-
WTD AVERAGE		11.00		

\* INCLUDES THE STATES OF CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**CENTRAL REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

02-MAR-2001

**CHICKEN**

— PRICES ——— VOLUME —  
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
<b>15% OR LESS</b>				
RANGE	-	-	-	-
WTD AVERAGE				

**CHICKEN, WITH SKIN ADDED**

— PRICES ——— VOLUME —  
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
<b>15% OR LESS</b>				
RANGE	20.00	12.50-15.00	175,200	-
WTD AVERAGE	20.00	13.03		
<b>15-20%</b>				
RANGE	15.00-25.00	10.00-12.50	1,224,000	204,000
WTD AVERAGE	18.67	11.09		
<b>20% OR MORE</b>				
RANGE	-	-	-	-
WTD AVERAGE				

\* INCLUDES THE STATES OF AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**SOUTH CENTRAL HEAVY LIVE HEN** Trading levels were slightly lower compared to the past week. Demand was moderate for adequate offerings of spent heavy hens. Schedules were reduced to normal at processing plants with product adequate for needs. Trade sentiment was only steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*

PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR SLTR

WEEK OF 05-MAR-01	CENTS/LB	MAJORITY	WTD AVG
AT FARM BUYER LOADING	6-11.5	6.5-8	7.64

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**SOUTHEAST HEAVY LIVE HEN** Prices were unchanged when compared to a week earlier. However, trading was lighter with offerings short of full needs. Demand was moderate to occasionally good but most buyers were still unaggressive. Processing schedules were in a range of less than normal to normal. The undertone was steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE

WEEK OF 05-MAR-01	RANGE	MAJORITY	WTD AVG
AT FARM BUYER LOADING	5-10	7-9	7.84
AT FARM PRODUCER LOADING	TOO FEW TO REPORT		
FOB PLANT	TOO FEW TO REPORT		

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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