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NATIONAL BROILER MARKET AT-A-GLANCE



Final majority prices were unchanged to higher. Trade sentiment was steady to firm and mostly reported as fully steady to firm in the East. Demand ranged light to fairly good, mostly moderate to good with retail features and food service generating the best interest. Supplies continued adequate to tight. In the parts structure, offerings were short to adequate on bone-in breasts, legs, leg quarters and thighs. Wings were fully adequate to ample. All other items were generally balanced. Trading was mostly moderate to good. In production areas, live supplies were moderate. Weights were in a full range, but mostly desirable.

Final report of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 4/10-04/15/00 (cents per lb)

| AREAS | US GRADE A (Includes branded product) | | | COMPOSITE | |
|---------------|--|------------|-------|------------|-------|
| | MAJORITY | WTD AVG | LOADS | WTD AVG | LOADS |
| Bos/New Eng | 54.50-56.00 | 54.53 | 18 | 56.52 | 40 |
| Chicago | 42.00-46.00 | 46.36 | 50 | 48.79 | 83 |
| Cincinnati | TFEWR | — | — | 53.26 | 31 |
| Cleveland | TFEWR | — | — | 57.74 | 18 |
| Denver | 61.50 | 61.43 | 17 | 61.22 | 37 |
| Detroit | 43.00-47.00 | 45.39 | 18 | 51.22 | 50 |
| Los Angeles | 62.00 | 61.07 | 66 | 60.26 | 135 |
| New York | 49.00-54.00 | 52.92 | 37 | 53.79 | 76 |
| Philadelphia | 50.00-54.00 | 50.08 | 12 | 50.83 | 32 |
| Pittsburgh | 49.00-55.00 | 50.17 | 18 | 54.20 | 68 |
| St. Louis | 45.75-46.00 | 45.47 | 19 | 50.06 | 48 |
| San Francisco | 62.50 | 62.05 | 31 | 65.02 | 56 |

Composite 12 City Weighted Average

| Loads | 04/10/00 | Change/Last Wk | 04/03/00 | 04/12/99 |
|-------|----------|----------------|----------|----------|
| 674 | 55.21 | 0.86 | 54.35 | 54.61 |

WOG BROILERS (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

| REGIONS | Majority | Wtd Avg | Loads |
|---------|-------------|---------|-------|
| East | 49.00-57.00 | 52.16 | 40 |
| Central | 48.00-53.00 | 52.03 | 57 |
| West | 50.50-64.50 | 59.07 | 54 |

Southeast Area FOB Dock Equivalent

| | | | |
|-------------|-------------|-------|----|
| Mississippi | 56.00-58.00 | 56.98 | 85 |
|-------------|-------------|-------|----|

GEORGIA F.O.B. DOCK PRICES The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 57.25 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

MONDAY FINAL WTD AVG

| LOADS | RANGE | FOB DOCK OR EQUIVALENT |
|-------|-------------|------------------------|
| 1,155 | 42.00-59.00 | 56.27 |

The Georgia f.o.b. dock confirmed final weighted average prices on ice pack parts:

| ITEM | WTD AVG CENTS PER POUND) | VOLUME (000 POUNDS) |
|------------------|-----------------------------|------------------------|
| BREASTS - B/S | 139.50 | 3,989 |
| BREASTS - WHOLE | 74.00 | 2,090 |
| THIGH MEAT - B/S | 94.50 | 585 |
| LEG QUARTERS | 18.50 | 8,735 |
| WINGS | 55.00 | 2,947 |

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

NORTHEAST REGION BROILER/FRYERS Trucklot buying activity on ready-to-cook whole broiler/fryers was noted as fairly good to good following the weekend. Offerings were mixed, but were mostly adequate to tight. Retail and distributive movement was fair to good. The market tone was fully steady to firm. In the parts market, bone-in breast were in close balance and clearing well. Wings were fully adequate. Other items were generally adequate.

SOUTHERN REGION BROILER/FRYERS Trade sentiment continued steady to fully steady. Demand was generally moderate and better for food service and where features were in progress. Supplies were mostly adequate. In the parts structure, breast items were balanced to short, thighs and thigh meat were in good balance, and some weakness was noted on drumsticks. The balance of items was at least adequate for current needs. In production areas, live supplies were moderate at mostly desirable weights.

WESTERN REGION BROILER/FRYERS Trading for this week's deliveries at generally unchanged prices on whole birds and unchanged to higher on WOGS. Offerings adequate. Demand by stores improved in some areas to cover planned features otherwise only fair, restaurants moderate overall best by fast food. Dealers reported moderate week-end carryovers. The Los Angeles negotiated WOG average was up 1.20 from last reported level to 51.63 with the volume reported up 4 percent to 26 loads.

MIDWEST REGION BROILER/FRYERS Final majority prices for this week's deliveries were TFEWR into Ohio, unchanged to higher elsewhere from last Monday's final. Whole fryer trade sentiment steady. Offerings were light overall, but satisfied limited trade needs. Demand into all channels was moderate to good, except into St. Louis and Detroit where movement was noted as light to fair at best. Floor stocks were adequate to fully adequate, weights desirable. Parts trading was irregular, best for leg quarters and bone-in breasts. Supplies generally balanced with thighs tight. Trade sentiment steady to firm on dark meat items and bone-in breasts, balance steady to barely steady.

DELMARVA BROILER/FRYER MARKET Movement of ready-to-cook whole birds was generally noted as good through the weekend and fill-in orders were clearing the bulk of offerings quite satisfactorily. Live supplies were mostly moderate; weights varied in a full range of light to heavy. Processing schedules were moderate to moderately heavy. Less than trucklot asking prices were 1 cent higher at 55 to 67 cent. Trade sentiment was fully steady to firm. In the parts complex, bone-in breasts were short of inquiry. Wings remained ample and in heaviest supply. Other items were adequate and in fairly decent balance.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM

| DELMARVA | BRANDED U.S. GRADE A |
|------------------|----------------------|
| RANGE | 50-73 |
| WEIGHTED AVERAGE | 57.53 |
| NO. OF BOXES | 9,171 |

*6 of 8 plants reporting

NORTHEAST BROILER/FRYER PARTS Trucklot buying activity was noted as fairly good following the weekend. Offerings were in close balance to tight on bone-in breasts, legs and leg quarters. The balance of items were adequate to fully adequate. Retail and distributive movement was fair to good. The market tone ranged steady to firm.

PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES.

| ITEM | CURRENT NEG TRADING* | WTD AVG** | VOL/LBS |
|----------------------------|----------------------|-----------|---------|
| BREAST - B/S | 135-140 | 138.42 | 362,400 |
| TENDERLOINS | 125-130 | 130.06 | 89,560 |
| BREAST - WITH RIBS | 68-69 | 73.68 | 121,040 |
| BREAST - LINE RUN | 68 | 72.12 | 109,600 |
| LEGS | 29-30 | 31.31 | 133,160 |
| LEG QUARTERS (BULK) | 18-19 | 19.49 | 332,463 |
| DRUMSTICKS | 34-35 | 32.63 | 94,750 |
| THIGHS | 28-29 | 31.96 | 64,160 |
| B/S THIGHS | 84-85 | 94.24 | 80,320 |
| WINGS (WHOLE) | 48-49 | 57.67 | 143,000 |
| BACKS AND NECKS (STRIPPED) | 10-12 | 11.83 | 45,840 |
| LIVERS (5 POUND TUBS) | 30-35 | 34.75 | 35,680 |
| GIZZARDS (HEARTS) | 40-45 | 44.57 | 57,680 |

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ARKANSAS BROILER/FRYER PARTS

F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM | LBS (000) | RANGE | MAJORITY | WTD AVG |
|---------------------|---------------------|---------------|----------|---------|
| BREAST - B/S | 1,216 | 118.00-159.00 | 123-125 | 127.21 |
| TENDERLOINS | 148 | 135.00-198.00 | - | 159.16 |
| BREAST - WITH RIBS | 328 | 51.00-84.00 | 68-70 | 68.82 |
| FRONT HALVES | 442 | 56.00-80.00 | 57-59 | 57.57 |
| LEGS | NO TRADING REPORTED | | | |
| LEG QUARTERS (BULK) | 249 | 16.00-18.00 | 16 | 16.04 |
| LEG QUARTERS (4/10) | 3,005 | 16.00-18.00 | 16.5 | 16.39 |
| WINGS (WHOLE) | 400 | 31.00-49.00 | 40-45 | 41.80 |
| DRUMSTICKS | NO TRADING REPORTED | | | |
| THIGHS | 817 | 20.00-39.00 | 30 | 29.86 |

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

| | ESTIMATE | ACTUAL | AVG WTS | ACTUAL | AVG WTS |
|----------|-----------|--------|---------|-----------|---------|
| | 04/10 | 04/06 | 04/06 | 04/03 | 03/30 |
| ALA | 3,955 | 3,890 | 5.04 | 3,816 | 5.10 |
| ARK | 5,315 | 5,165 | 4.80 | 5,124 | 4.78 |
| DELMARVA | 2,344 | 2,317 | 5.07 | 2,287 | 4.99 |
| KY-LA-TN | 1,894 | 1,995 | 4.31 | 1,916 | 4.28 |
| MISS | 2,768 | 2,765 | 4.84 | 2,750 | 5.10 |
| NC | 2,442 | 2,498 | 5.76 | 2,571 | 5.71 |
| TEXAS | 2,262 | 2,265 | 4.78 | 2,232 | 4.73 |
| TOTAL | 20,980 | 20,895 | 4.95 | 20,696 | 4.96 |
| MON | 20,980(A) | | | 20,696(A) | |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 10-Apr 2000

is estimated to be 31,388,000 up 1.07 percent from a week ago and up 3.62 percent from a year ago.

(Last week 31,056,000, last year 30,292,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM | (000) | RANGE | MAJORITY | WTD AVG |
|---------------------|-------------------|---------------|----------|---------|
| BREAST - B/S | 1,631 | 125.00-190.00 | 125-135 | 135.57 |
| TENDERLOINS | 276 | 120.00-200.00 | - | 170.69 |
| BREAST - LINE RUN | 124 | 72.00-75.50 | 72-74 | 72.23 |
| FRONT HALVES | TOO FEW TO REPORT | | | |
| LEGS | TOO FEW TO REPORT | | | |
| LEG QUARTERS (BULK) | 481 | 14.00-19.50 | 14-16 | 15.94 |
| LEG QUARTERS (4/10) | 918 | 17.00-20.00 | 18-20 | 18.30 |
| WINGS (WHOLE) | 57 | 52.00-56.00 | 52-54 | 53.54 |
| WINGS (CUT) | 955 | 59.00-74.00 | 64-66 | 63.98 |
| DRUMSTICKS | TOO FEW TO REPORT | | | |
| THIGHS | TOO FEW TO REPORT | | | |
| B/S THIGHS | TOO FEW TO REPORT | | | |

 WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS
 TRADING FOR APRIL 10, 2000 — F.O.B. DOCK.

| RANGE | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---------------|-----------------|---------------|
| 41.00 - 43.75 | 41.97 | 40.47 |

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

MIDWEST REGION PARTS PRICES PER LB., ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 04/10-04/14/00

| | Price Per Lb. | Mostly |
|----------------------------|-----------------|-----------------|
| BREAST - B/S | 120.00 - 150.00 | 133.00 - 135.00 |
| BREAST - LINE RUN | 67.00 - 78.00 | 68.00 - 73.00 |
| LEGS | 29.00 - 40.00 | - |
| LEG QUARTERS (BULK) | 14.00 - 25.00 | 16.00 - 18.00 |
| DRUMSTICKS | 24.00 - 40.00 | - |
| THIGHS | 30.00 - 39.00 | - |
| WINGS (WHOLE) | 40.00 - 57.50 | 49.00 - 51.00 |
| BACKS AND NECKS (STRIPPED) | 15.00 - 20.00 | - |
| LIVERS (5 POUND TUBS) | 25.00 - 39.00 | - |
| GIZZARDS (HEARTS) | 35.00 - 48.00 | - |

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | RANGE |
|----------------------------------|-------|
| WOGS 2# & UP - WHOLE | 75-89 |
| WOGS 2# & UP - CUT UP 8&9 PIECES | 78-95 |
| FROZEN HENS 5# & UP | 84-93 |
| FROZEN DUCKS | 135 |
| FROZEN SQUABS | 589 |

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

| | |
|------------------|-------|
| FRESH FRYERS | 76-80 |
| ROASTERS 4# & UP | 80-90 |
| HENS UNDER 5# | |
| HENS OVER 5# | 79 |
| DUCKS | 125 |
| RABBITS-WHOLE | 299 |
| RABBITS-CUT UP | 309 |

SAN FRANCISCO PROCESSED POULTRY

DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | | |
|------------------|----------|---------|
| FRESH FRYERS | DRY PACK | 104-108 |
| | ICE PACK | 92-96 |
| ROASTERS 4# & UP | ICE PACK | 104-107 |
| | DRY PACK | 112 |
| HENS OVER 5# | DRY PACK | 95 |
| | ICE PACK | 91 |
| DUCKS | | 149-166 |

EASTERN REGION PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 07-APR-00

CHICKEN PRICES

| FAT CONTENT | -----FROZEN | | -----FRESH----- | |
|----------------|-------------|-----------|-----------------|-----------|
| | FOB DOCK | DELIVERED | FOB DOCK | DELIVERED |
| 15% OR LESS | | | | |
| RANGE | 16.00 | 20.00 | - | - |
| WTD AVERAGE | 16.00 | 20.00 | | |

200,000 pounds, this includes 0 pounds for export shipment.

CHICKEN PRICES, WITH ADDED SKIN

| 15% OR LESS | RANGE | | RANGE | |
|-------------|-------------|-------|-------|-------------|
| | 14.00-15.50 | 15.00 | 16.00 | 15.00-16.50 |
| WTD AVERAGE | 14.60 | 15.00 | 16.00 | 15.16 |

777,000 pounds, this includes 40,000 pounds for export shipment.

| 15-20% | RANGE | | RANGE | |
|-------------|-------------|-------|-------------|-------------|
| | 13.00-13.50 | 13.50 | 11.00-12.00 | 12.00-20.00 |
| WTD AVERAGE | 13.11 | 13.50 | 11.32 | 15.77 |

896,000 pounds, this includes 160,000 pounds for export shipment.

20% OR MORE

| RANGE | WTD AVERAGE |
|-------|-------------|
| - | - |

0 pounds, this includes 0 pounds for export shipment.

* INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

SOUTH CENTRAL HEAVY LIVE HEN REPORT Trading levels were generally unchanged from the past week. Demand was moderate for fully adequate offerings of spent hens. Finished sales were moderate with schedules adequate for needs. Trade sentiment was barely steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 10-APR-00

| | RANGE | MAJORITY | WTD AVG |
|-----------------------|------------------|----------|------------|
| AT FARM BUYER LOADING | 8.75-17 CENTS/LB | 10-13 | 12.65 |

* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

CENTRAL REGION PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 07-APR-00

CHICKEN PRICES

| FAT CONTENT | -----FROZEN----- | | -----FRESH----- | |
|----------------|------------------|-----------|-----------------|-----------|
| | FOB DOCK | DELIVERED | FOB DOCK | DELIVERED |
| 15% OR LESS | | | | |
| RANGE | - | - | - | - |
| WTD AVERAGE | | | | |

0 pounds, this includes 0 pounds for export shipment.

CHICKEN PRICES, WITH ADDED SKIN

| 15% OR LESS | RANGE | | RANGE | |
|-------------|-------|---|-------------|-------|
| | 20.00 | - | 12.25-14.00 | 15.00 |
| WTD AVERAGE | 20.00 | | 12.90 | 15.00 |

224,400 pounds, this includes 0 pounds for export shipment.

| 15-20% | RANGE | | RANGE | |
|-------------|-------------|---|------------|-------------|
| | 11.00-14.00 | - | 9.50-12.50 | 12.00-13.50 |
| WTD AVERAGE | 11.85 | | 10.49 | 13.31 |

2,205,200 pounds, this includes 593,600 pounds for export shipment.

20% OR MORE

| RANGE | WTD AVERAGE |
|-------|-------------|
| - | - |

0 pounds, this includes 0 pounds for export shipment.

* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

SOUTHEAST HEAVY LIVE HEN REPORT Majority prices were unchanged when compared to a week earlier. Demand was moderate for fully adequate offerings. Processing schedules were normal to heavy. Undertone was steady to about steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 03-APR-00

| | RANGE | MAJORITY | WTD AVG |
|-----------------------|-------|----------|------------|
| AT FARM BUYER LOADING | 7-16 | 8.25-11 | 10.69 |

AT FARM PRODUCER LOADING TOO FEW TO REPORT

FOB PLANT TOO FEW TO REPORT

* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

USDA, AMS, POULTRY PROGRAMS.**POULTRY MARKET NEWS OFFICES**

| | | | |
|----------------|----------|---------------|---------------------------------------|
| Washington, DC | Voice | (202)720-6911 | Grover T. Hunter (Chief) |
| | Fax | (202)720-2403 | |
| Atlanta, GA | Voice | (404)562-5850 | Johnny Freeman (Officer-In-Charge) |
| | Fax | (404)562-5875 | |
| | Recorded | (404)562-5856 | |
| Jackson, MS | Voice | (601)965-4662 | Gary Brown (Officer-In-Charge) |
| | Fax | (601)965-4661 | |
| Des Moines, IA | Voice | (515)284-4471 | Mary L. Adkins (Officer-In-Charge) |
| | Fax | (515)284-4468 | |
| | Recorded | (515)284-4545 | |
| Bell, CA | Voice | (323)269-4154 | Jim Derby (Officer-In-Charge) |
| | Fax | (323)269-5926 | |
| | Recorded | (323)260-4676 | |