



# USDA BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were unchanged in the West, lower in all other areas. Trade sentiment was steady to weak in the Midwest, generally steady elsewhere with some caution. Movement over the weekend was fair to good, best for retail ads and into fast food. In the Northeast, dealers watched for effects on demand of back to school and religious observances. Supplies were usually in good balance. In the parts structure, trading was slow to light for breast items and at times difficult to move, dark meat and wings received moderate to good interest. Supplies were adequate to close balanced for leg items, at least sufficient for breast items. In production areas, live supplies were moderate. Weights were mixed, mostly desirable.

**Final report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 09/06-09/11/99 (cents per lb)

AREAS	US GRADE A (Includes branded product)			COMPOSITE	
	MAJORITY	WTD AVG	LOADS	WTD AVG	LOADS
Bos/New Eng	52.50-54.00	52.94	18	55.49	27
Chicago	48.00-52.00	51.76	51	54.10	82
Cincinnati	TFEWR	—	—	59.65	24
Cleveland	TFEWR	—	—	61.38	16
Denver	65.50	65.44	17	63.12	36
Detroit	47.00-51.00	52.28	16	56.04	43
Los Angeles	66.00	65.53	63	64.21	114
New York	50.00-53.00	50.00	42	53.95	69
Philadelphia	49.00-50.00	50.00	5	54.23	20
Pittsburgh	50.00-51.50	51.20	10	56.84	52
St. Louis	51.50-52.00	51.55	17	54.40	44
San Francisco	66.50	66.13	31	68.49	52

### Composite 12 City Weighted Average

Loads	09/07/99	Change/Last Wk	08/31/99	09/08/98
579	58.40	-1.44	59.84	70.92

WOG BROILERS (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

REGIONS	MAJORITY	WTD AVG	LOADS
East	56.00-56.50	56.78	30
Central	54.00-60.00	58.50	60
West	56.00-69.00	63.69	51
<b>Southeast Area FOB Dock Equivalent</b>			
Mississippi	59.00-61.00	60.04	82

**GEORGIA F.O.B. DOCK PRICES** The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 61.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
1,154	48.00-69.00	60.23

The Georgia f.o.b. dock confirmed final weighted average prices on ice pack parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
BREASTS - B/S	200.00	4,138
BREASTS - WHOLE	97.00	2,269
THIGH MEAT - B/S	59.00	578
LEG QUARTERS	22.50	8,927
WINGS	53.00	3,257

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**NORTHEAST REGION BROILER/FRYERS** Trucklot buying interest on ready to-cook whole broiler/fryers was about moderate. Offerings were in good balance to satisfy most immediate needs. Retail and distributive movement was mixed with dealers closely watching for effects of back-to-school and religious observances on demand. The market tone was cautiously steady. In the parts market, breast items were often noted as difficult to place with the balance of items usually adequate to cover immediate trade requirements.

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was generally steady. Demand was light to fair with trade assessing needs after the extended holiday weekend. Supplies were sufficient to close balanced due to reduced processing schedules. In the parts structure, trading was fair for breast items, dark meat and wings were better ranging fair to good. Supplies were adequate to close balanced. In production areas, live supplies were moderate. Weights were desirable to slightly heavier, mostly desirable.

**WESTERN REGION BROILER/FRYERS** The market tone was steady with the final majority prices unchanged. Offerings fully adequate. Sharp discounted noted. Buying interest was only fair. Demand was moderate overall. Dealers reported moderate to occasionally heavier than desired weekend carryovers. The Los Angeles negotiated WOG average was down 3.78 at 56.25 with the volume traded down 15 percent at 23 loads.

**MIDWEST REGION BROILER/FRYERS** Final majority prices for this week's deliveries were generally lower in all areas, except Ohio reported TFEWR. Whole fryer trade sentiment was steady to weak. Offerings were readily available for the limited buyer interest. Retail and food service movement was mixed, light to fairly good with Ohio and Chicago reporting good demand into fast food outlets. Floor stocks were adequate to more than adequate with sizes desirable. Parts trading was mostly slow for the adequate to fully adequate supplies. Parts trade sentiment was cautiously steady to weak on breast items, and unsettled to about steady on the balance.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was good over the weekend. Seller offerings were generally noted as adequate and in fairly good balance. Live supplies were mostly moderate; weights were mixed in a range of light to heavy. Processing schedules were moderate to heavy. Less than trucklot asking prices were unchanged at 53 to 65 cents. Trade sentiment was about steady. In the parts complex, leg items, particularly leg quarters were no more than adequate. Breast items were generally noted as adequate. Wings were irregularly balanced, but adequate overall.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA	BRANDED U.S. GRADE A
RANGE	52-70
WEIGHTED AVERAGE	57.46
NO. OF BOXES	9,428

\*6 of 8 plants reporting.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity was irregular with dealers cautious and attempting to hold receipts as close as possible to needs. Most items were at least adequate with current demand except for some difficulty noted in placing breast items. Retail and distributive movement was fair at best with traders looking at effects of back to school and religious holidays on overall business. The market tone was barely steady to weak on breast items, unsettled on the balance.

PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES.

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL/LBS
BREAST - B/S	190-195	197.85	460,200
TENDERLOINS	155	155.03	64,000
BREAST - WITH RIBS	88-89	99.96	199,440
BREAST - LINE RUN	88	90.43	118,600
LEGS	30-31	34.42	164,560
LEG QUARTERS (BULK)	20-21	21.70	464,379
DRUMSTICKS	34-35	34.99	95,600
THIGHS	20-21	28.19	99,180
B/S THIGHS	70-71	71.85	32,800
WINGS (WHOLE)	49-50	56.08	173,440
BACKS AND NECKS (STRIPPED)	10-12	11.89	24,060
LIVERS (5 POUND TUBS)	55-60	59.96	17,736
GIZZARDS (HEARTS)	40-45	43.68	38,480

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ARKANSAS BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	POUNDS (000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	743	179.00-201.00	185-190	189.33
TENDERLOINS	109	160.00-197.00	-	172.52
BREAST - WITH RIBS	405	90.00-98.00	93	92.67
FRONT HALVES	720	73.00-80.00	75-78	76.83
LEGS	NO TRADING REPORTED			
LEG QUARTERS (BULK)	413	19.00-21.00	20-21	20.02
LEG QUARTERS (4/10)	1,879	20.00-21.00	21	20.96
WINGS (WHOLE)	219	40.00-48.00	46-48	45.37
DRUMSTICKS	137	30.00-44.00	30	31.77
THIGHS	NO TRADING REPORTED			

**ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)**

	ESTIMATE	ACTUAL	AVG WTS	ACTUAL	AVG WTS
	09/06	09/02	09/02	08/30	08/26
ALA	(A)	3,858	5.01	3,837	5.05
ARK	Holiday	4,917	4.66	5,151	4.66
DELMARVA	Holiday	2,449	4.94	2,496	4.99
LA-TENN	(A)	1,794	4.36	1,788	4.28
MISS	(A)	2,782	4.88	2,761	4.81
NC	(A)	2,561	5.49	2,481	5.42
TEXAS	(A)	2,010	4.57	1,904	4.47
TOTAL		2,929	20,371	4.86	20,418
MON		2,929(B)		20,418(B)	

(A) Not published to avoid disclosing individual operations

(B) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 06-Sep 1998 is estimated to be 4,382,000 down 85.70 percent from a week ago and down 0.63 percent from a year ago.

(Last week 30,639,000, last year 4,410,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	(000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	920	140.00-240.00	-	206.44
TENDERLOINS	191	150.00-200.00	-	177.05
BREAST - LINE RUN	112	92.00-99.00	93-95	95.09
FRONT HALVES	185	77.00-81.00	-	80.24
LEGS	88	31.00-37.00	31-32	31.55
LEG QUARTERS (BULK)	441	19.00-21.50	19-20	19.32
LEG QUARTERS (4/10)	2,061	21.00-24.00	21-23	21.94
WINGS (WHOLE)	74	53.00-53.50	-	53.19
WINGS (CUT)	499	56.00-71.00	60-61	62.42
DRUMSTICKS	TOO FEW TO REPORT			
THIGHS	TOO FEW TO REPORT			
B/S THIGHS	80	53.00-68.00	-	59.01

\*\*\*\*\*  
WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR SEPTEMBER 07, 1999 — F.O.B. DOCK.

	RANGE	TODAY'S AVERAGE
	48.00 - 51.25	49.78

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION PARTS** PRICES PER LB., ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 09/06-09/10/99

	Price Per Lb.	Mostly
BREAST - B/S	190.00 - 202.00	190.00 - 195.00
BREAST - LINE RUN	90.00 - 102.00	95.00 - 96.00
LEGS	33.50 - 40.00	-
LEG QUARTERS (BULK)	20.00 - 28.00	21.00 - 23.00
DRUMSTICKS	28.00 - 50.00	28.00 - 30.00
WINGS (WHOLE)	46.00 - 51.00	46.00 - 48.00
BACKS AND NECKS (STRIPPED)	10.00 - 12.00	-
LIVERS (5 POUND TUBS)	25.00 - 39.00	- 30.00
GIZZARDS (HEARTS)	30.00 - 42.50	- 40.00

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS**

CENTS PER POUND. **RANGE**

WOGS 2# & UP - WHOLE	78-92
WOGS 2# & UP - CUT UP 8&9 PIECES	80-97
FROZEN HENS 5# & UP	88-93
FROZEN DUCKS	145-149
FROZEN SQUABS	589
<b>DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)</b>	
FRESH FRYERS	82-84
ROASTERS 4# & UP	84-90
HENS UNDER 5#	
HENS OVER 5#	83-88
DUCKS	135
RABBITS-WHOLE	309
RABBITS-CUT UP	326

**SAN FRANCISCO PROCESSED POULTRY**

**DELIVERED TO RESTAURANTS AND INSTITUTIONS**

FRESH FRYERS	ICE PACK	93-98
	DRY PACK	107
ROASTERS 4# & UP	ICE PACK	104
	DRY PACK	112
HENS OVER 5#	DRY PACK	98
	ICE PACK	92
DUCKS		149-166

**EASTERN REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS.  
September 03,1999

**CHICKEN PRICES**

FAT CONTENT	-----FROZEN-----		-----FRESH-----	
	FOB DOCK	DELIVERED	FOB DOCK	DELIVERED
15% OR LESS				
RANGE	16.00-18.00	-	16.00-18.00	-
WTD AVERAGE	16.22		17.61	
1,286,000 pounds, this includes 320,000 pounds for export shipment.				

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS				
RANGE	15.00	-	-	16.00-17.00
WTD AVERAGE	15.00			16.88
520,000 pounds, this includes 0 pounds for export shipment.				
15-20%				
RANGE	14.00-17.00	14.00-15.50	13.00-16.00	13.00-15.00
WTD AVERAGE	15.95	14.38	14.26	14.00
2,116,000 pounds, this includes 454,000 pounds for export shipment.				
20% OR MORE				
RANGE	-	-	13.50	-
WTD AVERAGE			13.50	
80,000 pounds, this includes 0 pounds for export shipment.				
* INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV				

**SOUTH CENTRAL HEAVY LIVE HEN REPORT**

HEAVY TYPE

HENS (7 LBS AND UP) \*  
FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 30-AUG-99

	RANGE	MAJORITY	WTD AVG
	CENTS/LB.		
AT FARM BUYER LOADING	9-19.5	14.5-17	15.08

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**CENTRAL REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS.  
Sept 03,1999

**CHICKEN PRICES**

FAT CONTENT	-----FROZEN-----		-----FRESH-----	
	FOB DOCK	DELIVERED	FOB DOCK	DELIVERED
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				
0 pounds, this includes 0 pounds for export shipment.				

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS				
RANGE	-	14.00-16.00	-	-
WTD AVERAGE		15.32		
123,600 pounds, this includes 0 pounds for export shipment.				
15-20%				
RANGE	13.00-14.50	15.00-21.00	10.00-14.00	13.00-14.00
WTD AVERAGE	14.00	15.86	11.07	13.50
1,876,800 pounds, this includes 652,800 pounds for export shipment.				
20% OR MORE				
RANGE	-	-	-	-
WTD AVERAGE				
0 pounds, this includes 0 pounds for export shipment.				
* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI				

**SOUTHEAST HEAVY LIVE HEN REPORT**

HEAVY TYPE HENS (7 POUNDS AND UP) \*  
FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 30-AUG-99

	RANGE	MAJORITY	WTD AVG
	CENTS/LB.		
AT FARM BUYER LOADING	7.75-16.5	10-16	12.72

AT FARM PRODUCER LOADING TOO FEW TO REPORT  
FOB PLANT TOO FEW TO REPORT

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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