



# USDA BROILER MARKET NEWS REPORT

FRIDAY  
AUGUST 06, 1999  
VOL. 46 NO. 93

ISSN 1522-0567

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were mixed, but mostly trending unchanged to higher. Trade sentiment was at least steady. Retail demand was light to good with features and first of the month activities improving movement. Food service was fair to good, best for fast food. Supplies were irregular in parts of the Northeast, but usually sufficient elsewhere. In the parts structure, breast items were adequate to short and confidently held, leg quarters were in balance and clearing well, and the remainder of parts were at least adequate and at times slow to clear. In production areas, live supplies were moderate. Weights were desirable to light, but mostly desirable.

**Preliminary report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 08/09-08/14/99 (cents per lb)

AREAS	US GRADE A (Including branded product)		COMPOSITE	
	MAJORITY	RANGE	WTD AVG	LOADS
Bos/New Eng	TFEWR	—		
Chicago	43.00-48.00	40.00-62.25	47.63	25
Cincinnati	TFEWR	—		
Cleveland	TFEWR	—		
Denver	64.50	—		
Detroit	TFEWR	—		
Los Angeles	65.00	—		
New York	45.00-48.00	—		
Philadelphia	TFEWR	—		
Pittsburgh	TFEWR	—		
St. Louis	TFEWR	—		
San Francisco	65.50	—		
Southeast Area FOB Dock Equivalent				
Mississippi	57.00-59.00	35.50-64.50	58.11	85

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 59.75 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	FRIDAY PRELIM. WTD. AVG.
566	47.45-69.00	59.60

Georgia f.o.b. dock confirmed preliminary weighted average price on ice packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
BREASTS - B/S	157.50	4,130
BREASTS - WHOLE	72.00	1,920
THIGH MEAT - B/S	60.50	568
LEG QUARTERS	20.00	7,736
WINGS	50.00	2,778

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

### USDA, AMS, POULTRY PROGRAMS, POULTRY MARKET NEWS OFFICES

Washington, DC	Voice	(202)720-6911	Grover T. Hunter
	Fax	(202)720-2403	(Chief)
Atlanta, GA	Voice	(404)562-5850	Johnny Freeman
	Fax	(404)562-5875	(Officer-In-Charge)
	Recorded	(404)562-5856	
Jackson, MS	Voice	(601)965-4662	Gary Brown
	Fax	(601)965-4661	(Officer-In-Charge)
Des Moines, IA	Voice	(515)284-4471	Mary L. Adkins
	Fax	(515)284-4468	(Officer-In-Charge)
	Recorded	(515)284-4545	
Bell, CA	Voice	(323)269-4154	Jim Derby
	Fax	(323)269-5926	(Officer-In-Charge)
	Recorded	(323)260-4676	

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was steady. Demand increased through the week with first of the month transactions, fast food and retail specials combined contributing to improvement. Supplies were sufficient to close balanced for current needs. In the parts structure, breast items were clearing well with supplies adequate to tight and held with confidence. Leg quarters were sufficient and receiving renewed interest, and all other parts were at least adequate with light demand. In production areas, live supplies were moderate. Weights were mostly desirable.

**WESTERN REGION BROILER/FRYERS** The market tone was generally steady. Preliminary majority prices were unchanged from last week. Offerings in fair balance on heavy sizes and weights under 3 pounds readily available. Hot weather continued to have its effect on live weights in some southern product areas. Demand was moderate to fairly good, best to cover ads and features in progress. Dealers anticipated satisfactory weekend clearances. Trade sentiment was firm on breasts and generally steady on the balance of parts.

**MIDWEST REGION BROILER/FRYERS** Preliminary majority prices for next week's deliveries were 2 cents higher into Chicago and TFEWR elsewhere. Whole fryer trade sentiment was at least steady. Offerings were adequate for the fair buyer's current needs. Retail demand was mostly light in the Detroit area, slow to fairly good elsewhere. Food service movement was slowing in the St. Louis area, moderate to good elsewhere. Floor stocks were adequate, sizes mostly desirable. Parts supplies were adequate to short on breast items, adequate on balance of items. Trade sentiment was fully steady on breast items and steady on the balance.

**NORTHEAST REGION BROILER/FRYERS** Trucklot buying interest on ready to-cook whole broiler/fryers was irregular. Offerings satisfied most immediate needs. Retail and distributive demand was more like expected for the first week of the month. The market tone remained unsettled. In the parts market, breasts continued to be held in firm hands while other items were usually more than adequate to satisfy the mixed buyer interest.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds increased entering the weekend and was generally noted as moderately good to good. Offerings were barely adequate to short on over 3 pound sizes; fully adequate, instances short on the smaller sizes. Live supplies were moderate to light; weights were mostly desirable to light. Processing schedules were moderately heavy. Less than trucklot asking prices were unchanged at 48 to 60 cents. Trade sentiment was steady to firm. In the parts complex, an active inquiry was noted for a confidently held supply of breast items. Leg quarters cleared satisfactorily. Wings were slow to clear.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

BRANDED U.S. GRADE A	
RANGE	42-62
WEIGHTED AVERAGE	52.01
NO. OF BOXES	6,474
CUMULATIVE	08/02/99-08/06/99 51.38
	08/03/98-08/07/98 74.25
NO. OF BOXES	08/02/99-08/06/99 35,866
	08/03/98-08/07/98 41,210

\*6 of 8 plants reporting.

AUG 05, 1999

**SOUTHERN STATES BROILER/FRYER PARTS**

AUG 06, 1999

ITEM	AUG 05, 1999				AUG 06, 1999				
	POUNDS (000)	RANGE	MAJORITY	WTD AVG	POUNDS (000)	RANGE	MAJORITY	WTD AVG	
BREAST - B/S	813	139.00-171.00	140-145	143.96	833	140.00-172.00	145-150	145.53	
TENDERLOINS	182	130.00-200.00	-	169.40	225	135.00-200.00	-	164.67	
BREAST - LINE RUN	TOO FEW TO REPORT				104	64.00-66.00	-	65.85	
FRONT HALVES	TOO FEW TO REPORT				TOO FEW TO REPORT				
LEGS	88	24.00-35.00	24-25	25.00	161	24.00-34.00	24-25	24.03	
LEG QUARTERS (BULK)	432	13.00-17.50	14-16	15.31	764	14.00-18.00	15-16	15.30	
LEG QUARTERS (4/10)	1,114	16.00-19.00	17-19	17.69	983	16.00-21.00	18-19	18.77	
WINGS (WHOLE)	136	46.00-55.00	46-47	49.95	267	43.00-55.00	-	47.46	
WINGS (CUT)	526	52.00-68.00	57-59	58.56	574	52.00-69.00	58-59	60.22	
DRUMSTICKS	TOO FEW TO REPORT				TOO FEW TO REPORT				
THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				
B/S THIGHS	TOO FEW TO REPORT				88	53.00-70.00	-	57.36	
*****					*****				
WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS					WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS				
TRADING FOR AUG 05, 1999 — F.O.B. DOCK.					TRADING FOR AUG 06, 1999 — F.O.B. DOCK.				

AUG 05, 1999		AUG 06, 1999	
RANGE	TODAY'S AVERAGE	RANGE	TODAY'S AVERAGE
34.50 - 40.25	37.41	33.00 - 39.50	35.90

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS**

Trucklot buying interest resembled a typical first of the month Friday. Demand for breast items kept that product closely cleared to short in instances while the balance of product was usually sufficient to cover current needs. Movement through most retail and distributive outlets was generally as expected for the first weekend of the month. The market tone continued firm on breast items with the other items usually steady.

PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES.

ITEM	AUG 05, 1999			AUG 06, 1999		
	CURRENT TRADING*	NEG AVG**	WTD VOL/LBS	CURRENT TRADING*	NEG AVG**	WTD VOL/LBS
BREAST - B/S	145-150	146.78	411,285	150-155	151.85	547,800
TENDERLOINS	130-135	133.36	48,960	130-135	133.98	48,000
BREAST - WITH RIBS	61-62	67.66	180,920	63-64	68.71	194,280
BREAST - LINE RUN	61	62.92	151,840	63	65.09	173,000
LEGS	27-28	32.10	211,760	27-28	31.07	311,560
LEG QUARTERS (BULK)	17-18	18.36	337,172	17-18	18.48	612,932
DRUMSTICKS	30-31	32.85	62,110	30-31	32.54	75,270
THIGHS	17-18	27.52	58,120	17-18	29.61	60,360
B/S THIGHS	70-71	69.91	26,560	70-71	73.23	19,440
WINGS (WHOLE)	45-46	51.46	161,800	45-46	52.92	174,480
BACKS AND NECKS (STRIPPED)	10-12	12.13	18,720	10-12	12.19	20,120
LIVERS (5 POUND TUBS)	35-40	29.69	10,400	30-35	33.51	13,480
GIZZARDS (HEARTS)	40-45	39.80	23,320	40-45	39.63	37,760

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG). \* TODAY'S NEG. SALES AS OF 11:30 A.M.

\*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)**

	ESTIMATED		ACTUAL		AVG WTS		AVG WTS	
	08/06	08/05	08/04	08/03	08/04	08/03	07/30	07/28
ALA	4,235	3,868	3,778	3,753	4.98	4.90	3,927	4.99
ARK	5,445	5,184	5,054	4,921	4.69	4.68	5,562	4.88
DELMARVA	2,343	2,465	2,456	2,412	5.01	4.99	2,564	4.97
KY-LA-TN	1,789	1,765	1,705	1,720	4.27	4.35	2,070	4.39
MISS	2,876	2,727	2,710	2,787	4.88	4.77	2,836	4.91
NC	3,037	2,575	2,569	2,501	5.41	5.47	2,859	5.49
TEXAS	2,334	2,059	1,898	2,074	4.67	4.68	2,657	4.65
TOTAL	22,059	20,643	20,170	20,168	4.86	4.84	22,475	4.92
MON-FRI	104,201(A)				103,514(A)			

(A) Weekly cumulative for states listed above.  
 Broiler-fryer slaughter under federal inspection for 06-Aug and 7-Aug-99 is estimated to be 33,003,000 down 2.14 percent from a week ago and up 2.0 percent from a year ago.  
 (Last week 33,726,000; last year 32,368,000)  
 Weekly broiler-fryer slaughter under federal inspection for the week ending 07-Aug-99 is estimated to be 154,377,000 head down 1 from a week ago, and up 4.0 percent from a year ago  
 (Last week 155,473,000 Last year 148,443,000)

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY DELIVERED TO RETAILERS**

	RANGE
FRESH FRYERS	81-83
ROASTERS 4# & UP	82-90
HENS UNDER 5#	
HENS OVER 5#	83-91
DUCKS	135
RABBITS-WHOLE	309-334
RABBITS-CUT UP	326-351

**SAN FRANCISCO PROCESSED POULTRY DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
FRESH FRYERS	DRY PACK 107
	ICE PACK 92-97
ROASTERS 4# & UP	DRY PACK 112
	ICE PACK 104
HENS OVER 5#	DRY PACK 98
	ICE PACK 92
DUCKS	149-166

**YOUNG CHICKENS SLAUGHTERED** Under federal inspection, classified by live weight, week ending July 24, 1999 (Preliminary),

(A) Fast food/ (B) Retail (C) Deboning  
Food service  
4.20 Lbs & down 4.21-5.25 Lbs 5.26 Lbs & Up  
-----THOUSANDS-----

Head	40,140	34,877	38,875
Avg Weight	3.87	4.76	6.04
% of total /1	35%	31%	34%
<b>COMPARISONS</b>			
Last week	30,806	37,011	34,463
Avg Weight	3.77	4.73	6.08
% of total /1	30%	36%	34%
Same week, yr ago /2	41,506	49,550	21,319
Avg Weight	3.81	4.80	6.11
% of total /1	37%	44%	19%
To date/1999	947,813	833,568	1,254,037
To date/1998	1,053,208	1,087,005	885,136

/1 May not total to 100% due to rounding.

/2 Comparable week.

(A) This weight class generally denotes chickens marketed in the fast food and food service industries. May also include cornish hens.

(B) This weight class generally denotes chickens marketed in the retail industry.

(C) This weight class generally denotes chickens used in further processing. May also include heavy roasters sold in retail channels.

**LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION**

WEEK ENDING 31-Jul-99 (PRELIMINARY)

YOUNG CHICKENS LIGHT HENS HEAVY HENS TOTAL HENS DUCKS  
-----THOUSANDS-----

HEAD	155,473 (A)	2,097	1,270	3,367	417
AVGWT	4.93	3.41	7.95	5.12	6.62
LAST WEEK	155,059	2,217	1,507	3,724	456
YR AGO	145,799	1,946	1,282	3,228	420
AVGWT	4.70	3.50	7.75	5.19	6.50
TO-DATE/1999	4,545,195	64,943	40,666	105,609	13,277
TO-DATE/1998	4,367,560	63,358	37,931	101,289	13,516

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 156.4 million head. Estimated U.S. slaughter for this period 157.4 million head or 1.0 million head more than or 101 percent of estimated fryers available.

**EAST PETERSBURG POULTRY-- DATE OF AUCTION** AUG 03, 1999

PRICES PAID PER POUND, EXCEPT AS NOTED

	RANGE	RANGE
Banty Hens	2.00 - 3.75ea.	Pekin Ducks .50 - .64
Banty Roosters	2.50 - 5.75ea.	Pigeons 1.75 - 2.20ea.
Bunnies	1.00 - 5.50ea.	Pullets 4-6 .60 - 1.10
Crossbred Fowl 5-9	.40 - .86	Rabbits 4-6 .60 - 1.04
Crossbred Roosters 4-6	.50 - 1.04	Rabbits 7-11 .50 - .94
Crossbred Roosters 7-11	.40 - 1.00	Red Fowl 4-4.5 .50 - .74
Doves	3.50 - 6.00ea.	Red Fowl 5-6 .60 - .94
Goats	30.00 -49.00ea.	Silkie 2.25 - 3.00ea.
Guinea Fowl	.45 - 2.10	White Pigeons 2.25 - 3.75ea.
Guinea Pigs	4.00 - 6.50ea.	
Kid Goats	15.00 -30.00ea.	
Leghorn Hens	.18 - .36	
Leghorn Roosters	.07 - .22	
Muscovy Ducks - Drakes	1.02 - 1.30	
Muscovy Ducks - Hens	1.10 - 1.28	

Total Coops Sold 652

**EASTERN REGION MISCELLANEOUS POULTRY**

FOR CURRENT DELIVERY FED-STATE FOR WEEK OF 02-AUG-99

**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES

ORIGIN	FROZEN	FRESH
LONG ISLAND	134	139-140
MIDWEST	117-119	118-120

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	65-66	
VACUUM PACKED (6-9 PER BOX)	68-83	68-73

**SQUABS:** NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ.	60.48-69.66
14 OZ.	66.96-76.14
16 OZ.	73.44-83.43

THE EASTERN REGION INCLUDES:

CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA,RI,SC,VA,VT,WV

**CENTRAL REGION DUCKLINGS** Prices remained unchanged. Trade sentiment steady. Demand was moderate. Sizes were desirable to instances light. Prices paid to first receivers for 10-18 oz boneless breast at \$4.65-5.25, legs at \$2.80-2.95, bone in legs at \$1.15-1.70, leg quarters at \$1.08-1.15, gizzards \$1.30-1.40, and wings at \$0.40-.60.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, WEEK OF 02-AUG-99

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	117-119	118
MOSTLY		

**ESTIMATED U.S. SLAUGHTER COMPARED TO ESTIMATED FRYERS AVAILABLE FOR MARKETING.**

WEEK ENDING	MILLION HEAD SLAUGHTERED	MILLION HEAD AVAILABLE	PCT	AVG WT
JUNE	26 161.4	154.6	104	5.05
JULY	3 162.0	154.9	105	5.02
	10 137.9	154.6	89	4.94
	17 160.3	155.4	103	4.98
	24 156.9	155.7	101	4.90
	31 157.4	156.4	101	5.96
YEAR TO DATE	4600.4	4560.5	101	
AUGUST	7	156.8		
	14	155.9		

**CALIFORNIA PLTRY SLTR UNDER FED. INSP** W/E 31-Jul-99

IN THOUSANDS

Broilers 4,714 HD, 23,193 lbs., Light Hens 210 HD, 716 lbs., Heavy Hens 22 HD, 176 lbs.

**BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

W/E	8/07/99	7/31/99	%CHG	8/08/98	%CHG
Broilers	154,377	*155,473	-01	*148,443	+04
Cattle	680	691	-02	*701	-03
Hogs	1,825	1,812	+01	*1,834	0

Under Federal Inspection

\* ACTUAL

**NATIONAL CANNER FOWL** Prices were about unchanged when compared to a week earlier. Demand was unaggressive and reported as about fair for fully adequate offerings. The undertone was usually steady. USDA, AMS purchased 880,000 pounds of frozen cooked diced chicken to be delivered Oct. 1 to Oct. 15.

<b>LIGHT CANNER HENS (LINE RUN WITHOUT NECKS)</b> 22-27 MAJORITY 25-26.5 CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED	<b>HEAVY CANNER HENS (WITHOUT NECKS)</b> 33-36 MAJORITY 34-35
<b>LIGHT CANNER HENS (LINE RUN WITHOUT NECKS)</b> 26-29 MAJORITY 26.5-27	<b>HEAVY CANNER HENS (WITHOUT NECKS)</b> 33-38 MAJORITY 36.5-37

**EASTERN LIGHT** Prices were unchanged. Demand was light for fully adequate to ample offerings. Market conditions were steady.

**SOUTHEAST HEAVY HENS** Sales were too few to report prices. Demand was fair to moderate for fully adequate to ample offerings. Undertone was cautiously steady.

**NORTH CENTRAL LIVE LIGHT HEN** Prices were unchanged to slightly lower. Offerings continued fully adequate for current processor needs. Trade sentiment steady.

**WEST COAST LIGHT** Plants worked moderate schedules. Offerings irregular with cancellations still noted.

**LIVE HENS**

Cents per pound, generally for slaughter the following week.

<b>HEAVY</b>	<b>RANGE</b>	<b>MAJORITY</b>
Southeast Heavy	TFEWR	(1)
Southeast Heavy f.o.b. plant	TFEWR	(2)
South Central Heavy	TFEWR	(1)
<b>LIGHT</b>	<b>RANGE</b>	<b>MAJORITY</b>
Eastern Light	0	(1)
Eastern Light	0	(2)
So. Central Light	TFEWR	(2)
No. Central Light	TFEWR	(1)
No. Central Light	0-.5	(2)
(1) Buyer Loading	(2) Producer Loading	

(TFEWR) TOO FEW TO REPORT