



## Organic Dairy Fluid Overview

Agricultural Marketing Service  
Dairy Market News

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The Foreign Agricultural Service (FAS) releases monthly export data which includes export volumes and values for organic milk categorized as HS-10 code 0401201000. Recently released data for May 2025 indicated organic milk exports were 264,655 liters, down 47.3 percent from the month prior and up 70.6 percent from May 2024. Exports of organic milk from the start of the year through May, 1,994,146 liters, are up 156.9 percent compared to the same time period one year ago.

A large Dutch organic milk processor announced that the guaranteed price for organic farm milk in July 2025 is 66.50 EUR/100kg (\$77.75 USD), unchanged from June 2025. The processor stated they anticipate reference companies will keep prices steady in July. The guaranteed organic price applies to 100kg of milk with standard component levels: 3.58 percent protein, 4.45 percent fat, and 4.53 percent lactose. The amounts apply to an average supply of 550,000 kg of milk annually.

A cooperative announced their July organic milk pay price in the UK is down 0.15 pence per liter from the previous month, 57.86 pence (\$0.78 USD) per liter. The announcement stated the entirety of this price decrease is due to a quarterly currency rate adjustment. They further noted retail sales are slowly growing, commodity markets are strengthening.

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows and the overall average for organic cull cows traded lower than conventional cull cows. The average price for the top 10 organic cows auctioned was \$148.39 per hundredweight, compared to an average price of \$163.29 per hundredweight for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1,503.0 pounds compared to 1,491.5 pounds for the top 10 organic cows. The overall price for organic cows auctioned was \$114.64 per hundredweight with an average weight of 1,130.19 pounds, while the overall price for conventional cows auctioned was \$131.55 per hundredweight with an average weight of 1,229.82 pounds.

The following was reported by USDA AMS Livestock, Poultry, and Grain Market News in the National Organic Grain and Feedstuffs Report. Compared to the last period, trading was active with good demand for organic feed corn. Trading was light with moderate to good demand for organic feed soybeans. Trade activity and demand are moderate for organic feed wheat. Organic feed corn sold 74 cents higher delivered elevator with the bulk of activity on forward contracts delivering Q2 2025 through Q3 2026. Organic feed soybeans sold \$1.03 lower delivered elevator with forward contracts delivering Q2 2025 through Q2 2026. Organic feed wheat sold 44 cents higher delivered elevator with forward contracts delivering Q3 2025 through Q1 2026. Trading was inactive for all other organic grains. The next report will be published Wednesday, July 23, 2025. To read more, or to view new reports when published, visit: <https://www.ams.usda.gov/mnreports/lbsnof.pdf>

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