



## Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News  
MT Dept. of Ag Market News

Fri Mar 15, 2024

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Direct Hay Weighted Average Report for week ending 3/15/2024

Volume			
	This Week	Last Reported (3/4/2024)	Last Year
Tons:			
Hay	790	1468	705
Straw	0	0	55
Total	790	1468	760

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Compared to last week: Hay sold generally steady. Hay sales were very light this week. Light demand is being seen for feeder quality hay as ranchers continue to wait and see how much and if spring rains fall. Producers are content to sit on supplies as well, as many are betting on it being dry or in short supply somewhere in the state or surrounding states. Supplies of utility and fair quality hay are very high. Hay testing over 150 relative feed value is selling with the best demand as supplies of Good and higher quality hay are the lightest. High test hay (Premium and Supreme) is in very short supply. The best demand for feeder quality (utility and fair) hay remains around \$150.00/ton delivered. Demand for straw is light as heavy straw supplies continue to be seen especially in the northern portion of the state. Mild weather and not much snow has kept both straw and hay usage low. Single load sales of straw continue to move at steady money from time to time, however many producers have lowered asking prices in an attempt to move volume as supplies remain high. According to the drought monitor 42.83% of the state is in Moderate drought or worse, down 5.77% from last week. 19.66% of the state is in an Severe drought or worse, down 2.32% from last week. 2.36% of the state is in Extreme drought or worse, unchanged from last week. According to USDA NRCS the Snow water equivalent percent of normal remain well below normal. Montana's basins are from 61%-94% of normal, with the lowest basin being the Sun-Teton-Marias basin and the higher percent of normal being the Big Horn basin.

N/A						
Hay (Conventional)						
Alfalfa - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	60	150.00	150.00	F.O.B.		
Alfalfa - Fair (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	230	125.00-130.00	128.26	F.O.B.		
Alfalfa - Utility (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	500	100.00	100.00	F.O.B.		

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

Source: USDA AMS Livestock, Poultry & Grain Market News  
MT Dept of Ag Market News  
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<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>

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