



Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

Fri Jun 20, 2025

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Direct Hay Weighted Average Report for week ending 6/20/2025

Compared to last report(6-6-25): Hay sold mostly 5.00-10.00 higher on good to very good demand. The strongest demand was seen from Northern Montana, as buyers were very active in purchasing hay this week. Most of the hay sold was purchased delivered for 195.00-210.00. Hay was also purchased to ship south into Wyoming as drought conditions have buyers searching for hay. A few new crop contracts continue to be seen and demand remains very good. Most ranchers have cattle turned out and hay usage is down significantly, however buying for winter has started as ranchers show concern over the quantity of hay available. Many ranchers have more cows and heifers retained this year and will have more mouths to feed compared to last winter. Producers in Southern and Eastern Montana are in the middle of first cutting, while central Montana is still another week away from being able to cut first. The chopped hay in the report below was weighed wet, directly behind the chopper. Market activity was mostly moderate this week. According to the drought monitor 58.95% of the state is in Moderate drought or worse, up 5.08% from two weeks ago. 28.68% of the state is in an Severe drought or worse, up 5.23% from two weeks ago. 0.75% of the state is in Extreme drought or worse, up 0.75 % from two weeks ago. 0% of the state is in Expectational drought, unchanged from two weeks ago. Notably, 73.78% of the state is abnormally dry, down 7.77% from two weeks ago.

Volume			
	This Week	Last Reported (6/2/2025)	Last Year
Tons:			
Hay	6325	3425	0
Total	6325	3425	0

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

N/A						
Hay (Conventional)						
Alfalfa - (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Chopped	2500	32.50	32.50	F.O.B.	Baleage	New Crop
Alfalfa - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	475	160.00-165.00	162.11	F.O.B.		New Crop
Large Square 3x4	200	155.00	155.00	F.O.B.		New Crop
Medium Square 3x3	200	160.00	160.00	F.O.B.		New Crop
Alfalfa - Fair (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	200	125.00	125.00	F.O.B.		Old Crop



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Alfalfa/Grass Mix - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	50	200.00	200.00	F.O.B.-Stables		Old Crop

Alfalfa/Grass Mix - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	500	165.00	165.00	F.O.B.		New Crop

Grass - (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	1500	135.00	135.00	F.O.B.		New Crop

Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	700	130.00-140.00	137.14	F.O.B.		Old Crop

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>