



*Amos Gamache Farms, Inc.*

October 24, 2003

To Whom It May Concern:

My name is Aaron M. Gamache. I am here representing Amos Gamache Farms, Inc., a grower of Hops, Grapes, and Apples. Our farm has taken a position against the Federal Marketing Order, primarily because of the ~~production~~<sup>SALES</sup> restrictions. It is our opinion that U.S. growers do not control enough of the worldwide production to significantly alter its price except possibly in the very short term. German growers, being our primary export competition, have the will, knowledge, and means to be very competitive in the world Alpha market. Though they can't respond to market situations as rapidly as U.S. growers - because of their difficulty producing a significant baby crop - in the medium to long term they will fill any U.S. reduction with their own product. For these reasons we see very little financial advantage to implementing a Federal Marketing Order with ~~production~~<sup>SALES</sup> controls, and possibly a significant expense.

Thank You,

Aaron M. Gamache  
Amos Gamache Farms, Inc.

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