

Specialty Crops Market News Division U.S. Mexico Canada Agreement Seasonal Perishable Products Weekly Update

Agricultural Marketing Service

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Update for Week May 5-11, 2024

This report provides trend analysis of the volume and prices of Seasonal Perishable commodities. Volume represents current week, and prices represent open (spot) market sales by first handlers on product of generally good quality and condition unless otherwise stated and may include promotional allowances or other incentives. The charts provide graphic representation of the volume and prices of the major commodities this week based on seasonal volume.

In an article by Noi Mahoney, April 29, 2024 (freightwaves.com) The **Texas Department of Public Safety (DPS) inspected all cross-border commercial vehicles** at the Ysleta-Zaragoza International Bridge in El Paso from Mexico from April 27 through May 4. The disruption caused up to 8 hour wait times, as normal wait times are approximately 45 minutes. DPS ran similar operations at other point of entries in previous years that were aimed at stopping drugs cross the border. The National Chamber of the Transportation Industry, Mexico reported that this operation cost the cross-cargo industry as much as \$35 million a day.

Agricultural Weather Highlights, provided by Brad Rippey, Agricultural Meteorologist, USDA/OCE/WAOB, May 9, 2024. Much of the country experienced a brief period of tranquil weather, with warmth arriving in the West and cool conditions spreading over much of the central and eastern U.S. In the West, a warming trend and dry conditions in the Pacific Coast States promoted fieldwork. Scattered frost and freeze advisories effected areas from eastern Idaho to northwestern New Mexico. Showers are expected to develop across central and southern sections of the Rockies and High Plains, with rain becoming heavier early next week, spreading into the middle and lower Mississippi Valley and the Gulf Coast States. In the South, a significant outbreak of severe weather—featuring wind damage, large hail, and isolated tornadoes— occurred overnight from Kentucky and Tennessee into the Carolinas. With rain continuing in the Tennessee Valley and neighboring areas, flash flooding remains a concern. Elsewhere in the deep south from Alabama, Georgia to Florida, very warm weather is promoting a rapid pace of fieldwork and crop development. However, the threat of additional severe thunderstorms shifts into the South, toward the southern Atlantic Coast

Avocado demand from California and Mexico is slow, with deals made on 70s and 84s. Shippers continue to offer supplies at competitive prices to move additional supplies. Movement from Mexico crossings through Texas is expected to decrease. Trading is slow. Prices of conventional product is lower, organic is generally unchanged. Cartons 2 layers Hass 32-36s are mostly 48.25-50.25, 40-48s are mostly 47.25-49.25, 60s are mostly 37.25-39.25, 70s are mostly 30.28-32.25, 84s are mostly 22.25-24.25; organic 48s are mostly 52.25-54.25, 60s are mostly 50.25-52.25, 70s are mostly 43.25-45.25. Extra services are included. Movement from South District, California is expected to remain about the same. Trading is slow. Prices of conventional are lower, organic are generally unchanged. Cartons 2 layers Hass 32-48s are mostly 48.25-50.25, 60s are mostly 25.25-28.25; organic 48s are mostly 52.25-36.25, 84s are mostly 25.25-28.25; organic 48s are mostly 52.25-36.25, 84s are mostly 52.25-57.25, 60s are mostly 52.25-57.25, 60s are mostly 43.25-45.25. Extra services are included. Movement from South District, California is expected to remain about the same. Trading is slow. Prices of conventional are lower, organic are generally unchanged. Cartons 2 layers Hass 32-48s are mostly 48.25-50.25, 60s are mostly 42.25-44.25, 70s are mostly 34.25-36.25, 84s are mostly 25.25-28.25; organic 48s are mostly 55.25-57.25, 60s are mostly 53.25-55.25. Extra services are included.

Cucumber movement from Mexico crossings through Nogales, Arizona is expected to decrease seasonally. Trading is moderate. Prices of 24s and 36s are generally unchanged, others slightly lower. 1 1/9-bushel cartons medium are mostly 12.95-14.95, fair quality are mostly 10.95, ordinary quality are 5.95-6.95; small are mostly 8.95-9.95; large are mostly 10.95-11.95; cartons 24s are 6.95-7.95, 36s are 7.95-8.95. Quality is variable. Movement from Mexico crossings through Texas is expected about the same. Trading is moderate. Prices of large are lower, medium are slightly higher. 1 1/9-bushel cartons medium are mostly 14.95-16.95, fair quality are mostly 8.95-10.95, ordinary quality are mostly 6.95-7.95, large are mostly 11.95-12.95. Quality and condition are variable. Many present shipments are from prior bookings and/or previous commitments. Movement from Mexico crossings through Otay Mesa, California is expected to increase seasonally. Current supplies are insufficient and in too few hands to establish a market. Quality is generally good. The first F.O.B. report is expected to be issued the week of May 19. Movement from Central and South Florida is expected to remain about the same. Trading is moderate. Prices of carton 24s are slightly lower, others are much lower. Prices include palletizing and precooling. 1 1/9 bushel waxed cartons of medium are mostly 12.35, fair quality are mostly 7.35-8.35. Carton 24s are mostly 6.00. Quality is generally good.

For more information on:

- <u>Shipping Point Report Details</u>
- Movement Report Details
- Generating Custom Reports

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Green Bell Pepper markets are depressed due to lack of demand, with very little interest from terminals and little promotion from retailers. Movement from Mexico crossings through Nogales, Arizona is expected to decrease seasonally as shippers from Sonora, Mexico are almost done. Trading is moderate. Prices are slightly lower. 1 1/9-bushel cartons extra-large are 14.95-16.95, large are mostly 10.95-12.95, medium are mostly 8.95, irregular size fair quality are 6.95-9.95 Quality and condition are variable. Movement from Central and South Florida expected to slightly decrease as South Florida is winding down, North Florida harvest is slow to get started and Georgia is still about a week away from the start of their season. Florida trading is fairly slow. Prices of fair quality are much lower, others are lower. Prices include palletizing and precooling. 1 1/9-bushel cartons jumbo and extra-large are mostly 12.35, large are mostly 10.35, irregular sized fair quality are mostly 7.35-8.35. Quality is generally good. Movement from Imperial and Coachella Valleys, California is expected to increase seasonally. Trading is fairly active at slightly lower prices. Prices are slightly lower. 1 1/9-bushel cartons extra-large are 16.95-18.95, irregular sized fair quality are mostly 12.95-14.95. Quality is generally good.

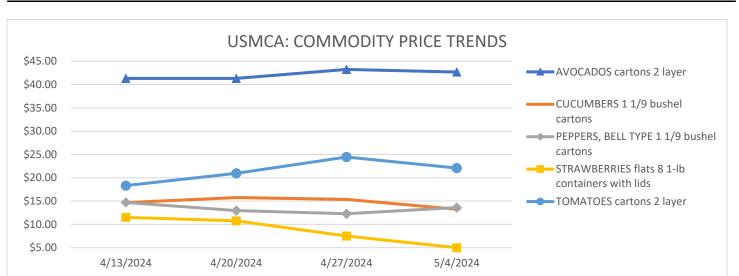
Strawberry supplies moving through the U.S. are heavy, just in time for strong Mother's Day retail and foodservice demand. California growing conditions have been ideal, with occasional rains and mostly sunny days and cool nights, a perfect combination for a beautiful berry and a bumper crop. Movement from Santa Maria, California is expected about the same. Supplies are heavy. Trading early was moderate, late is slow. Prices are Lower. Flats 8 1-pound containers with lids large-extra large are mostly 4.00-6.00; organic large-extra large are mostly 14.00-16.00. Quality is generally good. Most present shipments are from prior bookings and/or previous commitments. Movement from Salinas-Watsonville, California is expected to increase. Trading early was moderate, late is slow. Prices of conventional are lower, organic is generally unchanged. Flats 8 1-pound containers with lids large-extra large are mostly 4.00-6.00; organic large-extra large are mostly 16.00-18.00. Quality is generally good. Movement from Oxnard District, California is expected to decrease, with several shippers diverting product to processors. Supplies are heavy. Trading early was moderate, late is slow. Prices are lower. Flats 8 1-pound containers with lids large-extra large are mostly 4.00-6.00; organic large-extra large are mostly 14.00-16.00. Quality is generally good. Most present shipments are from prior bookings and/or previous commitments. Movement from Eastern North Carolina is expected about the same. Trading is moderate. Prices are slightly lower. Flats 8 1- pint containers with lids medium-large are mostly 17.00-18.00. Quality is generally good. Movement from Mexico crossings through Otay Mesa, California and Mexico crossings through Texas is expected to decrease sharply. Available supplies are insufficient and in too few hands to establish a market. Quality is variable. Light and sporadic crossings are expected to continue through May 18.

Tomato movement from Central and South Florida is expected to decrease. Trading 5x6 size is moderate, others are active. Price of 5x6 size is lower, others are generally unchanged. Extra services are included. 25-pound cartons loose Mature Greens 85 percent U.S. One or better 5x6 size are 24.95, 6x6 and 6x7 sizes are 28.95-29.00. Quality is generally good. Movement from Mexico Crossings through Texas is expected to decrease. Trading is fairly active. Prices are generally unchanged. Vine Ripes cartons 2-layer 4x4-4x5s are mostly 24.95-26.95, 5x5-5x6s are mostly 22.95-24.95; 25-pound cartons loose 4x4-4x5 sizes are mostly 24.95-26.95, 5x5-5x6 sizes are mostly 20.95-22.95. Quality is generally good. Movement from Mexico crossings through Nogales, Arizona is expected about the same. Trading is fairly active at lower prices. Prices are lower. Cartons 25-pound cartons loose Vine Ripes 4x4-5x6 sizes are mostly 18.95; 2-layer Vine Ripes 4x4-5x6s are mostly 16.95. Quality is generally good. Movement from Mexico crossings through Nogales are insufficient and in too few hands to establish a market. Quality is generally good. The first F.O.B. report is expected to be issued the week of May 26.

The following table provides a four-week price trend of the highest traded commodities this week.

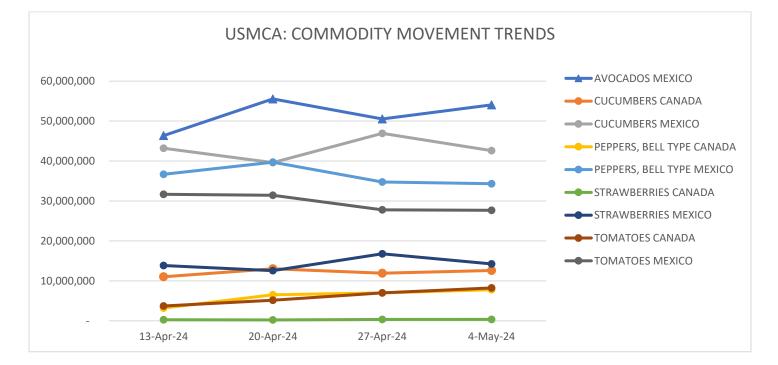
Commodity	Package	4/13/2024		4/20/2024		4/27/2024		5/4/2024					
AVOCADOS	cartons 2 layer	\$	41.32	\$	41.32	\$	43.25	\$	42.68				
CUCUMBERS	1 1/9-bushel cartons	\$	14.66	\$	15.75	\$	15.35	\$	13.25				
PEPPERS, BELL TYPE	1 1/9-bushel cartons	\$	14.70	\$	12.95	\$	12.28	\$	13.62				
STRAWBERRIES	flats 8 1-lb containers with lids	\$	11.50	\$	10.75	\$	7.50	\$	5.00				
TOMATOES	cartons 2 layer	\$	18.33	\$	20.95	\$	24.45	\$	22.08				

Four-Week Price Trend in U.S. Dollars

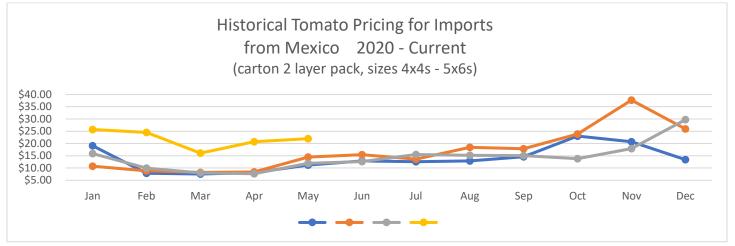


Four-Week Movement in Pounds

COMMODITY	ORIGIN	13-Apr-24	20-Apr-24	27-Apr-24	4-May-24
AVOCADOS	MEXICO	46,360,033	55,559,484	50,520,393	54,053,296
CUCUMBERS	CANADA	11,025,920	13,032,686	11,929,808	12,616,012
	MEXICO	43,194,953	39,608,717	46,939,402	42,597,909
PEPPERS, BELL TYPE	CANADA	3,196,334	6,528,951	6,977,416	7,782,829
	MEXICO	36,677,278	39,710,367	34,753,283	34,329,282
STRAWBERRIES	CANADA	265,331	220,420	351,944	362,003
	MEXICO	13,851,449	12,559,132	16,779,012	14,251,349
TOMATOES	CANADA	3,709,339	5,153,716	6,990,578	8,229,944
	MEXICO	31,676,789	31,441,725	27,802,770	27,674,778



The following chart, *Historical Tomato Pricing for Imports from Mexico*, is a four-year view of Mexican tomato prices at shipping point. Tomatoes are shown as they are the most consistently traded year-round. They have the highest volume of product moving between the U.S., Mexico, and Canada, along with a high level of market coverage of tomatoes by USDA Market News.



To be regarded as "seasonal and perishable," agricultural products must meet the following conditions: (1) the products are fresh or chilled products falling under the following HS2002 tariff codes: 0701, 0702, 0703, 0704, 0705, 0706, 0707, 0708, 0709, 0803, 0804, 0805, 0806, 0807, 0808, 0809, 0810; (2) the products are marketed in raw form for consumption without "further processing" ("further processing" refers to e.g. crushing, juicing, canning, or any other process that transforms the product from its raw form); and (3) the products normally are marketed within eight weeks after harvesting.

For information on the remaining Seasonal and Perishable commodities listed below please visit:

- Movement https://www.marketnews.usda.gov/mnp/fv-home
- Prices <u>Home | MMN (usda.gov)</u>
- Potatoes
- Tomatoes
- Onions, shallots, garlic, leeks, and other alliaceous vegetables
- Cabbages, cauliflower, kohlrabi, kale, and similar edible brassicas
- Lettuce (Lactuca sativa) and chicory (Cichorium spp.)
- Carrots, turnips, salad beets (salad beetroot), salsify, celeriac, radishes, and similar edible roots
- Cucumbers, including gherkins
- Leguminous vegetables, shelled or unshelled
- Other vegetables, fresh or chilled: asparagus, eggplants, celery, mushrooms and truffles, peppers (Capsicum or of the genus Pimenta), spinach, artichokes, olives, pumpkins, squash, and gourds
- Bananas and plantains
- Dates, figs, pineapples, avocados, guavas, mangoes, and mangosteens
- Citrus fruit
- Grapes
- Melons (including watermelons) and papayas (papaws)
- Apples, pears, and quinces
- Apricots, cherries, peaches (including nectarines), plums (including prune plums) and sloes
- Other fruit: strawberries, raspberries, blackberries, mulberries, loganberries, black, white, or red currants and gooseberries (other than kiwifruit), cranberries, blueberries, and other fruits of the genus Vaccinium, kiwifruit, durians, persimmons,
- Other berries; tamarinds