



**USDA PILOT MAILBOX** 

FVPILOTINVOICE@AMS.USDA.GOV

CAMILLIA FREELAND-TAYLOR CONTRACT SPECIALIST, AMS

CAMILLIA.FREELAND-TAYLOR@AMS.USDA.GOV

Kyle Hugo Marketing Specialist, Ams <u>Kyle.Hugo@Ams.usda.gov</u>





# Unprocessed Fruit & Vegetable Pilot Program

#### Part of the 2014 Farm Bill

Created as a way for schools to have more options for unprocessed fruits and vegetables

#### The Pilot project allows participating states to

- Use multiple suppliers and products established and qualified by the Secretary
- Designate a geographic preference
- Uses schools' existing commercial channels and relationships with growers and suppliers
- Additionally supports use of locally-grown foods in school programs





### Participating states





## Vendors



- 93 Eligible Vendors participate in the program
- Suppliers and distributors
- 2/3 of participating vendors are considered small businesses



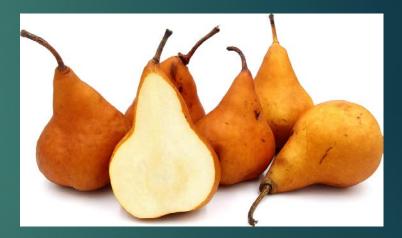


### Products

Approximately \$11 million of entitlement spending is designated to the Pilot Program

Top 5 produce items purchased:

- Apples
- Romaine lettuce
- Oranges
- Pears
- Salad mixes







## Becoming a Participating Vendor

- Vendor Eligibility Requirements can be found on <u>https://www.ams.usda.gov/selling-food/pilot-</u> project
- To become a participating vendor
  - Fill out the Vendor Application Forms (Attachment A-D)
  - Have GHP/GAP certificates for suppliers and products planning to deliver
  - Food safety plan, segregation plan (if handling non-domestic product)



For questions or assistance regarding your pilot application please contact Mr. Sean Martin 503-586-6473



# Adding products/suppliers for participating vendors

- Vendors can add new products and suppliers at anytime
- Fill out the Vendor Application Form (only Attachments A & D) and submit to <u>FVPilotProject@ams.usda.gov</u>.
- Attachments A/D are approved/rejected in full, no partial, item-by-item approval
- Remember to updated your GHP/GAP certificates as they expire.







# Invoicing

- All invoices must be submitted through WBSCM
- Need to attach:
  - Excel template
  - BOL/proof of delivery
  - School approval documents



- Total of all attached excel templates should match with invoiced quantity
- Step-by-step instructions can be found on our webpage under Current Participating Vendor <u>https://www.ams.usda.gov/selling-food/pilot-project</u>
- Webinar/documents available on webpage to assist, or please contact us with any questions



# Quality and Improvement of Pilot Program

- 2018 Farm Bill
- Fresh product micro-end testing requirements
- Invoicing Verification
- SY 17-18 Vendor Audits
- Survey
- Roundtable discussion 11:45-12:30
  - Tips on faster invoicing
- Newsletter









USDA Pilot Mailbox <u>FVPilotInvoice@ams.usda.gov</u>

Camillia Freeland-Taylor Contract Specialist, AMS <u>Camillia.Freeland-Taylor@ams.usda.gov</u>

Kyle Hugo Marketing Specialist, AMS <u>Kyle.Hugo@ams.usda.gov</u>

