

# Regional Food System Partnerships

## Outcomes and Indicators

The grant program outcomes and performance measures outlined below reflect direct stakeholder feedback and provide a framework that allows grant recipients to evaluate project activities more accurately in relation to each program's statutory purpose.

For recipients, the measures are:

- More feasible to accomplish and measure within a grant's period of performance;
- Better aligned with grant program purpose and recipient activities; and
- More reflective of work performed during the project.

These performance measures will go into effect beginning with the FY2023 grant application cycle.

---

### Outcome 1: Encourage Collaborative Approaches to Strengthen the Capacity of a Regional Food System

---

**1.1** Number of partnerships and/or collaborations established through project activities \_\_\_\_\_. Of those, the number of:

**1.1a** Formalized written agreements (i.e., MOU's, signed contracts, etc.) \_\_\_\_\_.

**1.1b** Partnerships with underserved organizations \_\_\_\_\_.

**1.1c** Partnerships between producers and institutions \_\_\_\_\_.

**1.1d** That reported:

- i. Higher profits \_\_\_\_\_.
- ii. More efficient use of resources \_\_\_\_\_.
- iii. Increased access to institutional consumers \_\_\_\_\_.
- iv. Other mid-tier value chain enhancements (such as improved capacity to transport products to market) \_\_\_\_\_.

**1.2** Number of new/improved distribution systems developed \_\_\_\_\_. Of those, the number that:

**1.2a** Stemmed from new partnerships \_\_\_\_\_.

**1.2b** Stemmed from increased efficiency \_\_\_\_\_.

**1.2c** Stemmed from reduced costs \_\_\_\_\_.

**1.2d** Stemmed from expanded customer reach \_\_\_\_\_.

**1.2e** Stemmed from increased online presence \_\_\_\_\_.

**1.3** Number of stakeholders that gained technical knowledge about resources within the regional food system \_\_\_\_\_.

**1.4** Number of stakeholders that gained knowledge about more efficient and effective distribution systems \_\_\_\_\_.

- 1.5** Number of stakeholders that adopted best practices or new technologies to improve distribution systems \_\_\_\_.
- 1.6** Number of stakeholders trained on how to develop or maintain a direct-to-consumer enterprise \_\_\_\_.
- 1.7** Amount of non-Federal financial, professional, and technical assistance resources secured because of project activities, measured in dollars \_\_\_\_.

---

## **Outcome 2: Develop New Market Opportunities for Regional Producers and Processors**

---

- 2.1** Number of partnerships and/or collaborations established between producers/processors and market access points \_\_\_\_ . Of those, the number:
- 2.1a** Formalized with written agreements (i.e., MOU's, signed contracts, etc.) \_\_\_\_.
  - 2.1b** With and/or between underserved organizations \_\_\_\_.
  - 2.1c** That reported:
    - i.** Higher profits \_\_\_\_.
    - ii.** Increased access to institutional consumers \_\_\_\_.
    - iii.** Other mid-tier value chain enhancements (such as improved capacity to transport products to market) \_\_\_\_.
- 2.2** Number of producers/processors who increased production to meet increased demand \_\_\_\_.
- 2.3** Number of market access points that gained knowledge about how to procure or access local foods \_\_\_\_ . Of those, the number that were:
- 2.3a** Farmers markets \_\_\_\_.
  - 2.3b** Roadside stands \_\_\_\_.
  - 2.3c** Agritourism \_\_\_\_.
  - 2.3d** Grocery stores \_\_\_\_.
  - 2.3e** Wholesale markets/buyers \_\_\_\_.
  - 2.3f** Restaurants \_\_\_\_.
  - 2.3g** Agricultural cooperatives \_\_\_\_.
  - 2.3h** Retailers \_\_\_\_.
  - 2.3i** Distributors \_\_\_\_.
  - 2.3j** Food hubs \_\_\_\_.
  - 2.3k** Shared-use kitchens \_\_\_\_.
  - 2.3l** School food programs \_\_\_\_.
  - 2.3m** Community-supported agriculture (CSAs) \_\_\_\_.
  - 2.3n** Other \_\_\_\_.
- 2.4** Number of new strategies developed to improve local/regional food processing, distribution, aggregation, or storage \_\_\_\_.
- 2.4a** Number of stakeholders trained to use new strategies \_\_\_\_.

2.5 Number of market access points that reported increased or improved processing, distribution, storage, and/or aggregation of regionally produced agricultural products \_\_\_\_.

---

**Outcome 3: Improve the Infrastructure of a Regional Food System Through Development of Business and/or Strategic Plans and Feasibility Studies (Planning and Design Projects Only)**

---

3.1 Number of supply chain analyses, market assessments, feasibility, or other relevant studies developed \_\_\_\_.

3.2 Number of supply chain analyses, market assessments, feasibility, or other relevant studies conducted \_\_\_\_.

3.3 Number of projects:

3.3a Deemed viable after conducting studies \_\_\_\_.

3.3b Deemed not viable after conducting studies \_\_\_\_.

3.4 Number of business development plans created \_\_\_\_.

3.5 Number of strategic plans developed \_\_\_\_.

3.6 Amount of non-Federal financial, professional, and technical assistance resources secured because of the developed plan(s), measured in dollars \_\_\_\_.