



Agricultural Marketing Service
U.S. DEPARTMENT OF AGRICULTURE



Offshore Solicitations



Offshore Solicitations

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Overview

USDA CPP actively solicits bids for commodities to be delivered to OCONUS U.S. Territories

Some vendors may be hesitant to bid on such orders

CPP is actively seeking to increase interest in these orders by simplifying options





Overview

Vendors may choose to bid for delivery to either:

1. Final Destination (OCONUS)
2. Load Port (CONUS Transshipment Point)





Overview – Geography – Atlantic

CONUS Transshipment Port / Load Port

- Jacksonville, FL
- Port Everglades, FL

OCONUS U.S. Territories/ Final Destination

- Puerto Rico
- U.S. Virgin Islands





Overview – Geography – Pacific

CONUS Transshipment Port / Load Port

- Los Angeles, CA


OCONUS U.S. Territories/ Final Destination

- Hawaii
- Guam



Offshore Solicitations – Bid Procedure

Input relevant bid and vendor information
Select Submit

 Bid Invitation Results List: 0 hits

Welcome to Enter Offers
All required fields are marked with a red asterisk (*)
Dates are formatted as: MM/DD/YYYY.

Find Bid Invitation

Bid Invitation Number: Document Name:

Status: Purchasing Group:

Vendor: Transaction Type:


Bid Invitation Type:

With Responses Only: Processed Since:

Bid Invitation Results List: 0 hits

Note: Select a row and navigate to the Maintain Vendor Response button to continue

View: | Print Version | Export

Flag	Transaction Number	Name	Transaction Type Description	Subtype
 The table does not contain any data				



Offshore Solicitations – Bid Procedure

Ensure correct Solicitation is called up
Select Maintain Vendor Response

Welcome to Enter Offers
All required fields are marked with a red asterisk (*)
Dates are formatted as: MM/DD/YYYY.

Find Bid Invitation

Bid Invitation Number: Document Name:
Status: Purchasing Group:
Vendor: Transaction Type:
Bid Invitation Type: Processed Since:
With Responses Only:

Bid Invitation Results List: 1 hits
Note: Select a row and navigate to the Maintain Vendor Response button to continue

View: | [Print Version](#) | [Export](#)

Flag	Transaction Number	Name	Transaction Type Description	Subtype
	2100002702	12-3J14-22-B-0072-0003	Dom Commodity Inv	Definite Deliv

Offshore Solicitations – Bid Procedure

Maintain Vendor Response

[Back](#) [Refresh](#)

Select Create

Invitation Details

Invitation: 2100003025 Name: 12-3J14-22-B-0260-0002 Type: Dom Commodity Inv Subtype: Definite Delivery
Submission Deadline: 10/26/2022 14:00:00 Central Time (Dallas) Late Bid Deadline: 10/26/2022 14:00:00

Response Results List: 5 hits

[Create](#) [Copy](#) [Change](#) [Delete](#) [No Constraints](#) [Vendor Response Log](#) [Check](#) [Submit Response](#) [SE Indicators](#) [Responsive](#)

Please select a row from the table below to view offers

View: [Standard View] Print Version Export

* Vendor Response	Response Status	Active	Non-Responsive/ Responsible Ind	No Constraints	SEI Changed?	Small	Large	AbilityOne	SDVOSB	HUBZone	8(a)	System Update Date/Time
7000015708-000	New - Auth Change											11/09/2022 20:58:35 CST
7000015709-000	New - Auth Change											11/10/2022 06:52:12 CST
7000015710-000	New - Auth Change											11/10/2022 08:42:30 CST
7000016214-000	New - Auth Change											05/31/2023 14:08:36 CST
7000016216-000	New - Auth Change											05/31/2023 15:07:19 CST

[Offers](#)

Offshore Solicitations – Bid Procedure

Select Export in order to export the Solicitation Line Items to an excel file

Create Bid - WBSM Portal - Google Chrome

wbscmint.wbscm.usda.gov/irj/porta?NavigationTarget=navurl%3A%2F%2F62a4c52945d624e88fba7dc22277799&P

Create RFX Response

Submit | Check | Save | **Export** | Import

⚠ A response/bid was already submitted for the RFX/reverse auction

RFX Response Number 3000032708 RFX Number 2100003025 Opening Date 10/26/2022 14:00:00 CST RFX Response Version Number Active Version RFX Version Number 3

RFx Information | Items | Notes and Attachments | Conditions | Tracking

Basic Data | Questions | Notes and Attachments | Payment

Event Parameters

Currency: (Internal) United States Dollar (4 Dec.)

OfferLabel:

Vendor Plant:

Shipping Point:

Status and Statistics

Bidding for Offshore Final Destination?:

Adjust Price:

Partners and Delivery Information

Details | Send E-Mail | Call | Clear

Function	Number	Name
• Goods Recipient	MULTIPLE	Multiple
• Ship-To Address	MULTIPLE	Multiple
• Location	2000001	DOMESTIC STATISTICAL 1000

Offshore Solicitations – Bid Procedure

Select All and format the entire spreadsheet

The screenshot shows a Microsoft Excel spreadsheet with a 'Format Cells' dialog box open. The 'Text' category is selected in the 'Format Cells' dialog. A red circle highlights the 'Select All' button in the top-left corner of the spreadsheet grid. The spreadsheet contains data for various solicitations, including columns for State, Correlation, Delivery, Quantity, UoM, Substitution, Offshore, Load Port, Price, Currency, and Per Unit.

State	Correlation	Delivery	Quantity	UoM	Substitution	Offshore	Load Port	Price	Currency	Per Unit
HI		20221130	360000	LB		Yes	O-LA	20	0 USDN	1
HI		20221130	180000	LB		Yes	O-LA	20	0 USDN	1
NM		20221030	360000	LB				0	0 USDN	1
NM		20221115	180000	LB				0	0 USDN	1
NM		20221101	180000	LB				0	0 USDN	1
NY		20221101	360000	LB				0	0 USDN	1
NY		20221130	180000	LB				0	0 USDN	1
NY		20221130	180000	LB				0	0 USDN	1
VA		20221130	360000	LB				0	0 USDN	1
VA		20221101	180000	LB				0	0 USDN	1
VA		20221101	180000	LB				0	0 USDN	1
HI		20221115	396000	LB		Yes	O-LA	0	0 USDN	1
HI		20221115	198000	LB		Yes	O-LA	0	0 USDN	1
NM		20221101	158400	LB				0	0 USDN	1
NM		20231201	198000	LB				0	0 USDN	1
NM		20221115	198000	LB				0	0 USDN	1
NY		20221030	396000	LB				0	0 USDN	1
NY		20221030	198000	LB				0	0 USDN	1
NY		20221101	198000	LB				0	0 USDN	1

Offshore Solicitations – Bid Procedure

P	Q	R	S	T	U	V	W
UoM	Substituti	Offshore	Load Port	Load Port	Price	Currency	Per Unit
LB	<	Yes	O-LA	20	0	USDN	1
LB		Yes	O-LA	20	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB		Yes	O-LA	0	0	USDN	1
LB		Yes	O-LA	0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1

Offshore orders are indicated with a 'Yes' in the 'Offshore' column and corresponding entry in the 'Load Port' category which indicates the CONUS load port.

Offshore Solicitations – Bid Procedure

P	Q	R	S	T	U	V	W
UoM	Substituti	Offshore	Load Port	Load Port	Price	Currency	Per Unit
LB		Yes	O-LA	20	0	USDN	1
LB		Yes	O-LA	T 20	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB		Yes	O-LA	0	0	USDN	1
LB		Yes	O-LA	0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1

Column T ‘Load Port Price’
 Used to enter a price to ship to the CONUS Transshipment Port

Column U ‘Price’
 Used to enter a price to ship to the OCONUS Final Destination

It is possible to enter prices/bids for both

Offshore Solicitations – Bid Procedure

P	Q	R	S	T	U	V	W
UoM	Substituti	Offshore I	Load Port	Load Port	Price	Currency	Per Unit
LB		Yes	O-LA	20	0	USDN	1
LB		Yes	O-LA	20	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB		Yes	O-LA	0	0	USDN	1
LB		Yes	O-LA	0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1

**To bid to the CONUS
 Transshipment Port:
 ONLY enter bid price in column T
 'Load Port Price'**

Offshore Solicitations – Bid Procedure

P	Q	R	S	T	U	V	W
UoM	Substituti	Offshore I	Load Port	Load Port	Price	Currency	Per Unit
LB		Yes	O-LA	20	0	USDN	1
LB		Yes	O-LA	20	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB		Yes	O-LA	0	0	USDN	1
LB		Yes	O-LA	0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1
LB				0	0	USDN	1

To bid to the CONUS Transshipment Port:

ONLY enter bid price in column T 'Load Port Price'

This feature will allow you to easily enter bids for offshore deliveries that will deliver to a CONUS port

Then save the file and close the spreadsheet



Offshore Solicitations – Bid Procedure

Create Rfx Response

Submit | Check Save Export **Import**

! Vendor Plant must be entered
! Attribute OFFEROR ACKNOWLEDGES RECEIPT OF THE AMENDMENT(S) T is mandatory; maintain attribute value
! Attribute OFFEROR CERTIFIES THAT THE OFFER IS MADE SUBJECT T is mandatory; maintain attribute value
! Vendor BONGARDS CREAMERIES is not permitted for Item No : 400 CHICKEN LEGS CHILLED -BULK
! Vendor BONGARDS CREAMERIES is not permitted for Item No : 420 CHICKEN LEGS CHILLED -BULK

Rfx Response Number 3000032708 Rfx Number 2100003025 Opening Date 10/26/2022 14:00:00 CST Rfx Response Version Number Active

Rfx Information | Items | Notes and Attachments | Conditions | Tracking

Basic Data | Questions | Notes and Attachments | Payment

Event Parameters

Currency: (Internal) United States Dollar (4 Dec.)

OfferLabel:

Vendor Plant:

Shipping Point:

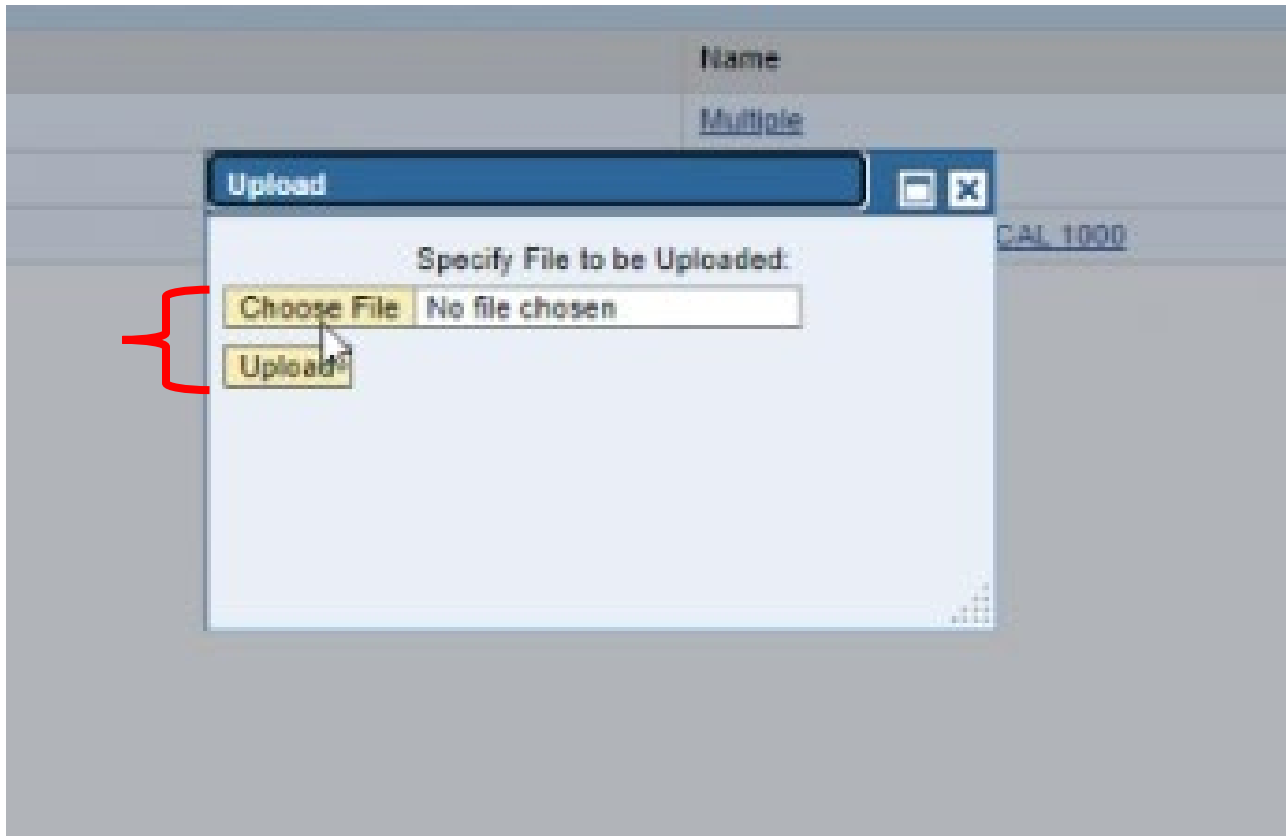
Partners and Delivery Information

Details Send E-Mail Call Clear

Function	Number
• Goods Recipient	MULTIPLE
• Ship-To Address	MULTIPLE
• Location	2000001

Select Import

Offshore Solicitations – Bid Procedure



**Select Choose File and then
navigate to the spreadsheet**

Then select Upload

Offshore Solicitations – Bid Procedure

Create RFX Response

Submit **Check** Save Export Import

! An offer price is entered for one or more Offshore Final Destinations. Confirm by checking box on the Basic Data tab. If shipping only to the US mainland load port, e.g. O-LA, please update the offer.

! Vendor Plant must be entered

! Attribute OFFEROR ACKNOWLEDGES RECEIPT OF THE AMENDMENT(S) T is mandatory; maintain attribute value

! Attribute OFFEROR CERTIFIES THAT THE OFFER IS MADE SUBJECT T is mandatory; maintain attribute value

! Vendor BONGARDS CREAMERIES is not permitted for Item No : 400 CHICKEN LEGS CHILLED -BULK

! Vendor BONGARDS CRFAMPRIES is not permitted for Item No : 470 CHICKEN LEGS CHILLED -BULK

RFX Response Number 3000032728 RFX Number 2100003025 Opening Date 10/26/2022 14:00:00 CST RFX Response Version Number Active Version RFX Version Number 3

RFX Information Items Notes and Attachments **Conditions** Tracking

Basic Data Questions Notes and Attachments Payment

Event Parameters
Currency: (Internal) United States Dollar (4 Dec.)

Status and Statistics
Bidding for Offshore Final Destination?:
Adjust Price: 0.0000

Select Check

If a bid was entered to ship to an OCONUS Final Destination, then a warning message will appear

Location 2000001

Name
Multiple
Multiple
DOMESTIC STATISTICAL 1000

Offshore Solicitations – Bid Procedure

Create RFX Response

Submit | Check Save Export Import


- ❗ Vendor Plant must be entered
- ❗ Attribute OFFEROR ACKNOWLEDGES RECEIPT OF THE AMENDMENT(S) T is mandatory; maintain attribute value
- ❗ Attribute OFFEROR CERTIFIES THAT THE OFFER IS MADE SUBJECT T is mandatory; maintain attribute value
- ⚠ Vendor BONGARDS CREAMERIES is not permitted for Item No : 400 CHICKEN LEGS CHILLED -BULK
- ⚠ Vendor BONGARDS CREAMERIES is not permitted for Item No : 420 CHICKEN LEGS CHILLED -BULK

RFX Response Number 3000032728 RFX Number 2100003025 Opening Date 10/26/2022 14:00:00 CST RFX Response Version Number Active Version RFX Version Number 3

RFX Information | Items | Notes and Attachments | Conditions | Tracking

Basic Data | Questions | Notes and Attachments | Payment

Event Parameters
Currency: (Internal) United States Dollar (4 Dec.)

Status and Statistics
Bidding for Offshore Final Destination?: 
Adjust Price: 0.0000

To confirm the bid to the OCONUS Final Destination, check the box

Alternatively, re-export and edit the spreadsheet to ensure bid prices are entered into the correct column

Offshore Solicitations – Bid Procedure

Enter bid information

Create RFX Response

Submit | Check | Save | Export | Import

Vendor Plant must be entered
Attribute OFFEROR ACKNOWLEDGES RECEIPT OF THE AMENDMENT(S) T is mandatory; maintain attribute value
Attribute OFFEROR CERTIFIES THAT THE OFFER IS MADE SUBJECT T is mandatory; maintain attribute value
Vendor BONGARDS CREAMERIES is not permitted for Item No : 400 CHICKEN LEGS CHILLED -BULK
Vendor BONGARDS CREAMERIES is not permitted for Item No : 420 CHICKEN LEGS CHILLED -BULK

RFX Response Number 3000032728 RFX Number 2100003025 Opening Date 10/26/2022 14:00:00 CST RFX Response Version Number Active Version RFX Version Number 3

RFX Information **Items** Notes and Attachments Conditions Tracking

Basic Data Questions Notes and Attachments Payment

Event Parameters

Currency: (Internal) United States Dollar (4 Dec.)

OfferLabel: TEST

Vendor Plant: 1160130

Shipping Point: 1210668

Status and Statistics

Bidding for Offshore Final Destination?:

Adjust Price: 0.0000

Partners and Delivery Information

Details | Send E-Mail | Call | Clear

Function	Number	Name
• Goods Recipient	MULTIPLE	Multiple
• Ship-To Address	MULTIPLE	Multiple
• Location	2000001	DOMESTIC STATISTICAL 1000

Offshore Solicitations – Bid Procedure

Create Rfx Response

Submit | Check | Save | Export | Import

Attribute OFFEROR ACKNOWLEDGES RECEIPT OF THE AMENDMENT(S) T is mandatory; maintain attribute value
Attribute OFFEROR CERTIFIES THAT THE OFFER IS MADE SUBJECT T is mandatory; maintain attribute value
Vendor BONGARDS CREAMERIES is not permitted for Item No : 400 CHICKEN LEGS CHILLED -BULK
Vendor BONGARDS CREAMERIES is not permitted for Item No : 420 CHICKEN LEGS CHILLED -BULK

Rfx Response Number 3000032728 Rfx Number 2100003025 Opening Date 10/26/2022 14:00:00 CST Rfx Response Version Number Active Version Rfx Version Number 3

Rfx Information | Items | Notes and Attachments | Conditions | Tracking

Basic Data | Questions | Notes and Attachments | Payment

Question

Question	Reply	Comment
* OFFEROR CERTIFIES THAT THE OFFER IS MADE SUBJECT TO THE MASTER SOLICITATION; COMMODITY SUPPLEMENT AND/OR SPECIFICATION(S); THIS SOLICITATION; THE AGRICULTURE ACQUISITION REGULATIONS (AGAR) AND THE FEDERAL ACQUISITION REGULATIONS (FAR):	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input type="text"/>
* OFFEROR ACKNOWLEDGES RECEIPT OF THE AMENDMENT(S) TO THE SOLICITATION. SELECT N/A IF NO AMENDMENT WAS ISSUED TO THE SOLICITATION.	N/A	<input type="text"/>

Answer bid Questions

Offshore Solicitations – Bid Procedure

You can verify that prices are entered by checking on the LI in the Conditions tab.

Bids to ship to CONUS Transshipment ports will display under the Amount Column

Create RFX Response
Submit | Check Save Export Import

⚠ Vendor TRINIDAD/BENHAM CORP. is not permitted for Item No : 220 CHEESE PROCESS LVS-6/5 LB
⚠ Vendor TRINIDAD/BENHAM CORP. is not permitted for Item No : 240 CHEESE PROCESS LVS-6/5 LB
⚠ Vendor TRINIDAD/BENHAM CORP. is not permitted for Item No : 40 BEEF CAN-24/24 OZ
⚠ Vendor TRINIDAD/BENHAM CORP. is not permitted for Item No : 400 CHICKEN LEGS CHILLED -BULK
⚠ Vendor TRINIDAD/BENHAM CORP. is not permitted for Item No : 420 CHICKEN LEGS CHILLED -BULK
⚠ Vendor TRINIDAD/BENHAM CORP. is not permitted for Item No : 60 BEEF CAN-24/24 OZ

RFX Response Number 3000032730 RFX Number 2100003025 Opening Date 10/26/2022 14:00:00 CST

RFX Information Items Notes and Attachments **Conditions** Tracking

▼ Conditions Overview
Add Condition Scales Copy Clipboard Paste Clipboard Delete Clipboard Remove

Level	Condition Type	Scales	Amount	Currency	Price per	Price Unit
• Header						
▼ Item 40 - 100127 BEEF CAN-24/24 OZ						
•	Location-Dependent Offshore Port ...		10.0000	(Internal) United States Dollar (4 D...		1 LB
▼ Item 60 - 100127 BEEF CAN-24/24 OZ						
•	Location-Dependent Offshore Port ...		10.0000	(Internal) United States Dollar (4 D...		1 LB

Offshore Solicitations – Bid Procedure

Create Rfx Response

⚠ Vendor TRINIDAD/BENHAM CORP. is not permitted for Item No : 220 CHEESE PROCESS LVS-6/5 LB
 ⚠ Vendor TRINIDAD/BENHAM CORP. is not permitted for Item No : 240 CHEESE PROCESS LVS-6/5 LB
 ⚠ Vendor TRINIDAD/BENHAM CORP. is not permitted for Item No : 40 BEEF CAN-24/24 OZ
 ⚠ Vendor TRINIDAD/BENHAM CORP. is not permitted for Item No : 400 CHICKEN LEGS CHILLED -BULK
 ⚠ Vendor TRINIDAD/BENHAM CORP. is not permitted for Item No : 420 CHICKEN LEGS CHILLED -BULK
 ⚠ Vendor TRINIDAD/BENHAM CORP. is not permitted for Item No : 60 BEEF CAN-24/24 OZ

Rfx Response Number : 3000032730 Rfx Number : 2100003025 Opening Date : 10/26/2022 14:00:00 CST Rfx Response Version Number : Active Version Rfx Version Number : 3

▼ Conditions Overview

Level	Condition Type	Scales	Amount	Currency	Price per	Price Unit
• Header						
▼ Item 40 - 100127 BEEF CAN-24/24 OZ						
•	Location-Dependent Offshore Port ...			10.0000 (Internal) United States Dollar (4 D...		1 LB
▼ Item 60 - 100127 BEEF CAN-24/24 OZ						
•	Location-Dependent Offshore Port ...			10.0000 (Internal) United States Dollar (4 D...		1 LB

Once satisfied, select Submit

Summary

Bidders can easily submit bids on orders to offshore destinations without the hassle of arranging ocean transportation by opting to ship to a CONUS transshipment port

All interested parties are encouraged to submit bids





Agricultural Marketing Service
U.S. DEPARTMENT OF AGRICULTURE



Questions?