



Agricultural Marketing Service
U.S. DEPARTMENT OF AGRICULTURE



COMMODITY PROCUREMENT PROGRAM



Dairy, Grain, and Oilseed Branch Overview

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Proteins, Grains, and Oilseeds Procurement Division
Dairy, Grain, and Oilseed Branch
Commodity Procurement Program



Our Mission

- **AMS Commodity Procurement's mission is to facilitate the marketing of 100 % domestic agricultural products through the purchase of food for International and Domestic nutrition assistance programs ...feeding the hungry around the world.**



Products Purchased

Products purchased in DGO include:

- Peanut Products – Peanut Butter and Raw shelled Peanuts
- Oil Products – Vegetable Oil
- Sunflower Seed Butter
- Grain Products - Rice, Flour, Corn, Farina, Oats, Bakery Flour Mix
- Pasta Products and Macaroni and Cheese
- Frozen Pancakes and Frozen Tortillas
- Crackers
- Ready To Eat Cereal
- Dairy – Fluid Milk, INDM Milk, UHT, and EVAP milk
- Dairy – Process, Cheddar, and Mozzarella
- Dairy – Butter and High Protein Yogurt



Programs Supported

AMS is the purchasing agent for Food Nutrition Service (FNS) Domestic Nutrition Programs:

- National School Lunch Program
- Child and Adult Care Food Program
- Summer Food Service Program
- Nutrition Services Incentive Program
- The Emergency Food Assistance Program
- Commodity Supplemental Food Program
- Food Distribution Program on Indian Reservations



Types of Purchases

Entitlement Program Purchases

- Largely based on nutrition program recipient demand
- Procurement agent for USDA's Food and Nutrition Service (FNS)
- Relatively consistent year-to-year





Types of Purchases

Section 32

- Clause 2 of Section 32 of the Act of August 24, 1935: “encourage the domestic consumption”
- AMS analyzes market conditions and recipient needs – “good product at a good price”
- Typically distributed to Food Banks
- Section 32 can not be used for price supported commodities

Types of Purchases (continued)

Build Back Better (BBB) Initiative

- Purchases to build food bank capacity and to bridge the gaps for those who face food insecurity – building a better food system

Disaster/Emergency

- Presidentially declared disasters within the United States or its territories

CCC Initiative

- Purchases made under the authority of Section 5 of the Commodity Credit Corporation Charter Act
- Support food banks and school meal programs during this time of elevated food costs and supply chain challenges

BBB, CCC, and Disaster Relief Purchases in FY 2022

Material Group	BBB-TEFAP		CCC-Schools		Disaster Assistance	
	Pounds	Dollars	Pounds	Dollars	Pounds	Dollars
CHEESE, MOZZARELLA			4,855,301	\$12,554,948.08		
CHEESE, NATURAL AMER	18,944,010	\$52,400,574.69	2,760,960	\$6,491,425.48	604,800	\$1,571,169.60
CHEESE, PROCESSED	2,534,400	\$5,880,021.84	4,345,200	\$9,794,846.63	237,600	\$571,241.88
MILK, FRESH-FLUID	86,067,676	\$36,727,787.78			2,518,515	\$860,769.99
MILK, INSTANT	10,423,296	\$40,413,353.12				
MILK, UHT			76,285	\$67,710.96	1,617,598	\$944,709.97
YOGURT			228,180	\$392,469.60		
Grand Total	117,969,382	\$135,421,737.43	12,265,926	\$29,301,400.75	4,978,513	\$3,947,891.44

Grain and Oilseed Purchases- For Domestic Feeding Programs FY 2022

Material Group	Pounds	Dollars
CORN PRODUCTS	3,653,568	2,073,948.05
CRACKER PROD, PROC	1,043,280	2,215,999.30
TORTILLAS	3,681,000	4,070,329.23
CEREAL, FORTIFIED	16,349,825	27,127,953.57
CEREAL, PROCESSED	7,905,690	9,130,083.58
PANCAKES	1,905,120	2,270,268.00
PASTA, MAC & CHEESE	10,189,179	11,675,837.66
PASTA, OTHER	28,313,040	30,159,402.70
FLOUR, BAKERY MIX	631,800	912,747.47
FLOUR, BAKERY	15,765,600	5,345,172.48
FLOUR, WHEAT	14,916,280	6,133,162.97
RICE, GRAIN	37,998,240	20,994,492.47
VEG OIL PROD DOM	12,154,406	12,780,009.30
SEED BUTTER	997,920	2,883,659.47
PEANUT PRODUCTS	18,583,924	24,385,390.30
PEANUTS RAW SHELLLED	5,676,000	3,151,940.00
TOTAL	179,764,872	165,310,396.55

Dairy Purchases– For Domestic Feeding Programs FY 2022

Material Group	Pounds	Dollars
CHEESE, MOZZARELLA	77,477,680	167,036,150.69
CHEESE, PROCESSED	38,332,800	86,009,567.46
CHEESE, NATURAL AMER	80,673,368	193,730,352.49
MILK, FRESH-FLUID	96,473,868	40,430,202.59
MILK, UHT	33,657,545	18,034,268.10
MILK, EVAPORATED	297,432	331,134.74
MILK, INSTANT	13,298,688	51,948,182.81
BUTTER	246,240	756,326.16
YOGURT	2,156,604	3,224,522.94
TOTAL	342,614,225	561,500,707.98



Federal Procurement Program

Federal Acquisition Regulations (FAR)

- Commodity Procurement adheres to FAR regulations
- Purchases in Commodity Procurement fall under
- FAR Part 12- Acquisition of Commercial Items

Agriculture Acquisition Regulations (AGAR)

- Commodity Procurement also adhere to AGAR policies





AMS Team Effort

- **CPP expertise is in Contracting**
- **Rely upon other AMS Programs for agricultural market expertise**
 - Dairy Program
 - Federal Grain Inspection Service
 - Livestock and Poultry
 - Specialty Crops Program



AMS Team Effort

- **Partnership with AMS Programs**
 - Facilitate discussions with Industry
 - Market research for new purchase programs
 - New vendor outreach
 - Expertise for specification/requirements development and modifications
 - Economic analysis and documentation for Section 32 purchases
 - Input on Independent Government Cost Estimates and Fair and Reasonable Pricing
 - Quality Assurance
 - Complaint resolution

DGO Contact List

Last Name	First Name	Position	Phone	Email	Product
Samuel	Greta	Branch Chief	202-720 6592	Greta.Samuel@usda.gov	RTE Cereal
Babiuch	Jenny	Contracting Officer	816-823-1145	Jenny.Babiuch@usda.gov	All
Jackson	Jeff	Contracting Officer	816-926-2530	Jeffreyf.Jackson@usda.gov	All
Eichorst	Michael	Contract Specialist	630-790-6956	Michael.Eichorst@usda.gov	Natural Cheese (Cheddar), Pepper Jack and Swiss Cheese, and INDM Milk
King	Clyde	Contract Specialist	816-926-2610	Clyde.King@usda.gov	Bakery Flour, Wheat Flour, Tortillas and Mac Cheese (Box and Pouch)
Kinney	Andre	Contract Specialist	202-937-4933	Andre.Kinney@usda.gov	Mozzarella String Cheese, Processed Cheese, and Evaporated Milk/UHT Milk
Krupka	Laura	Contract Specialist	202-720-7202	Laura.Krupka@usda.gov	Corn products, Pasta Products, Butter, and Yogurt
Lovera	Harli	Contract Specialist	202-720-1309	Harli.Lovera@usda.gov	Mozzarella Cheese (IDIQ), Pancakes, and Crackers
Ollarves	Rick	Contract Specialist	757-201-9355	Gonzalo.Ollarves@usda.gov	Rice Products, Wild Rice, and Bakery Flour Mix (BFM)
Penn	Wendy	Contract Specialist	202-260-9285	Wendy.Penn@usda.gov	Fluid Milk, Processed Cereals (Farina and Rolled Oats), and Veg Oil
Skarzynski	Nick	Contract Specialist	404-562-5862	Nicholas.Skarzynski@usda.gov	Peanut Products/Raw Shelled Peanuts, Peanut Butter, and Sunflower Seed Butter
Rivera	Helen	Procurement Tech	816-926-6619	Helen.Rivera@usda.gov	Special Assignments