

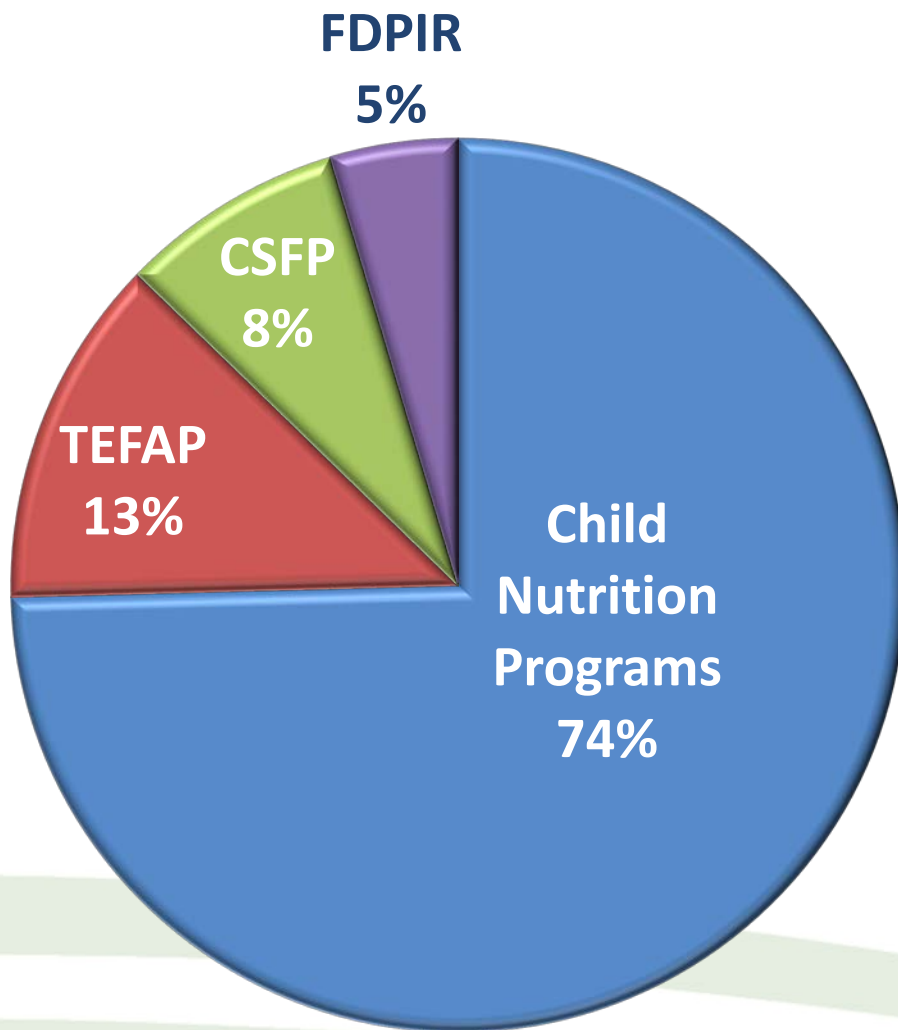
USDA Foods: Food and Nutrition Service Updates



United States Department of Agriculture
Food and Nutrition Service



USDA Foods: FY18 Budgets



Anticipated FY18 Food Purchases

Program	USDA Foods \$
CNP	\$1,700,000,000
TEFAP	\$288,750,000
CSFP	\$185,543,000
FDPIR	\$104,976,000
TOTAL	\$2,279,269,000

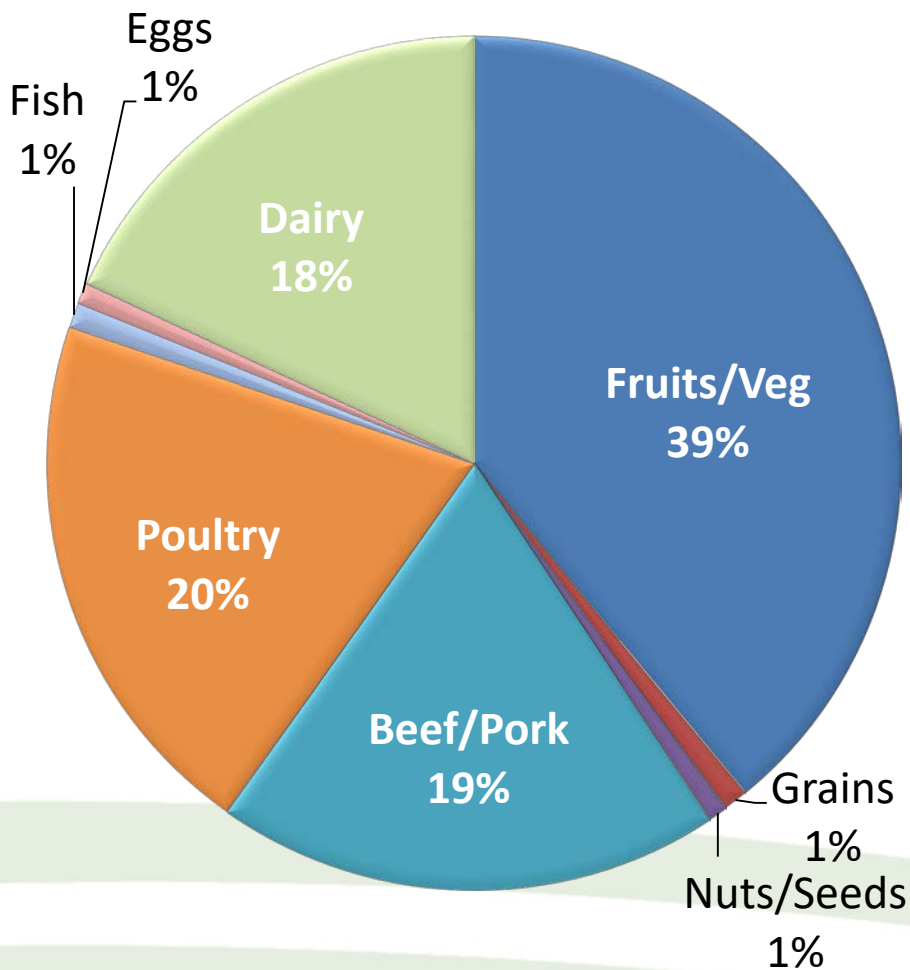


United States Department of Agriculture
Food and Nutrition Service

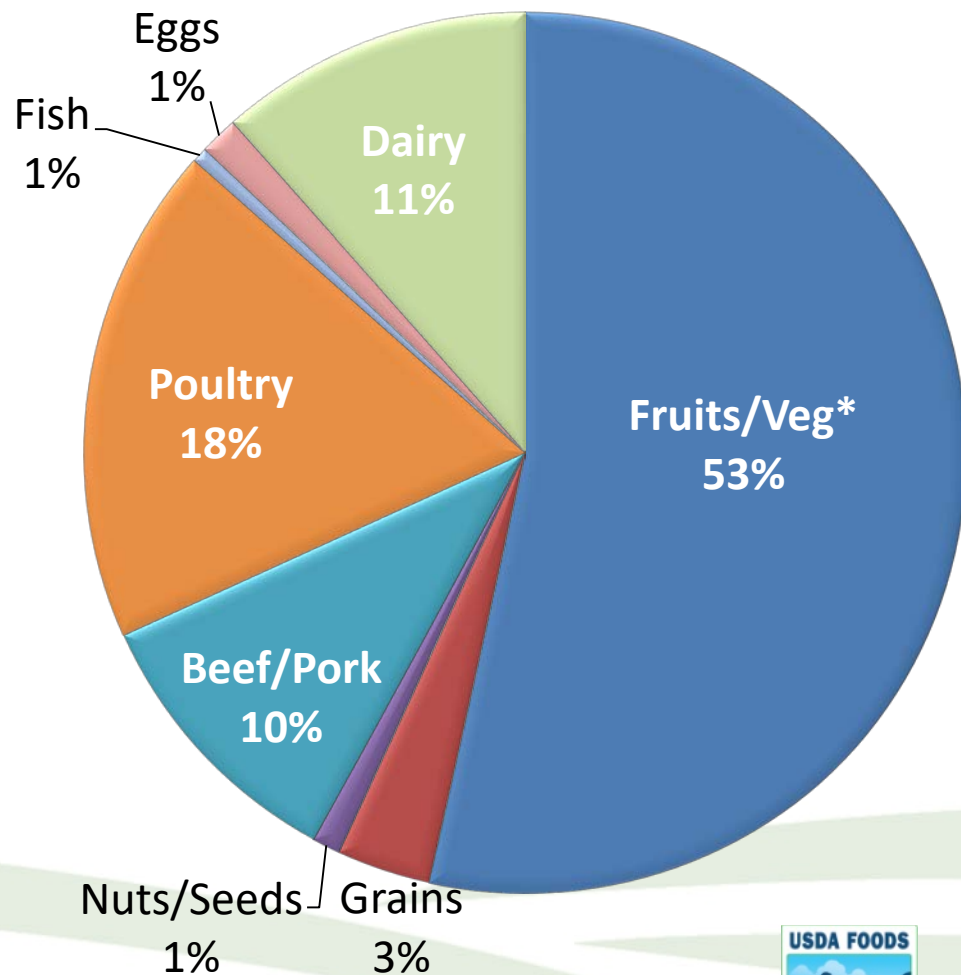


USDA Foods FY16 NSLP Purchases

FY16- Total Dollars



FY16- Total Pounds

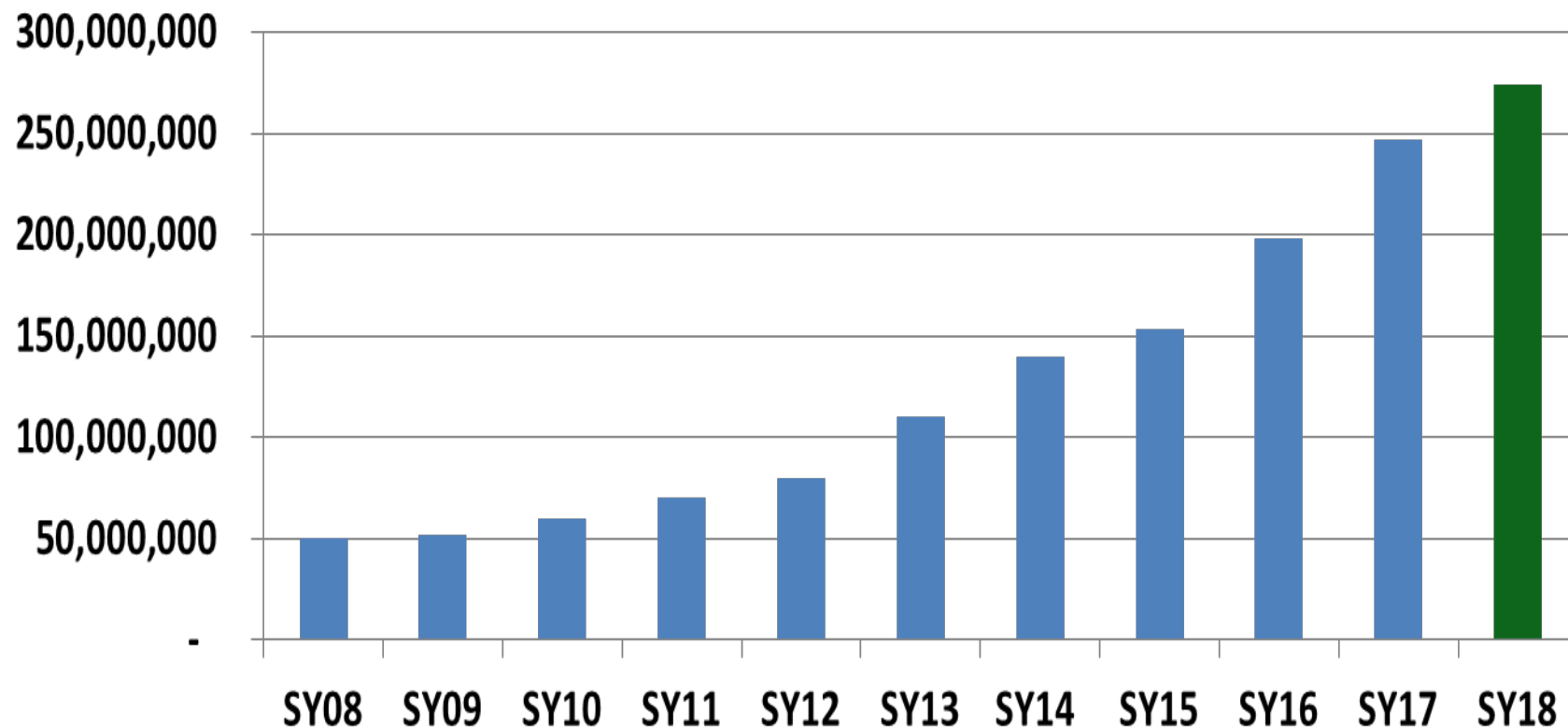


United States Department of Agriculture
Food and Nutrition Service

*Value estimated for DoD Fresh



USDA DoD Fresh Continues to Increase



United States Department of Agriculture
Food and Nutrition Service



USDA Foods: New Products

Child Nutrition Programs SY17-18

- Butternut Squash, Diced, IQF, 6/5 lb
- Potatoes, Diced, Frozen, 6/5 lb
- Strawberries, Sliced, IQF, 6/5 lb
- Blueberries, Wild, Frozen, 8/3 lb
- Whole Grain-Rich Pollock Fish Sticks
- Eggs, Liquid Whole, 12/2 lb
- Peach High-Protein Yogurt, 24/4 oz



United States Department of Agriculture
Food and Nutrition Service



USDA Foods: New Products

Household Products FY17

- Fruit and Nut Mix, Dried (TEFAP)
- Black Beans, Canned (TEFAP)
- Pinto Beans, Canned (TEFAP)
- Sweet Potatoes, Canned (TEFAP)
- Diced Carrots, Frozen (TEFAP)
- Green Peas, Frozen (TEFAP)
- Farina (TEFAP)
- Macaroni and Cheese (TEFAP)



United States Department of Agriculture
Food and Nutrition Service





USDA Foods: Reformulated Products

Child Nutrition Programs SY17-18

- Shredded mozzarella cheese (improve consistency)
- Canned tuna (added Kosher requirement)
- Sunflower seed butter (added Kosher requirement)
- High Protein Yogurt (added sugar limit)
- Ham Products (decreased sodium limit)
- Peanut butter, individual portion (improved packaging requirements)



United States Department of Agriculture
Food and Nutrition Service





USDA Foods: Reformulated Products

Household Programs FY17

- **Rolled Oats (clarify type)**
- **Tortillas (clarify packaging)**
- **Split Breast Chicken (decrease size)**
- **Farina (change in package size)**
- **Beef Stew (decreased sodium limit)**



United States Department of Agriculture
Food and Nutrition Service



USDA Foods Available List: New Product Preview Sheets

**Alaska Pollack
Whole Grain-Rich Bread**



- WBSCM ID: 110861
- 8/5 lb or 950 cases
- Estimated price/case: \$36.00
- Product is IQF and cut into 3/4 inch dice pieces
- Red/Orange vegetable subgroup

Crediting: A four (4.0) ounce serving must credit as at least two Meat/Meat Alternative and one grain-equivalent.

Potatoes, Diced, No Salt Added, Frozen (IQF)



- WBSCM ID: 110861
- 6/5 lb pkg
- 1,320 cases/truck
- Estimated price/case: \$36.00
- Product is IQF and cut into 3/4 inch dice pieces
- Red/Orange vegetable subgroup

Squash, Butternut, No Salt Added, Frozen (IQF)



- WBSCM ID: 110861
- 6/5 lb pkg
- 1,320 cases/truck
- Estimated price/case: \$36.00
- Product is IQF and cut into 3/4 inch dice pieces
- Red/Orange vegetable subgroup

Ordering schedule:
October 2017 – September 2018 delivery:
Order by March 30, 2017
May open catalog again at a later date (TBD)

New Foods!

USDA Foods Taste Testing



United States Department of Agriculture
Food and Nutrition Service





Feedback on Tasting Events

- 100% of participants rated the tasting opportunities good, very good, or excellent
- Participants provided tangible product feedback rating flavor, texture, and appearance

I wish this was available for more people.

Everything was excellent!

Kids will love it!

Sometimes we are hesitant to order without seeing the product.

It's nice to taste the new foods.

We were nervous to order, but this is fantastic!



United States Department of Agriculture
Food and Nutrition Service



USDA Foods Feedback

- **Less than 25% of all complaints ever make it to the vendor level**
- **There is value in complaint data**
- **Improved response time to resolve complaints**

USDA Foods Feedback Contact Information



United States Department of Agriculture
Food and Nutrition Service
Supplemental Nutrition & Safety Program

USDA FOODS FEEDBACK
Program Integrity & Monitoring Branch
Food Distribution Division



To file a complaint, please visit:

<http://www.fns.usda.gov/fdd/how-file-complaint>

USDAFoodsComplaints@fns.usda.gov

Hotline: 800-446-6991

Local: 703-305-2889

Monday - Friday, 6:00 a.m. - 5:00 p.m. Eastern Time



United States Department of Agriculture
Food and Nutrition Service



Labels for Household Products Should Be Store Quality



United States Department of Agriculture
Food and Nutrition Service





What's Wrong with this Picture?





What's Wrong with this Picture?





Nutrition/Allergen/Ingredient Questions

I need the [fat, sodium, calories, saturated fat] for this product to analyze the menu. I know the product will not come in until September, but need information in advance to finalize the menus and ensure we are in compliance.

Can you tell me if this product will be Kosher? If so, what Kosher certification does the product contain?



United States Department of Agriculture
Food and Nutrition Service



Nutrition/Allergen/Ingredient Questions

Can you guarantee that this product is free of [peanuts, soy, gluten, tree nuts, eggs, wheat]?

Can you guarantee that the label will not contain an advisory label for [peanuts, soy, gluten, tree nuts, eggs, wheat]?

Can you tell me if this product contains [high fructose corn syrup, gelatin, corn oil, MSG, sulfites, partially hydrogenated oils, azodicarbonamide, caramel color]?



United States Department of Agriculture
Food and Nutrition Service



Questions?



United States Department of Agriculture
Food and Nutrition Service

