



Kansas Direct Hay Report

AMS Livestock, Poultry and Grain Market News
KS Dept. of Ag Market News

Tue May 14, 2024

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Direct Hay Weighted Average Report for week ending 5/10/2024

Volume			
	This Week	Last Reported (4/29/2024)	Last Year
Tons:			
Hay	19745	16933	19331
Straw	145	285	300
Total	19890	17218	19631
Bales:			
Hay	464	552	117
Straw	0	12	20
Total	464	564	137

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Special Note: FEED YARD REPORT

SOUTHWEST: The average paid by feedlots on May 1 for alfalfa ground and delivered was \$218.38, up \$6.91 from the previous month. Usage was 506T/day, down 19% from last month and total usage was 15,183T.

SOUTH CENTRAL: The average paid by feedlots on May 1 for alfalfa ground and delivered was \$192.11, down \$9.18 from the previous month. Usage was 210T/day, down 6% from last month and total usage was 6,285T.

Demand is still low and it seems no one is too anxious to buy or sell hay. There has been no talk of new crop pricing, with most people saying they are not talking new crop until old crop is gone. This may take a bit as hay stocks are estimated to be at 1.25 million tons, up 74% from last year. In addition, several feed yards are still working through silage piles and previous purchased hay. Currently, hay is either starting to hit the ground or soon will be. Several producers state they have sold their 1st cut of new crop but no price has been determined. According to the US Drought Monitor for May 7th, moderate to heavy rain amounts fell in northern and eastern Kansas. In eastern Kansas, heavy rains lead to improvements in ongoing drought and abnormal dryness. In southwest Kansas, many areas mostly or completely missed out on recent rains, continuing the very dry weather from the last few months. Dodge City tied its record for the driest April on record with just 0.02 (two-hundredths) of an inch of precipitation. In these areas, flash drought conditions continued, and severe and moderate short-term drought expanded. Given the time of year during which this drought began, severe impacts to the wheat crop in portions of Kansas have occurred. The categorical percent area for abnormally dry conditions (D0) increased to 32%, moderate drought (D1) decreased to near 20%, severe drought (D2) increased to 29%, and no extreme drought (D3) or exceptional drought (D4) was recorded.

RFV Chart

Alfalfa Quality Guidelines

Quality	ADF	NDF	*RFV/RFQ	**TDN-100%	**TDN-90%	CP
Supreme	<27	<34	>185	>62	>55.9	>22
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20
Fair	32-35	40-44	130-150	56-58	50.5-52.5	16-18
Utility	>35	>44	<130	<56	<50.5	<16

*RFV calculated using the Wis/Minn formula. **TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

North Central

Source: USDA AMS Livestock, Poultry & Grain Market News

KS Dept of Ag Market News
Manhattan, KS | (816) 676-7000

www.ams.usda.gov/lpgmn

<https://mymarketnews.ams.usda.gov/> | <https://mymarketnews.ams.usda.gov/viewReport/2885>

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Hay (Conventional)

Alfalfa - Premium (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	50	200.00	200.00	F.O.B.-Feedlot/dairy		Old Crop

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	25	250.00	250.00	Delivered-Feedlot/dairy		Old Crop
Large Square 3x4	100	240.00-260.00	255.00	F.O.B.-Feedlot/dairy		Old Crop

Alfalfa - Good (Ask/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square		13.00		F.O.B.-Stables		Old Crop

Alfalfa - Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	50	180.00	180.00	F.O.B.-Feedlot/dairy		Old Crop

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	69	185.00	185.00	Delivered-Feedlot/dairy		Old Crop
Large Round	125	140.00	140.00	F.O.B.		Old Crop
Large Square 3x4	25	175.00	175.00	Delivered		Old Crop
Large Square 3x4	125	140.00	140.00	F.O.B.		Old Crop
Large Square 4x4	25	190.00	190.00	F.O.B.		Old Crop

Alfalfa - Utility (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	250.00	250.00	F.O.B.-Feedlot/dairy		Old Crop

Alfalfa/Sudan Mix - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	92	200.00	200.00	Delivered		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	125	125.00	125.00	F.O.B.		
Large Square 3x4	171	125.00-130.00	126.35	F.O.B.		



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Bluestem Grass - Good (Ask/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square		9.00		F.O.B.		

Bluestem Grass - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	25	100.00	100.00	F.O.B.		

Bluestem Grass - Utility (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	25	85.00	85.00	F.O.B.	Certified Weed Free	

Brome Grass - Good (Ask/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square		10.00		F.O.B.		

Straw (Conventional)

Wheat - (Ask/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square		7.00		F.O.B.		

Northeast

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	300.00	300.00	F.O.B.-Feedlot/dairy		

Alfalfa - Fair (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	50	196.00	196.00	F.O.B.-Feedlot/dairy		Old Crop

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	80	110.00	110.00	F.O.B.		

Northwest



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Hay (Conventional)						
Alfalfa - Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	225.00	225.00	Delivered-Feedlot/dairy		Old Crop
Alfalfa - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	25	180.00	180.00	Delivered-Stables		Old Crop
Small Square	25	325.00	325.00	F.O.B.-Stables		Old Crop
Alfalfa - Fair/Good (Ask/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4		100.00		F.O.B.		Old Crop

South Central						
Hay (Conventional)						
Alfalfa - Supreme (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	250.00	250.00	F.O.B.-Feedlot/dairy	4th Cutting	
Pellets 17% Dehydrated	500	385.00-400.00	392.50	Delivered		
Alfalfa - Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 17% Suncured	500	280.00-285.00	282.50	F.O.B.		Old Crop
Alfalfa - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	200.00	200.00	F.O.B.-Feedlot/dairy		Old Crop
Large Square 3x4	549	190.00	190.00	Delivered		Old Crop
Pellets 15% Suncured	1061	275.00-279.00	276.30	F.O.B.		Old Crop
Alfalfa - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	1275	180.00-210.00	194.17	Delivered		Old Crop
Large Round	25	130.00	130.00	Delivered		New Crop
Large Round	125	100.00	100.00	F.O.B.	Picked Up Out of the field	Old Crop



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Large Round	195	115.00-130.00	125.90	F.O.B.		Old Crop
Large Round	277	135.00-140.00	139.55	Delivered		Old Crop
Large Square 3x4	25	120.00	120.00	Delivered		New Crop
Large Square 3x4	709	135.00-165.00	145.24	Delivered		Old Crop
Large Square 3x4	1000	190.00-200.00	195.00	F.O.B.-Feedlot/dairy		Old Crop
Alfalfa - Fair/Good (Offer/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		115.00		F.O.B.	Picked Up Out of the field	Old Crop
Large Round		160.00		Delivered-Stables		Old Crop
Alfalfa - Fair/Good (Contract (Trade)/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	92	165.00-210.00	183.68	Delivered		Old Crop
Bluestem Grass - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	12.5	125.00	125.00	F.O.B.		
Bluestem Grass - Good (Ask/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		130.00		F.O.B.		
Grass - Good (Trade/Per Bale)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	8	55.00	55.00	F.O.B.		
Rye Grass - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	2000	105.00	105.00	F.O.B.		
Sudan - Good (Trade/Per Bale)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	120	50.00	50.00	F.O.B.	Picked Up Out of the field	
Large Round	120	55.00	55.00	F.O.B.		
Wheat - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	2000	100.00	100.00	F.O.B.		



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Straw (Conventional)

Corn Stalk - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Round	25	70.00	70.00	Delivered		

Southeast

Hay (Conventional)

Alfalfa - Good (Offer/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3		160.00		F.O.B.		Old Crop

Bluestem Grass - Premium (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	46	175.00	175.00	F.O.B.		
Small Square	125	200.00	200.00	F.O.B.		

Bluestem Grass - Good/Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	25	200.00	200.00	F.O.B.		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	69	145.00-150.00	146.67	Delivered		
Large Round	151	130.00-160.00	144.70	F.O.B.		
Large Square 3x4	234	150.00-190.00	171.24	F.O.B.		
Large Square 4x4	390	130.00-180.00	133.85	F.O.B.		
Small Square	30	200.00	200.00	F.O.B.		

Bluestem Grass - Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		120.00		F.O.B.		

Bluestem Grass - Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	5.5	200.00	200.00	F.O.B.		
Large Square 4x4	230	170.00-180.00	175.00	F.O.B.		



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Bluestem Grass - Fair/Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	46	130.00-135.00	132.50	F.O.B.		

Bluestem Grass - Fair (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	90.00	90.00	F.O.B.		

Bluestem Grass - Utility (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	70.00	70.00	F.O.B.	Certified Weed Free	

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	23	200.00	200.00	F.O.B.		

Sudan - Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	137.5	50.00	50.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	40	70.00	70.00	F.O.B.		

Southwest

Hay (Conventional)

Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 17% Suncured	225	285.00	285.00	F.O.B.		Old Crop

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	650	150.00	150.00	F.O.B.		Old Crop
Pellets 15% Suncured	225	280.00	280.00	F.O.B.		Old Crop

Alfalfa - Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	4	10.00-13.00	11.50	F.O.B.-Stables		Old Crop



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Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	2926	150.00-190.00	176.90	Delivered		Old Crop
Large Round	400	120.00-140.00	133.13	Delivered		Old Crop
Large Round	1000	125.00	125.00	F.O.B.		Old Crop
Large Square 3x4	275	140.00-150.00	140.91	Delivered		Old Crop
Large Square 4x4	100	130.00	130.00	Delivered		Old Crop

Alfalfa - Fair/Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	2	75.00	75.00	F.O.B.		Old Crop

Alfalfa - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	900	160.00-218.00	197.06	Delivered		Old Crop
Large Square 4x4	69	310.00	310.00	Delivered		Old Crop

Bluestem Grass - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	75.00	75.00	Delivered	CRP	

Teff - Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	2	9.00	9.00	F.O.B.		

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>